FOR INTERNAL BUSINESS RECORDS ONLY

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

VACANCY DATA FORM

***Job Title*:** Account Executive #14	***Date Filled*:** 01/07/2013
***Recruitment Source Referring Hiree*:** Station Website Postings	***Total Number of Interviewees:*** **See note below**

Note: Please see the Vacancy Data Form for the Account Executive position (#13) filled on **December 10, 2012**, for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

DOCUMENTATION NOTE

Please see documentation for the Account Executive position filled on July 9, 2012. The recruitment efforts used to fill that position also apply to this position as well as additional on-air announcements and open house/job fair recruitment efforts.

FOR INTERNAL BUSINESS RECORDS ONLY

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

VACANCY DATA FORM

Full-Time Job Title: Webmaster	**Date Filled:** 01.16.2013
Recruitment Source ("RS") Referring Hiree: SEU Job Fairs/Open Houses	**Total Number of Interviewees:** 6

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
1.	**Cumulus Business Managers** BM@cumulus.com	No	0
2.	**Station Website Postings** *(one or more SEU stations)*	No	2
4.	**Word-of-Mouth Referral**	No	0
6.	**SEU Job Fairs/Open Houses** *(see Section III)*	No	2
7.	**Internal Posting**	No	0
9.	**Ohio Center For Broadcasting** 5330 East Main Street, Suite 200 Columbus, OH 43212 614-245-0555 Gary James Placement.columbus@beonair.com	No	0
11.	**Greater Asian Chamber of Commerce** 11171 Harry Hines Boulevard, #115 Dallas, TX 75229 972-241-8250 Kim Hoyoung (hoyoung@gdaacc.com)	No	0
12.	**Dallas Black Chamber of Commerce** 2838 MLK Boulevard Dallas, TX 75215 214-421-5200 Carmen Humble (chum@dbcc.org)	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
14.	**Texas Christian University/tcu.edu** PO Box 297300 Ft. Worth, TX 76129 817-257-5572 Mary Beth Grayson- m.b.grayson@tcu.edu Bethany Kilgore- b.kilgore@tcu.edu Ashley Grubbs- ashley.s.grubbs@tcu.edu Jessica Cates- j.cates@tcu.edu	No	0
15.	**Southern Methodist University/smu.edu** Hegi Family Career Development Center PO Box 750256 Dallas, TX 75275-0256 214-768-2266 214-768-4292 (fax) recruit@smu.edu Guy Davis- guyd@smu.edu	No	0
16.	**University of Dallas/udallas.edu** 1845 E. Northgate Drive, Carpenter Hall, Room 141 Irving, TX 75062-4736 972-721-5131 972-721-5044 (fax) Harriet H. Cousins career@udallas.edu	No	0
17.	**Devry University** 4800 Regent Boulevard Irving, TX 75063-2439 972-929-6777 Joan Long- jlong@devry.edu Saundra Lohr- slohr@devry.edu	No	0
18.	**Dallas County Community College District** jobservices@dcccd.edu Notification includes all colleges listed below: El Centro College – elcentrocollege.edu Eastfield College – eastfieldcollege.edu Northlake College - northlakecollege.edu Mountain View College – mountainviewcollege.edu Brookhaven College – brookhavencollege.edu Richland College – richlandcollege.edu Cedar Valley College – cedarvalleycollege.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
19.	**Capital City African American Chamber of Commerce** 5407 North IH 35, Suite 304 Austin, TX 78723 512-459-1181 admin@capcitychamber.org	No	0
20.	**League United Latin American Citizens** (LULAC) 9090 Lake Carolyn Parkway, #1700 Irving, TX 75039 214-219-2133 Joe Campos (jcampos@lulac.org)	No	0
21.	**All Access Website** www.allaccess.com	No	0
23.	**University of Texas at Dallas/utdallas.edu** UTD Career Center PO Box 830688, MC-16 Richardson, TX 75083-0688 972-883-29443 972-883-2431 (fax) Jody Everson, Employer Relations Coordinator recruit@utdallas.edu	No	0
24.	**University of Texas at Arlington/uta.edu** PO Box 19156 Arlington, TX 76019-0156 817-272-2932 817-272-5792 (fax) Barbara Peet, Director of Career Services careers@uta.edu	No	1
26.	**The Art Institute of Dallas** Two Northpark East 8080 Park Lane, Suite 100 Dallas, TX 75231 469-587-1213 Jennifer Magee (jmagee@aii.edu)	No	0
27.	**Texas Women's University** 304 Administration Drive PO Box 425589 Denton, TX 76204 940-TWU-2000 Sherri Williams - careers@twu.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
28.	**University of North Texas** 1155 Union Circle #311277 Denton, TX 76203-5017 940-565-2000 Dan Naegeli- naegeli@unt.edu	No	1
29.	**Austin College** 900 N. Grand Avenue Sherman, TX 75090-4400 903-813-2000 Lance Ott - career@austincollege.edu	No	0
30.	**Dallas Baptist University** 3000 Mountain Creek Pkwy Dallas, TX 75211 214-333-5360 Marion Hill - Marion@dbu.edu	No	0
31.	**Tarrant County College** 817-515-8223 Northeast Campus (necareerservices@tccd.edu) 828 West Harwood Rd., Hurst, TX 76054-3299 Northwest Campus (nw.ccarerrservices@tccd.edu) 1500 Houston St, Ft. Worth, TX 76102 South Campus (monica.bettle@tccd.edu) 5301 Campus Drive, Ft. Worth, TX 76119 Southeast Campus (tracy.williams@tccd.edu) 2100 Southeast Pkwy, Arlington, TX 760182100 Southeast Pkwy, Arlington, TX 76018	No	0
33.	**Greater Dallas Indo-American Chamber of Commerce** 5930 LBJ Freeway, Suite 350 Dallas, TX 75240 214-346-9559 gdiacc@gdiacc.org	No	0
38.	**Dallas Urban League** (ulgdnctx.com) 4315 S. Lancaster Road Dallas, TX 75216 214-915-4600 phone 214-915-4601 fax Felicia Brooks (fbrooks@ulgdnctx.com)	No	0
		Total Interviewees	6

Leslie Garrett

From: Leslie Garrett
Sent: Thursday, October 04, 2012 9:59 AM
To: Leslie Garrett
Subject: Job Posting- Webmaster- Cumulus Dallas
Attachments: Digital Ops- Webmaster- Dallas 10.12.12.doc

Hi All,
Please post this job opening.
Thanks for your help!

Leslie Garrett
Asst. Business Manager | Cumulus Dallas
wbap am& fm/kses/ktck/kplx/klif am& fm
☎:: 972.708.4238 C:: 817.475.0929 F:: 214.523.2746
✉:: 3090 olive st | west victory plaza | ste 400 | dallas, tx 75219
@:: leslie.garrett@cumulus.com

CUMULUS
DALLAS/FT.WORTH

JOB OPPORTUNITY –
WEBMASTER / Digital Operations Specialist
Full-time position

LOCATION Dallas, Texas

SUPERVISOR Christopher Axberg – Director of Digital Operations

JOB SUMMARY Cumulus Radio Dallas/Ft. Worth is looking for a Webmaster/Digital Operations Specialist. Duties include (but not limited to): Executing the creation and maintenance of regular content across 6 station web sites and their related sites, manage the integration of on air and online assets in a way that compliments the brand; maintain a system of checks and balances for digitally trafficked sales campaigns ensuring that digital initiatives are being carried out; digital project management; implementing website content with regard to promotional, programming, ad banner and web page creation & design; streaming audio commercial insertion & podcasting; posting of images/ video from various events/clients.

EXPERIENCE/SKILLS It is preferred that the successful candidate possess strong Web/HTML experience with an eye for creative solutions for client / programming / promotion requests; and software experience with (but not limited to) Microsoft Office Suite, Adobe Creative Suite, Sony Vegas/Final Cut, Adobe Audition. DreamWeaver, PhotoShop, Triton or other CMS, DART (DFP) or other ad serving solution experience.
Attention to detail, superior organizational skills, excellent interpersonal skills, a demonstrated ability to work under pressure and deadlines and a positive outlook are essential. Strong analytical skills, professional demeanor and proven ability to multi-task are essential. Experience in Radio, TV, and Mass Media also preferred. Must be prepared to working occasional evenings / Saturdays.

CONTACT Please email or mail cover letter, resume and salary requirements to:

Christopher Axberg
3090 Olive Street
West Victory Plaza
Suite 400
Dallas, TX 75219
Chris.Axberg@cumulus.com

No phone calls please

POSTING DATE October 3 – October 12, 2012
www.dfwradio.com

CUMULUS RADIO DALLAS MAINTAINS A DRUG-FREE WORKPLACE AND IS AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER APPLICANTS MUST BE ELIGIBLE TO WORK IN THE U.S.

Leslie Garrett

Distribution List Name: Recruitment- Job Posting List

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warren osby	wosby@dcccd.edu

FOR INTERNAL BUSINESS RECORDS ONLY

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

VACANCY DATA FORM

Full-Time Job Title: Account Executive #15	**Date Filled:** 01.28.2013
Recruitment Source ("RS") Referring Hiree: On-Air Announcements	**Total Number of Interviewees:** 8

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
1.	**Cumulus Business Managers** BM@cumulus.com	No	0
2.	**Station Website Postings** *(one or more SEU stations)*	No	0
3.	**On-Air Announcements** *(one or more SEU stations)*	No	4
4.	**Word-of-Mouth Referral**	No	3
6.	**SEU Job Fairs/Open Houses** *(see Section III)*	No	1
7.	**Internal Posting**	No	0
9.	**Ohio Center For Broadcasting** 5330 East Main Street, Suite 200 Columbus, OH 43212 614-245-0555 Gary James Placement.columbus@beonair.com	No	0
11.	**Greater Asian Chamber of Commerce** 11171 Harry Hines Boulevard, #115 Dallas, TX 75229 972-241-8250 Kim Hoyoung (hoyoung@gdaacc.com)	No	0
14.	**Texas Christian University/tcu.edu** PO Box 297300 Ft. Worth, TX 76129 817-257-5572 Mary Beth Grayson- m.b.grayson@tcu.edu Bethany Kilgore- b.kilgore@tcu.edu Ashley Grubbs- ashley.s.grubbs@tcu.edu Jessica Cates- j.cates@tcu.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
15.	**Southern Methodist University/smu.edu** Hegi Family Career Development Center PO Box 750256 Dallas, TX 75275-0256 214-768-2266 214-768-4292 (fax) recruit@smu.edu Guy Davis- guyd@smu.edu	No	0
16.	**University of Dallas/udallas.edu** 1845 E. Northgate Drive, Carpenter Hall, Room 141 Irving, TX 75062-4736 972-721-5131 972-721-5044 (fax) Harriet H. Cousins career@udallas.edu	No	0
17.	**Devry University** 4800 Regent Boulevard Irving, TX 75063-2439 972-929-6777 Joan Long- jlong@devry.edu Saundra Lohr- slohr@devry.edu	No	0
18.	**Dallas County Community College District** jobservices@dcccd.edu Notification includes all colleges listed below: El Centro College – elcentrocollege.edu Eastfield College – eastfieldcollege.edu Northlake College - northlakecollege.edu Mountain View College – mountainviewcollege.edu Brookhaven College – brookhavencollege.edu Richland College – richlandcollege.edu Cedar Valley College – cedarvalleycollege.edu	No	0
19.	**Capital City African American Chamber of Commerce** 5407 North IH 35, Suite 304 Austin, TX 78723 512-459-1181 admin@capcitychamber.org	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
20.	**League United Latin American Citizens** (LULAC) 9090 Lake Carolyn Parkway, #1700 Irving, TX 75039 214-219-2133 Joe Campos (jcampos@lulac.org)	No	0
21.	**All Access Website** www.allaccess.com	No	0
23.	**University of Texas at Dallas/utdallas.edu** UTD Career Center PO Box 830688, MC-16 Richardson, TX 75083-0688 972-883-29443 972-883-2431 (fax) Jody Everson, Employer Relations Coordinator recruit@utdallas.edu	No	0
24.	**University of Texas at Arlington/uta.edu** PO Box 19156 Arlington, TX 76019-0156 817-272-2932 817-272-5792 (fax) Barbara Peet, Director of Career Services careers@uta.edu	No	0
26.	**The Art Institute of Dallas** Two Northpark East 8080 Park Lane, Suite 100 Dallas, TX 75231 469-587-1213 Jennifer Magee (jmagee@aii.edu)	No	0
27.	**Texas Women's University** 304 Administration Drive PO Box 425589 Denton, TX 76204 940-TWU-2000 Sherri Williams - careers@twu.edu	No	0
28.	**University of North Texas** 1155 Union Circle #311277 Denton, TX 76203-5017 940-565-2000 Dan Naegeli- naegeli@unt.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
29.	**Austin College** 900 N. Grand Avenue Sherman, TX 75090-4400 903-813-2000 Lance Ott - career@austincollege.edu	No	0
30.	**Dallas Baptist University** 3000 Mountain Creek Pkwy Dallas, TX 75211 214-333-5360 Marion Hill - Marion@dbu.edu	No	0
31.	**Tarrant County College** 817-515-8223 Northeast Campus (necareerservices@tccd.edu) 828 West Harwood Rd., Hurst, TX 76054-3299 Northwest Campus (nw.ccarerrservices@tccd.edu) 1500 Houston St, Ft. Worth, TX 76102 South Campus (monica.bettle@tccd.edu) 5301 Campus Drive, Ft. Worth, TX 76119 Southeast Campus (tracy.williams@tccd.edu) 2100 Southeast Pkwy, Arlington, TX 760182100 Southeast Pkwy, Arlington, TX 76018	No	0
33.	**Greater Dallas Indo-American Chamber of Commerce** 5930 LBJ Freeway, Suite 350 Dallas, TX 75240 214-346-9559 gdiacc@gdiacc.org	No	0
38.	**Dallas Urban League** (ulgdnctx.com) 4315 S. Lancaster Road Dallas, TX 75216 214-915-4600 phone 214-915-4601 fax Felicia Brooks (fbrooks@ulgdnctx.com)	No	0
		Total Interviewees	8

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

DOCUMENTATION NOTE

Please see documentation for the Account Executive position filled on July 9, 2012. The recruitment efforts used to fill that position also apply to this position as well as additional on-air announcements and open house/job fair recruitment efforts.

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	New
Agency		Start Date	11/29/12
		End Date	12/30/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
		Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	WBAP RECRUITMENT	Income Type	Promo / PSA
Stratus #	389410	Local Income Type	Promo/PSA
Special Instructions	112812 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/28/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579779	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 11/28/2012 11:02:45 AM by Pamela Mollman

Sales / Market Manager: 11/28/2012 11:05:37 AM by Tony King

Business Manager: 11/28/2012 11:36:39 AM by KAREN LANEY

Traffic Manager: 11/28/2012 11:39:26 AM by Kimberly Jolly

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	New
Agency		Start Date	11/29/12
		End Date	12/30/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
		Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	WBAP RECRUITMENT	Income Type	Promo / PSA
Stratus #	389410	Local Income Type	Promo/PSA
Special Instructions	112812 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/28/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	# / Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579779	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 11/28/2012 11:02:45 AM by Pamela Mollman

Sales / Market Manager: 11/28/2012 11:05:37 AM by Tony King

Business Manager: 11/28/2012 11:36:39 AM by KAREN LANEY

Traffic Manager: 11/28/2012 11:39:26 AM by Kimberly Jolly V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	Revision
Agency		Start Date	11/29/12
		End Date	12/21/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
	,	Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	KPLX RECRUITMENT	Income Type	Promo / PSA
Stratus #	389339	Local Income Type	Promo/PSA
Special Instructions	MM: 12/20 Canceling order per Tony 120312 EXTEND THRU 1/15~PM 112712 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/27/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto / Weekly	# / Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	6:00AM										0.00
	HOUSE/KPLX RECRUITMENT	0.00	12/21/12	11:59PM	Y	20	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA	2579101	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 12/20/2012 10:37:19 AM by Michelle McNeely

Sales / Market Manager: 12/20/2012 12:15:43 PM by Tony King

Business Manager: 12/20/2012 12:52:13 PM by KAREN LANEY

Traffic Manager: 12/20/2012 1:55:11 PM by Cheryl Allum V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser WBAP - HOUSE (D)
Agency

Bill To WBAP - HOUSE (D)
West Victory Plaza
3090 Olive Street, Ste 400
Dallas, TX 75219

Account
Executive Dallas WBAP House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385340
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#285285

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30		08/07/12	5:00AM										0.00
	WBAP HOUSE/SALES OPEN HOUSE	0.00		08/15/12	11:59PM	Y	40	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA		2526373	All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:34:37 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 12:33:26 PM by David Smith
Business Manager: 8/6/2012 12:45:29 PM by KAREN LANEY
Traffic Manager: 8/6/2012 1:31:37 PM by Cheryl Allum

V5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser	KTCK - HOUSE (D)	New / Revision	New
Agency		Start Date	08/07/12
		End Date	08/15/12
Bill To	KTCK - HOUSE (D)	Month Type	Broadcast
	3500 MAPLE AVE STE 1310	Billing Cycle	End of Flight
	DALLAS, TX 75219	Co-op	No
Account		Co-op Product	
Executive	Dallas KTCK House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	SALES OPEN HOUSE	Income Type	Promo / PSA
Stratus #	385341	Local Income Type	Promo/PSA
Special Instructions	080612 NEW ORDER~PM	Competitive Code	Various / Other Advt#279169
Contact		Order Entered	08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	KTCK HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526374	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:35:59 AM by Pamela Mollman

Sales / Market Manager: 8/6/2012 1:48:21 PM by Alec Drake

Business Manager: 8/6/2012 2:12:01 PM by KAREN LANEY

Traffic Manager: 8/6/2012 2:16:20 PM by Kimberly Jolly V5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus-Dallas **KSCS-FM**

Cumulus Sales Order

Advertiser KSCS - HOUSE (D)
Agency

Bill To KSCS - HOUSE (D)
West Victory Plaza
3090 Olive Street, Ste 400
Dallas, TX 75219

Account
Executive Dallas KSCS House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385342
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#285286

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start Time / End Time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	KSCS HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00 2526375	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:36:47 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 3:17:31 PM by David Klement
Business Manager: 8/6/2012 3:36:15 PM by KAREN LANEY
Traffic Manager: 8/6/2012 3:49:38 PM by Jane Spalding

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO.

Printed 8/14/2012 10:35:48 AM

Cumulus-Dallas **KPLX-FM**

Cumulus Sales Order

Advertiser KPLX - HOUSE (D)
Agency

Bill To KPLX - HOUSE (D)
3500 MAPLE STE 1600

DALLAS, TX 75219

Account
Executive Dallas KPLX House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385343
Special Instructions 080612 NEW ORDER~PM
Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#260566

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	KPLX HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00 2526376	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:37:29 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 3:29:41 PM by Richard Frish
Business Manager: 8/6/2012 3:36:02 PM by KAREN LANEY
Traffic Manager: 8/6/2012 4:19:13 PM by Cheryl Allum

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:35:28 AM

Cumulus-Dallas **KLIF-FM**

Cumulus Sales Order

Advertiser KLIF-AM - HOUSE (D)
Agency

Bill To KLIF-AM - HOUSE (D)
3500 MAPLE AVE

DALLAS, TX 75219
Account
Executive Dallas KLIF-FM House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385344
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279173

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	# Wk	M	T	W	T	F	S	S	Total
1	I93 HOUSE/SALES OPEN HOUSE	30 / 0.00	2526377	08/07/12 / 08/15/12	5:00AM / 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 / 80 Spots
	Promo / PSA / Promo/PSA			All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:39:23 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 11:40:59 AM by Tony King
Business Manager: 8/6/2012 11:42:35 AM by KAREN LANEY
Traffic Manager: 8/6/2012 11:56:27 AM by Kimberly Jolly

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:35:01 AM

Cumulus-Dallas **KLIF-AM**

Cumulus Sales Order

Advertiser KLIF-AM - HOUSE (D)
Agency

Bill To KLIF-AM - HOUSE (D)
3500 MAPLE AVE

DALLAS, TX 75219
Account
Executive Dallas KLIF-AM House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385336
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279173

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start Time / End Time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	KLIF HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526363	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:34:50 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 1:03:45 PM by David Smith
Business Manager: 8/6/2012 2:11:35 PM by KAREN LANEY
Traffic Manager: 8/6/2012 2:41:10 PM by Jane Spalding

V5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:34:33 AM

eslie Garrett

SENT to RECRUITMENT List

rom: Leslie Garrett
ent: Thursday, August 30, 2012 9:26 AM
o: Leslie Garrett
ubject: Job Fair- Please post!
ttachments: Job Fair Sept 12th.ppt

/e are **"Putting Texans Back to Work!"**

umulus Media is hosting a Career Expo at the Irving Convention Center this eptember 12th (See attachment for details).

here is a list of businesses that will be attending @ www.puttingtexansbacktowork.com

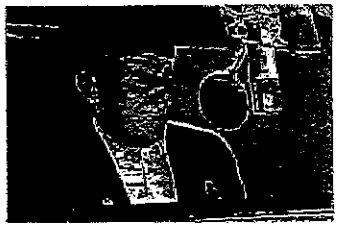
lease share with everyone you know!

/e look forward to seeing you!

eslie Garrett
st. Business Manager | Cumulus Dallas
bap am& fm/kses/ktch/kplx/kfff am& fm
:: 972.708.4238 C:: 817.475.0929 F:: 214.523.2746
:: 3090 olive st | west victory plaza | ste 400 | dallas, tx 75219
:: leslie.garrett@cumulus.com

Job Fair - September 12th

Cumulus Dallas is hosting a Job Fair to help PUT TEXANS BACK TO WORK!
Cumulus Dallas wants to make sure this topic stays at the forefront as well as take action.



Ben Ferguson WBAP

Steve Lamb WBAP

Norm Hitzges
The Ticket

Hawkeye KSCS

Smokey Rivers KPLX

WHO: Job Seekers of all Levels of Experience

WHAT: The Largest Career Expo of 2012

WHEN: Wednesday, September 12th - 9am to 4pm

WHERE: Irving Convention Center at Las Colinas

*Free Parking and Entry

More Info: www.puttingtexansbacktowork.com

Geraldo Rivera

Putting Texas Back To Work

CUMULUS DALLAS/FT.WORTH · WBAP 820AM 96.7FM NEWS•TALK · KLIF 570 NEWS/INFORMATION · NEW COUNTRY 96.3 KSCS · THE TICKET SPORTSRADIO 1310am/104.1fm · i93 TODAY'S HIT MUSIC · TEXAS COUNTRY 99.5 the wolf The 90s to Now!

PUTTING TEXANS BACK TO WORK

PRESENTED BY:

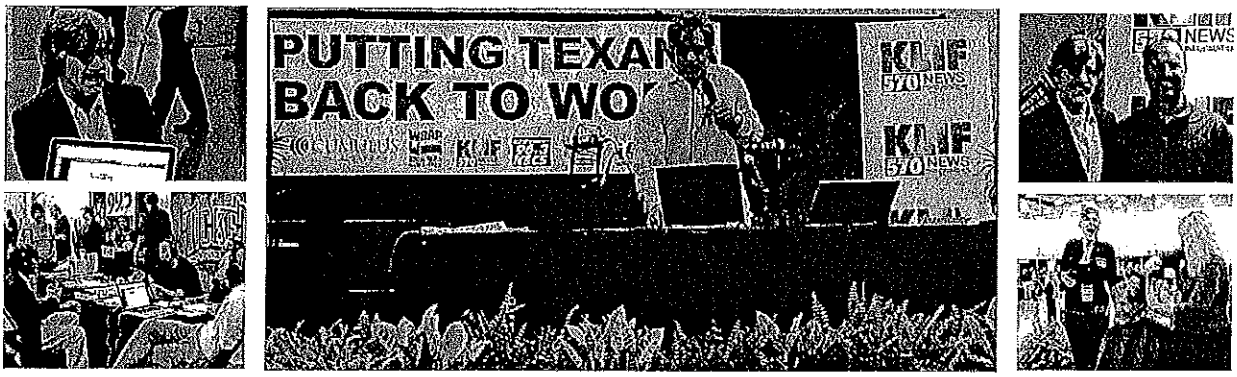
Tarrant County College

CAREER COACH

CUMULUS JOB FAIR SEPTEMBER 12, 2012

OVER 6,000 ATTENDEES!

GERALDO RIVERA'S LIVE NATIONAL BROADCAST



RESERVE YOUR SPACE NOW

AT THE NEXT JOB FAIR ON MARCH 19, 2013

PUTTINGTEXANSBACKTOWORK.COM

FOR INTERNAL BUSINESS RECORDS ONLY

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

VACANCY DATA FORM

Job Title: Account Executive #16	***Date Filled***: 01/28/2013
Recruitment Source ***Referring Hiree***: Word-of-Mouth Referral	***Total Number of Interviewees:*** **See note below**

Note: Please see the Vacancy Data Form for the Account Executive position (#15) also filled on **January 28, 2013**, for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

DOCUMENTATION NOTE

Please see documentation for the Account Executive position filled on July 9, 2012. The recruitment efforts used to fill that position also apply to this position as well as additional on-air announcements and open house/job fair recruitment efforts.

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	New
Agency		Start Date	11/29/12
		End Date	12/30/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
	,	Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	WBAP RECRUITMENT	Income Type	Promo / PSA
Stratus #	389410	Local Income Type	Promo/PSA
Special Instructions	112812 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/28/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30		11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00		12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA		2579779	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 11/28/2012 11:02:45 AM by Pamela Mollman

Sales / Market Manager: 11/28/2012 11:05:37 AM by Tony King

Business Manager: 11/28/2012 11:36:39 AM by KAREN LANEY

Traffic Manager: 11/28/2012 11:39:26 AM by Kimberly Jolly

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	New
Agency		Start Date	11/29/12
		End Date	12/30/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
		Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	WBAP RECRUITMENT	Income Type	Promo / PSA
Stratus #	389410	Local Income Type	Promo/PSA
Special Instructions	112812 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/28/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579779	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 11/28/2012 11:02:45 AM by Pamela Mollman

Sales / Market Manager: 11/28/2012 11:05:37 AM by Tony King

Business Manager: 11/28/2012 11:36:39 AM by KAREN LANEY

Traffic Manager: 11/28/2012 11:39:26 AM by Kimberly Jolly V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	Revision
Agency		Start Date	11/29/12
		End Date	12/21/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
		Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	KPLX RECRUITMENT	Income Type	Promo / PSA
Stratus #	389339	Local Income Type	Promo/PSA
Special Instructions	MM: 12/20 Canceling order per Tony 120312 EXTEND THRU 1/15~PM 112712 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/27/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	HOUSE/KPLX RECRUITMENT Promo / PSA / Promo/PSA	30 0.00	2579101	11/29/12 12/21/12 All Weeks	6:00AM 11:59PM	Y	20	X	X	X	X	X	X	X	0.00 80 Spots

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 12/20/2012 10:37:19 AM by Michelle McNeely

Sales / Market Manager: 12/20/2012 12:15:43 PM by Tony King

Business Manager: 12/20/2012 12:52:13 PM by KAREN LANEY

Traffic Manager: 12/20/2012 1:55:11 PM by Cheryl Allum V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser WBAP - HOUSE (D)
Agency

Bill To WBAP - HOUSE (D)
West Victory Plaza
3090 Olive Street, Ste 400
Dallas, TX 75219

Account
Executive Dallas WBAP House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385340
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#285285

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start Time / End Time	Auto Weekly	# / Wk	M	T	W	T	F	S	S	Total
1	WBAP HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526373	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:34:37 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 12:33:26 PM by David Smith
Business Manager: 8/6/2012 12:45:29 PM by KAREN LANEY
Traffic Manager: 8/6/2012 1:31:37 PM by Cheryl Allum

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser KTCK - HOUSE (D)
Agency

Bill To KTCK - HOUSE (D)
3500 MAPLE AVE STE 1310

DALLAS, TX 75219
Account
Executive Dallas KTCK House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385341
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279169

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line #	Start Date / End Date	Start Time / End Time	Auto Weekly	# / Wk	M	T	W	T	F	S	S	Total
1		30		08/07/12	5:00AM										0.00
	KTCK HOUSE/SALES OPEN HOUSE	0.00		08/15/12	11:59PM	Y	40	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA		2526374	All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:35:59 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 1:48:21 PM by Alec Drake
Business Manager: 8/6/2012 2:12:01 PM by KAREN LANEY
Traffic Manager: 8/6/2012 2:16:20 PM by Kimberly Jolly

V5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus-Dallas **KSCS-FM**

Cumulus Sales Order

Advertiser KSCS - HOUSE (D)
Agency

Bill To KSCS - HOUSE (D)
West Victory Plaza
3090 Olive Street, Ste 400
Dallas, TX 75219
Account
Executive Dallas KSCS House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385342
Special Instructions 080612 NEW ORDER~PM
Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#285286

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start Time / End Time	Auto Weekly	# Wk	M	T	W	T	F	S	S	Total
1	KSCS HOUSE/SALES OPEN HOUSE	30 / 0.00	2526375	08/07/12 / 08/15/12	5:00AM / 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 / 80 Spots
	Promo / PSA / Promo/PSA			All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:36:47 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 3:17:31 PM by David Klement
Business Manager: 8/6/2012 3:36:15 PM by KAREN LANEY
Traffic Manager: 8/6/2012 3:49:38 PM by Jane Spalding

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:35:48 AM

Cumulus-Dallas

KPLX-FM

Cumulus Sales Order

Advertiser KPLX - HOUSE (D)
Agency

Bill To KPLX - HOUSE (D)
3500 MAPLE STE 1600

DALLAS, TX 75219
Account
Executive Dallas KPLX House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385343
Special Instructions 080612 NEW ORDER~PM
Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#260566

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start Time / End Time	Auto Weekly	# Wk	M	T	W	T	F	S	S	Total
1	KPLX HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526376	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:37:29 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 3:29:41 PM by Richard Frish
Business Manager: 8/6/2012 3:36:02 PM by KAREN LANEY
Traffic Manager: 8/6/2012 4:19:13 PM by Cheryl Allum

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:35:28 AM

Cumulus-Dallas **KLIF-FM**

Cumulus Sales Order

Advertiser KLIF-AM - HOUSE (D)
Agency

Bill To KLIF-AM - HOUSE (D)
3500 MAPLE AVE

DALLAS, TX 75219
Account
Executive Dallas KLIF-FM House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385344
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279173

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	08/07/12	5:00AM										0.00
	193 HOUSE/SALES OPEN HOUSE	0.00	08/15/12	11:59PM	Y	40	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA	2526377	All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:39:23 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 11:40:59 AM by Tony King
Business Manager: 8/6/2012 11:42:35 AM by KAREN LANEY
Traffic Manager: 8/6/2012 11:56:27 AM by Kimberly Jolly

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:35:01 AM

Cumulus-Dallas **KLIF-AM**

Cumulus Sales Order

Advertiser KLIF-AM - HOUSE (D)
Agency

Bill To KLIF-AM - HOUSE (D)
3500 MAPLE AVE

DALLAS, TX 75219
Account
Executive Dallas KLIF-AM House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385336
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279173

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	# Wk	M	T	W	T	F	S	S	Total
1	KLIF HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526363	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:34:50 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 1:03:45 PM by David Smith
Business Manager: 8/6/2012 2:11:35 PM by KAREN LANEY
Traffic Manager: 8/6/2012 2:41:10 PM by Jane Spalding

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:34:33 AM

eslie Garrett

SENT to RECRUITMENT LIST

rom: Leslie Garrett
ent: Thursday, August 30, 2012 9:26 AM
o: Leslie Garrett
ubject: Job Fair- Please post!
ttachments: Job Fair Sept 12th.ppt

/e are **"Putting Texans Back to Work!"**

umulus Media is hosting a Career Expo at the Irving Convention Center this eptember 12th (See attachment for details).

here is a list of businesses that will be attending @ www.puttingtexansbacktowork.com

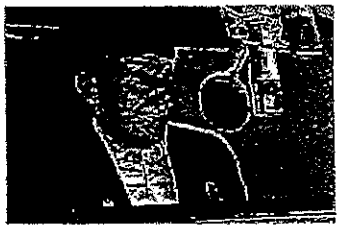
lease share with everyone you know!

/e look forward to seeing you!

eslie Garrett
st. Business Manager | Cumulus Dallas
bap am& fm/kscs/ktek/kplx/kfff am& fm
:: 972.708.4238 C:: 817.475.0929 F:: 214.523.2746
l:: 3090 olive st | west victory plaza | ste 400 | dallas, tx 75219
:: leslie.garrett@cumulus.com

Job Fair - September 12th

Cumulus Dallas is hosting a Job Fair to help PUT TEXANS BACK TO WORK!
Cumulus Dallas wants to make sure this topic stays at the forefront as well as take action.



Ben Ferguson WBAP

Steve Lamb WBAP

Norm Hitzges
The Ticket

Hawkeye KSCS

Smokey Rivers KPLX

WHO: Job Seekers of all Levels of Experience

WHAT: The Largest Career Expo of 2012

WHEN: Wednesday, September 12th - 9am to 4pm

WHERE: Irving Convention Center at Las Colinas

*Free Parking and Entry

More Info: www.puttingtexansbacktowork.com

Geraldo Rivera

Putting Texas Back To Work

CUMULUS DALLAS/FT.WORTH

WBAP 820AM 96.7FM NEWS+TALK

KLIF 570 NEWS/INFORMATION

NEW COUNTRY 96.3 KSCS

THE TICKET SPORTS RADIO 1310AM/104.1FM

i93 TODAY'S HIT MUSIC

TEXAS COUNTRY 99.5 the Wolf The 90s to Now!

PUTTING TEXANS BACK TO WORK

PRESENTED BY:

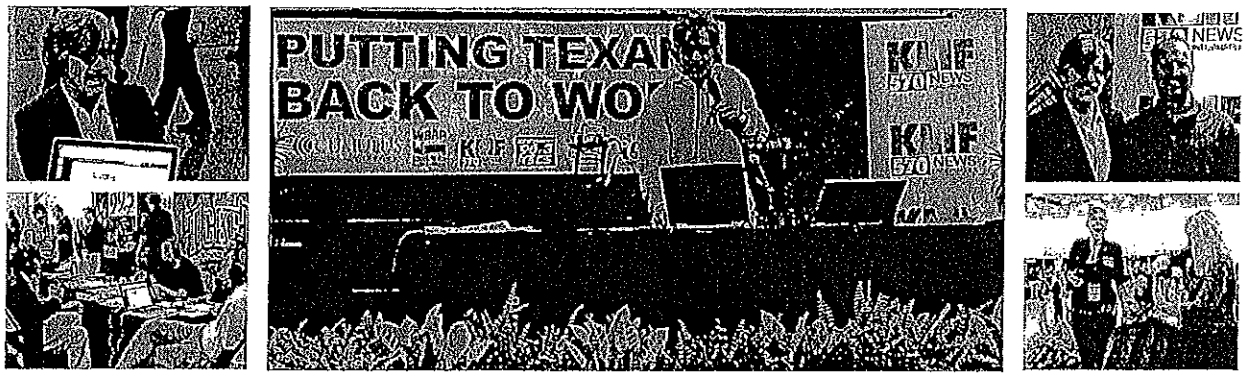
Tarrant County College

CAREER COACH

CUMULUS JOB FAIR SEPTEMBER 12, 2012

OVER 6,000 ATTENDEES!

GERALDO RIVERA'S LIVE NATIONAL BROADCAST



RESERVE YOUR SPACE NOW

AT THE NEXT JOB FAIR ON MARCH 19, 2013

PUTTINGTEXANSBACKTOWORK.COM

FOR INTERNAL BUSINESS RECORDS ONLY

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

VACANCY DATA FORM

Full-Time Job Title: Account Executive #17	**Date Filled:** 02.11.2013
Recruitment Source ("RS") Referring Hiree: Word-of-Mouth Referral	**Total Number of Interviewees:** 5

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
1.	**Cumulus Business Managers** BM@cumulus.com	No	0
2.	**Station Website Postings** *(one or more SEU stations)*	No	1
3.	**On-Air Announcements** *(one or more SEU stations)*	No	2
4.	**Word-of-Mouth Referral**	No	1
6.	**SEU Job Fairs/Open Houses** *(see Section III)*	No	1
7.	**Internal Posting**	No	0
9.	**Ohio Center For Broadcasting** 5330 East Main Street, Suite 200 Columbus, OH 43212 614-245-0555 Gary James Placement.columbus@beonair.com	No	0
11.	**Greater Asian Chamber of Commerce** 11171 Harry Hines Boulevard, #115 Dallas, TX 75229 972-241-8250 Kim Hoyoung (hoyoung@gdaacc.com)	No	0
14.	**Texas Christian University/tcu.edu** PO Box 297300 Ft. Worth, TX 76129 817-257-5572 Mary Beth Grayson- m.b.grayson@tcu.edu Bethany Kilgore- b.kilgore@tcu.edu Ashley Grubbs- ashley.s.grubbs@tcu.edu Jessica Cates- j.cates@tcu.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
15.	**Southern Methodist University/smu.edu** Hegi Family Career Development Center PO Box 750256 Dallas, TX 75275-0256 214-768-2266 214-768-4292 (fax) recruit@smu.edu Guy Davis- guyd@smu.edu	No	0
16.	**University of Dallas/udallas.edu** 1845 E. Northgate Drive, Carpenter Hall, Room 141 Irving, TX 75062-4736 972-721-5131 972-721-5044 (fax) Harriet H. Cousins career@udallas.edu	No	0
17.	**Devry University** 4800 Regent Boulevard Irving, TX 75063-2439 972-929-6777 Joan Long- jlong@devry.edu Saundra Lohr- slohr@devry.edu	No	0
18.	**Dallas County Community College District** jobservices@dcccd.edu Notification includes all colleges listed below: El Centro College – elcentrocollege.edu Eastfield College – eastfieldcollege.edu Northlake College - northlakecollege.edu Mountain View College – mountainviewcollege.edu Brookhaven College – brookhavencollege.edu Richland College – richlandcollege.edu Cedar Valley College – cedarvalleycollege.edu	No	0
19.	**Capital City African American Chamber of Commerce** 5407 North IH 35, Suite 304 Austin, TX 78723 512-459-1181 admin@capcitychamber.org	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
20.	**League United Latin American Citizens** (LULAC) 9090 Lake Carolyn Parkway, #1700 Irving, TX 75039 214-219-2133 Joe Campos (jcampos@lulac.org)	No	0
21.	**All Access Website** www.allaccess.com	No	0
23.	**University of Texas at Dallas/utdallas.edu** UTD Career Center PO Box 830688, MC-16 Richardson, TX 75083-0688 972-883-29443 972-883-2431 (fax) Jody Everson, Employer Relations Coordinator recruit@utdallas.edu	No	0
24.	**University of Texas at Arlington/uta.edu** PO Box 19156 Arlington, TX 76019-0156 817-272-2932 817-272-5792 (fax) Barbara Peet, Director of Career Services careers@uta.edu	No	0
26.	**The Art Institute of Dallas** Two Northpark East 8080 Park Lane, Suite 100 Dallas, TX 75231 469-587-1213 Jennifer Magee (jmagee@aii.edu)	No	0
27.	**Texas Women's University** 304 Administration Drive PO Box 425589 Denton, TX 76204 940-TWU-2000 Sherri Williams - careers@twu.edu	No	0
28.	**University of North Texas** 1155 Union Circle #311277 Denton, TX 76203-5017 940-565-2000 Dan Naegeli- naegeli@unt.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
29.	**Austin College** 900 N. Grand Avenue Sherman, TX 75090-4400 903-813-2000 Lance Ott - career@austincollege.edu	No	0
30.	**Dallas Baptist University** 3000 Mountain Creek Pkwy Dallas, TX 75211 214-333-5360 Marion Hill - Marion@dbu.edu	No	0
31.	**Tarrant County College** 817-515-8223 Northeast Campus (necareerservices@tccd.edu) 828 West Harwood Rd., Hurst, TX 76054-3299 Northwest Campus (nw.ccarerrservices@tccd.edu) 1500 Houston St, Ft. Worth, TX 76102 South Campus (monica.bettle@tccd.edu) 5301 Campus Drive, Ft. Worth, TX 76119 Southeast Campus (tracy.williams@tccd.edu) 2100 Southeast Pkwy, Arlington, TX 760182100 Southeast Pkwy, Arlington, TX 76018	No	0
33.	**Greater Dallas Indo-American Chamber of Commerce** 5930 LBJ Freeway, Suite 350 Dallas, TX 75240 214-346-9559 gdiacc@gdiacc.org	No	0
38.	**Dallas Urban League** (ulgdnctx.com) 4315 S. Lancaster Road Dallas, TX 75216 214-915-4600 phone 214-915-4601 fax Felicia Brooks (fbrooks@ulgdnctx.com)	No	0
		Total Interviewees	5

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

DOCUMENTATION NOTE

Please see documentation for the Account Executive position filled on July 9, 2012. The recruitment efforts used to fill that position also apply to this position as well as additional on-air announcements and open house/job fair recruitment efforts.

Sales Order

Advertiser	**KLIF FM - HOUSE (D)**	New / Revision	**Revision**
Agency		Start Date	**11/29/12**
		End Date	**12/21/12**
Bill To	**KLIF FM - HOUSE (D)**	Month Type	**Broadcast**
		Billing Cycle	**End of Flight**
		Co-op	**No**
Account		Co-op Product	
Executive	**Dallas KLIF-FM House**	Notarized	**N**
Contract #		# of Invoices	**1**
Estimate #		Make Goods	**Ask AE**
Description	**KPLX RECRUITMENT**	Income Type	**Promo / PSA**
Stratus #	**389339**	Local Income Type	**Promo/PSA**
Special Instructions	**MM: 12/20 Cancelling order per Tony 120312 EXTEND THRU 1/15~PM 112712 NEW ORDER~PM**	Competitive Code	**Various / Other** **Advt#286543**
Contact		Order Entered	**11/27/12**

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/ Wk	M	T	W	T	F	S	S	Total
1		30		11/29/12	6:00AM										0.00
	HOUSE/KPLX RECRUITMENT	0.00		12/21/12	11:59PM	Y	20	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA		2579101	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: **12/20/2012 10:37:19 AM by Michelle McNeely**

Sales / Market Manager: **12/20/2012 12:15:43 PM by Tony King**

Business Manager: **12/20/2012 12:52:13 PM by KAREN LANEY**

Traffic Manager: **12/20/2012 1:55:11 PM by Cheryl Allum** V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	**KLIF FM - HOUSE (D)**	New / Revision	**New**
Agency		Start Date	**11/29/12**
		End Date	**12/30/12**
Bill To	**KLIF FM - HOUSE (D)**	Month Type	**Broadcast**
		Billing Cycle	**End of Flight**
		Co-op	**No**
Account		Co-op Product	
Executive	**Dallas KLIF-FM House**	Notarized	**N**
Contract #		# of Invoices	**1**
Estimate #		Make Goods	**Ask AE**
Description	**WBAP RECRUITMENT**	Income Type	**Promo / PSA**
Stratus #	**389410**	Local Income Type	**Promo/PSA**
Special Instructions	**112812 NEW ORDER~PM**	Competitive Code	**Various / Other** **Advt#286543**
Contact		Order Entered	**11/28/12**

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579779	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: **11/28/2012 11:02:45 AM by Pamela Mollman**

Sales / Market Manager: **11/28/2012 11:05:37 AM by Tony King**

Business Manager: **11/28/2012 11:36:39 AM by KAREN LANEY**

Traffic Manager: **11/28/2012 11:39:26 AM by Kimberly Jolly** V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus-Dallas **KLIF-FM**

Sales Order

Advertiser	KLIF FM - HOUSE (D)	New / Revision	New
Agency		Start Date	11/29/12
		End Date	12/30/12
Bill To	KLIF FM - HOUSE (D)	Month Type	Broadcast
		Billing Cycle	End of Flight
		Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-FM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	WBAP RECRUITMENT	Income Type	Promo / PSA
Stratus #	389410	Local Income Type	Promo/PSA
Special Instructions	112812 NEW ORDER~PM	Competitive Code	Various / Other Advt#286543
Contact		Order Entered	11/28/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579779	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 **Total Due: 0.00** **100 Spots**

Client Acceptance: _____ **Date:** _____

Account Executive: 11/28/2012 11:02:45 AM by Pamela Mollman

Sales / Market Manager: 11/28/2012 11:05:37 AM by Tony King

Business Manager: 11/28/2012 11:36:39 AM by KAREN LANEY

Traffic Manager: 11/28/2012 11:39:26 AM by Kimberly Jolly

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	KTCK - HOUSE (D)	New / Revision	Revision
Agency		Start Date	11/29/12
		End Date	01/15/13
Bill To	KTCK - HOUSE (D)	Month Type	Broadcast
	3500 MAPLE AVE STE 1310	Billing Cycle	End of Flight
	DALLAS, TX 75219	Co-op	No
Account		Co-op Product	
Executive	Dallas KTCK House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	KPLX RECRUITMENT	Income Type	Promo / PSA
Stratus #	389340	Local Income Type	Promo/PSA
Special Instructions	120312 EXTEND THRU 1/15~PM 112712 NEW ORDER~PM	Competitive Code	Various / Other Advt#279169
Contact		Order Entered	11/27/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	6:00AM										0.00
	HOUSE/KPLX RECRUITMENT	0.00	01/15/13	11:59PM	Y	20	X	X	X	X	X	X	X	160 Spots
	Promo / PSA / Promo/PSA	2579112	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 160 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 12/3/2012 3:59:11 PM by Pamela Mollman

Sales / Market Manager: 12/3/2012 4:14:41 PM by Tony King

Business Manager: 12/3/2012 4:33:18 PM by KAREN LANEY

Traffic Manager: 12/3/2012 4:36:35 PM by Kimberly Jolly V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	KTCK - HOUSE (D)	New / Revision	New
Agency		Start Date	11/29/12
		End Date	12/30/12
Bill To	KTCK - HOUSE (D)	Month Type	Broadcast
	3500 MAPLE AVE STE 1310	Billing Cycle	End of Flight
	DALLAS, TX 75219	Co-op	No
Account		Co-op Product	
Executive	Dallas KTCK House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	WBAP RECRUITMENT	Income Type	Promo / PSA
Stratus #	389407	Local Income Type	Promo/PSA
Special Instructions	112812 NEW ORDER~PM	Competitive Code	Various / Other Advt#279169
Contact		Order Entered	11/28/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579776	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 11/28/2012 10:57:24 AM by Pamela Mollman

Sales / Market Manager: 11/28/2012 1:59:03 PM by Alec Drake

Business Manager: 11/28/2012 3:52:52 PM by Carol Hubbard

Traffic Manager: 11/28/2012 4:25:07 PM by Kimberly Jolly

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	**WBAP - HOUSE (D)**	New / Revision	**Revision**
Agency		Start Date	**11/29/12**
		End Date	**01/15/13**
Bill To	**WBAP - HOUSE (D)**	Month Type	**Broadcast**
	West Victory Plaza	Billing Cycle	**End of Flight**
	3090 Olive Street, Ste 400		
	Dallas, TX 75219	Co-op	**No**
Account		Co-op Product	
Executive	**Dallas WBAP House**	Notarized	**N**
Contract #		# of Invoices	**1**
Estimate #		Make Goods	**Ask AE**
Description	**KPLX RECRUITMENT**	Income Type	**Promo / PSA**
Stratus #	**389342**	Local Income Type	**Promo/PSA**
Special Instructions	**120312 EXTEND THRU 1/15~PM** **112712 NEW ORDER~PM**	Competitive Code	**Various / Other** **Advt#285285**
Contact		Order Entered	**11/27/12**

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	6:00AM										0.00
	HOUSE/KPLX RECRUITMENT	0.00	01/15/13	11:59PM	Y	20	X	X	X	X	X	X	X	160 Spots
	Promo / PSA / Promo/PSA	2579122	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 160 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: **12/3/2012 3:59:54 PM by Pamela Mollman**

Sales / Market Manager: **12/4/2012 12:26:18 PM by David Smith**

Business Manager: **12/4/2012 1:07:53 PM by Carol Hubbard**

Traffic Manager: **12/4/2012 1:43:14 PM by Cheryl Allum** V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	**WBAP - HOUSE (D)**	New / Revision	**New**
Agency		Start Date	**11/29/12**
		End Date	**12/30/12**
Bill To	**WBAP - HOUSE (D)**	Month Type	**Broadcast**
	West Victory Plaza	Billing Cycle	**End of Flight**
	3090 Olive Street, Ste 400		
	Dallas, TX 75219	Co-op	**No**
Account		Co-op Product	
Executive	**Dallas WBAP House**	Notarized	**N**
Contract #		# of Invoices	**1**
Estimate #		Make Goods	**Ask AE**
Description	**WBAP RECRUITMENT**	Income Type	**Promo / PSA**
Stratus #	**389406**	Local Income Type	**Promo/PSA**
Special Instructions	**112812 NEW ORDER~PM**	Competitive Code	**Various / Other** **Advt#285285**
Contact		Order Entered	**11/28/12**

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579774	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 **Total Due: 0.00** **100 Spots**

Client Acceptance: _____ **Date:** _____

Account Executive: **11/28/2012 10:55:45 AM by Pamela Mollman**

Sales / Market Manager: **11/28/2012 11:05:29 AM by David Smith**

Business Manager: **11/28/2012 11:36:57 AM by KAREN LANEY**

Traffic Manager: **11/28/2012 11:40:44 AM by Kimberly Jolly** V5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus-Dallas **KLIF-AM**

Sales Order

Advertiser	KLIF-AM - HOUSE (D)	New / Revision	Revision
Agency		Start Date	11/29/12
		End Date	01/15/13
Bill To	KLIF-AM - HOUSE (D)	Month Type	Broadcast
	3500 MAPLE AVE	Billing Cycle	End of Flight
	DALLAS, TX 75219	Co-op	No
Account		Co-op Product	
Executive	Dallas KLIF-AM House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	KPLX RECRUITMENT	Income Type	Promo / PSA
Stratus #	389344	Local Income Type	Promo/PSA
Special Instructions	120312 EXTEND THRU 1/15~PM 112712 NEW ORDER~PM	Competitive Code	Various / Other Advt#279173
Contact		Order Entered	11/27/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	6:00AM										0.00
	HOUSE/KPLX RECRUITMENT	0.00	01/15/13	11:59PM	Y	20	X	X	X	X	X	X	X	160 Spots
	Promo / PSA / Promo/PSA	2579129	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 160 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 12/3/2012 3:56:24 PM by Pamela Mollman

Sales / Market Manager: 12/4/2012 12:34:49 PM by David Smith

Business Manager: 12/4/2012 3:01:17 PM by Carol Hubbard

Traffic Manager: 12/4/2012 4:08:45 PM by Becky Ericson

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	**KLIF-AM - HOUSE (D)**	New / Revision	**New**
Agency		Start Date	**11/29/12**
		End Date	**12/30/12**
Bill To	**KLIF-AM - HOUSE (D)**	Month Type	**Broadcast**
	3500 MAPLE AVE	Billing Cycle	**End of Flight**
	DALLAS, TX 75219	Co-op	**No**
Account		Co-op Product	
Executive	**Dallas KLIF-AM House**	Notarized	**N**
Contract #		# of Invoices	**1**
Estimate #		Make Goods	**Ask AE**
Description	**WBAP RECRUITMENT**	Income Type	**Promo / PSA**
Stratus #	**389411**	Local Income Type	**Promo/PSA**
Special Instructions	**112812 NEW ORDER~PM**	Competitive Code	**Various / Other** **Advt#279173**
Contact		Order Entered	**11/28/12**

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579785	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: **11/28/2012 11:04:14 AM by Pamela Mollman**

Sales / Market Manager: **11/28/2012 11:05:16 AM by David Smith**

Business Manager: **11/28/2012 11:34:32 AM by Carol Hubbard**

Traffic Manager: **11/28/2012 11:40:09 AM by Kimberly Jolly** V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Sales Order

Advertiser	**KSCS - HOUSE (D)**	New / Revision	**New**
Agency		Start Date	**11/29/12**
		End Date	**12/30/12**
Bill To	**KSCS - HOUSE (D)**	Month Type	**Broadcast**
	West Victory Plaza	Billing Cycle	**End of Flight**
	3090 Olive Street, Ste 400		
	Dallas, TX 75219	Co-op	**No**
Account		Co-op Product	
Executive	**Dallas KSCS House**	Notarized	**N**
Contract #		# of Invoices	**1**
Estimate #		Make Goods	**Ask AE**
Description	**WBAP RECRUITMENT**	Income Type	**Promo / PSA**
Stratus #	**389408**	Local Income Type	**Promo/PSA**
Special Instructions	**112812 NEW ORDER~PM**	Competitive Code	**Various / Other** **Advt#285286**
Contact		Order Entered	**11/28/12**

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	11/29/12	5:00AM										0.00
	HOUSE/WBAP RECRUITMENT	0.00	12/30/12	11:59PM	Y	20	X	X	X	X	X	X	X	100 Spots
	Promo / PSA / Promo/PSA	2579777	All Weeks											

Dec 12 = 0.00	Jan 13 = 0.00	Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00
Jun 13 = 0.00	Jul 13 = 0.00	Aug 13 = 0.00	Sep 13 = 0.00	Oct 13 = 0.00	Nov 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 100 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: **11/28/2012 10:58:26 AM by Pamela Mollman**

Sales / Market Manager: **11/28/2012 12:33:21 PM by David Klement**

Business Manager: **11/28/2012 12:46:57 PM by Carol Hubbard**

Traffic Manager: **11/28/2012 12:48:16 PM by Jane Spalding** V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser	WBAP - HOUSE (D)	New / Revision	New
Agency		Start Date	08/07/12
		End Date	08/15/12
Bill To	WBAP - HOUSE (D) West Victory Plaza 3090 Olive Street, Ste 400 Dallas, TX 75219	Month Type	Broadcast
		Billing Cycle	End of Flight
		Co-op	No
Account		Co-op Product	
Executive	Dallas WBAP House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	SALES OPEN HOUSE	Income Type	Promo / PSA
Stratus #	385340	Local Income Type	Promo/PSA
Special Instructions	080612 NEW ORDER~PM	Competitive Code	Various / Other Advt#285285
Contact		Order Entered	08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30		08/07/12	5:00AM										0.00
	WBAP HOUSE/SALES OPEN HOUSE	0.00		08/15/12	11:59PM	Y	40	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA		2526373	All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:34:37 AM by Pamela Mollman

Sales / Market Manager: 8/6/2012 12:33:26 PM by David Smith

Business Manager: 8/6/2012 12:45:29 PM by KAREN LANEY

Traffic Manager: 8/6/2012 1:31:37 PM by Cheryl Allum

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser	KTCK - HOUSE (D)	New / Revision	New
Agency		Start Date	08/07/12
		End Date	08/15/12
Bill To	KTCK - HOUSE (D)	Month Type	Broadcast
	3500 MAPLE AVE STE 1310	Billing Cycle	End of Flight
	DALLAS, TX 75219	Co-op	No
Account		Co-op Product	
Executive	Dallas KTCK House	Notarized	N
Contract #		# of Invoices	1
Estimate #		Make Goods	Ask AE
Description	SALES OPEN HOUSE	Income Type	Promo / PSA
Stratus #	385341	Local Income Type	Promo/PSA
Special Instructions	080612 NEW ORDER~PM	Competitive Code	Various / Other Advt#279169
Contact		Order Entered	08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate / Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30	08/07/12	5:00AM										0.00
	KTCK HOUSE/SALES OPEN HOUSE	0.00	08/15/12	11:59PM	Y	40	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA	2526374	All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:35:59 AM by Pamela Mollman

Sales / Market Manager: 8/6/2012 1:48:21 PM by Alec Drake

Business Manager: 8/6/2012 2:12:01 PM by KAREN LANEY

Traffic Manager: 8/6/2012 2:16:20 PM by Kimberly Jolly

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus-Dallas **KSCS-FM**

Cumulus Sales Order

Advertiser KSCS - HOUSE (D)
Agency

Bill To KSCS - HOUSE (D)
West Victory Plaza
3090 Olive Street, Ste 400
Dallas, TX 75219
Account
Executive Dallas KSCS House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385342
Special Instructions 080612 NEW ORDER~PM
Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#285286

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	KSCS HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526375	08/07/12 08/15/12	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots
				All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:36:47 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 3:17:31 PM by David Klement
Business Manager: 8/6/2012 3:36:15 PM by KAREN LANEY
Traffic Manager: 8/6/2012 3:49:38 PM by Jane Spalding

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:35:48 AM

Cumulus-Dallas

KPLX-FM

Cumulus Sales Order

Advertiser KPLX - HOUSE (D)
Agency

Bill To KPLX - HOUSE (D)
3500 MAPLE STE 1600

DALLAS, TX 75219
Account
Executive Dallas KPLX House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385343
Special Instructions 080612 NEW ORDER~PM
Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#260566

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start Time / End Time	Auto Weekly	# Wk	M	T	W	Th	F	S	S	Total
1	KPLX HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526376	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:37:29 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 3:29:41 PM by Richard Frish
Business Manager: 8/6/2012 3:36:02 PM by KAREN LANEY
Traffic Manager: 8/6/2012 4:19:13 PM by Cheryl Allum

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus Sales Order

Advertiser KLIF-AM - HOUSE (D)
Agency

Bill To KLIF-AM - HOUSE (D)
3500 MAPLE AVE

DALLAS, TX 75219
Account
Executive Dallas KLIF-FM House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385344
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279173

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto / Weekly	#/Wk	M	T	W	T	F	S	S	Total
1		30		08/07/12	5:00AM										0.00
	I93 HOUSE/SALES OPEN HOUSE	0.00		08/15/12	11:59PM	Y	40	X	X	X	X	X	X	X	80 Spots
	Promo / PSA / Promo/PSA		2526377	All Weeks											

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:39:23 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 11:40:59 AM by Tony King
Business Manager: 8/6/2012 11:42:35 AM by KAREN LANEY
Traffic Manager: 8/6/2012 11:56:27 AM by Kimberly Jolly

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Cumulus-Dallas **KLIF-AM**

Cumulus Sales Order

Advertiser KLIF-AM - HOUSE (D)
Agency

Bill To KLIF-AM - HOUSE (D)
3500 MAPLE AVE

DALLAS, TX 75219
Account
Executive Dallas KLIF-AM House
Contract #
Estimate #
Description SALES OPEN HOUSE
Stratus # 385336
Special Instructions 080612 NEW ORDER~PM

Contact

New / Revision New
Start Date 08/07/12
End Date 08/15/12
Month Type Broadcast
Billing Cycle End of Flight

Co-op No
Co-op Product
Notarized N
# of Invoices 1
Make Goods Ask AE
Income Type Promo / PSA
Local Income Type Promo/PSA
Competitive Code Various / Other Advt#279173

Order Entered 08/06/12

Schedule

#	Sponsor / Log Name / Revenue Types	Length / Rate	Line#	Start Date / End Date	Start time / End time	Auto Weekly	#/WK	M	T	W	T	F	S	S	Total
1	KLIF HOUSE/SALES OPEN HOUSE Promo / PSA / Promo/PSA	30 0.00	2526363	08/07/12 08/15/12 All Weeks	5:00AM 11:59PM	Y	40	X	X	X	X	X	X	X	0.00 80 Spots

Aug 12 = 0.00	Sep 12 = 0.00	Oct 12 = 0.00	Nov 12 = 0.00	Dec 12 = 0.00	Jan 13 = 0.00
Feb 13 = 0.00	Mar 13 = 0.00	Apr 13 = 0.00	May 13 = 0.00	Jun 13 = 0.00	Jul 13 = 0.00

Total Contract Value: 0.00 Total Due: 0.00 80 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 8/6/2012 11:34:50 AM by Pamela Mollman
Sales / Market Manager: 8/6/2012 1:03:45 PM by David Smith
Business Manager: 8/6/2012 2:11:35 PM by KAREN LANEY
Traffic Manager: 8/6/2012 2:41:10 PM by Jane Spalding

V 5.0

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Printed 8/14/2012 10:34:33 AM

Leslie Garrett

SENT to RECRUITMENT List

From: Leslie Garrett

Sent: Thursday, August 30, 2012 9:26 AM

To: Leslie Garrett

Subject: Job Fair- Please post!

Attachments: Job Fair Sept 12th.ppt

We are **"Putting Texans Back to Work!"**

Cumulus Media is hosting a Career Expo at the Irving Convention Center this September 12th (See attachment for details).

There is a list of businesses that will be attending @ www.puttingtexansbacktowork.com

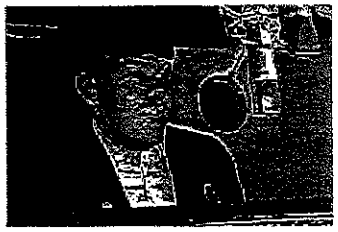
Please share with everyone you know!

We look forward to seeing you!

Leslie Garrett
Asst. Business Manager | Cumulus Dallas
rbap am& fm/kscs/ktck/kplx/klif am& fm
☎:: 972.708.4238 C:: 817.475.0929 F:: 214.523.2746
✉:: 3090 olive st | west victory plaza | ste 400 | dallas, tx 75219
🌐:: leslie.garrett@cumulus.com

Job Fair - September 12th

Cumulus Dallas is hosting a Job Fair to help PUT TEXANS BACK TO WORK!
Cumulus Dallas wants to make sure this topic stays at the forefront as well as take action.



Ben Ferguson WBAP

Steve Lamb WBAP

Norm Hitzges
The Ticket

Hawkeye KSCS

Smokey Rivers KPLX

WHO: Job Seekers of all Levels of Experience

WHAT: The Largest Career Expo of 2012

WHEN: Wednesday, September 12th - 9am to 4pm

WHERE: Irving Convention Center at Las Colinas

*Free Parking and Entry

More Info: www.puttingtexansbacktowork.com

Geraldo Rivera

Putting Texas Back To Work

CUMULUS DALLAS/FT.WORTH

WBAP 820AM 96.7FM NEWS★TALK

KLIF 570 NEWS/INFORMATION

NEW COUNTRY 96★3 KSCS

THE TICKET SPORTSRADIO 1510am/104.1fm

i93 TODAY'S HIT MUSIC

TEXAS★COUNTRY 99.5 the wolf The 90s to Now!

PUTTING TEXANS BACK TO WORK

PRESENTED BY:

Tarrant County College

CAREER COACH

CUMULUS JOB FAIR SEPTEMBER 12, 2012

OVER 6,000 ATTENDEES!

GERALDO RIVERA'S LIVE NATIONAL BROADCAST

RESERVE YOUR SPACE NOW

AT THE NEXT JOB FAIR ON MARCH 19, 2013

PUTTINGTEXANSBACKTOWORK.COM

FOR INTERNAL BUSINESS RECORDS ONLY

KLIF(AM), KTCK(AM), KPLX(FM), KLIF(FM), KTDK(FM), WBAP(AM), WBAP-FM and KSCS(FM)

VACANCY DATA FORM

Full-Time Job Title: Local Sales Manager	**Date Filled:** 02.01.2013
Recruitment Source ("RS") Referring Hiree: Walk-in/Self-Referral	**Total Number of Interviewees:** 6

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
1.	**Cumulus Business Managers** BM@cumulus.com	No	0
2.	**Station Website Postings** *(one or more SEU stations)*	No	0
3.	**On-Air Announcements** *(one or more SEU stations)*	No	0
4.	**Word-of-Mouth Referral**	No	3
5.	**Walk-in/Self-Referral**	No	1
6.	**SEU Job Fairs/Open Houses** *(see Section III)*	No	0
7.	**Internal Posting**	No	1
9.	**Ohio Center For Broadcasting** 5330 East Main Street, Suite 200 Columbus, OH 43212 614-245-0555 Gary James Placement.columbus@beonair.com	No	0
11.	**Greater Asian Chamber of Commerce** 11171 Harry Hines Boulevard, #115 Dallas, TX 75229 972-241-8250 Kim Hoyoung (hoyoung@gdaacc.com)	No	0
12.	**Dallas Black Chamber of Commerce** 2838 MLK Boulevard Dallas, TX 75215 214-421-5200 Carmen Humble (chum@dbcc.org)	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
14.	**Texas Christian University/tcu.edu** PO Box 297300 Ft. Worth, TX 76129 817-257-5572 Mary Beth Grayson- m.b.grayson@tcu.edu Bethany Kilgore- b.kilgore@tcu.edu Ashley Grubbs- ashley.s.grubbs@tcu.edu Jessica Cates- j.cates@tcu.edu	No	0
15.	**Southern Methodist University/smu.edu** Hegi Family Career Development Center PO Box 750256 Dallas, TX 75275-0256 214-768-2266 214-768-4292 (fax) recruit@smu.edu Guy Davis- guyd@smu.edu	No	0
16.	**University of Dallas/udallas.edu** 1845 E. Northgate Drive, Carpenter Hall, Room 141 Irving, TX 75062-4736 972-721-5131 972-721-5044 (fax) Harriet H. Cousins career@udallas.edu	No	0
17.	**Devry University** 4800 Regent Boulevard Irving, TX 75063-2439 972-929-6777 Joan Long- jlong@devry.edu Saundra Lohr- slohr@devry.edu	No	0
18.	**Dallas County Community College District** jobservices@dcccd.edu Notification includes all colleges listed below: El Centro College – elcentrocollege.edu Eastfield College – eastfieldcollege.edu Northlake College - northlakecollege.edu Mountain View College – mountainviewcollege.edu Brookhaven College – brookhavencollege.edu Richland College – richlandcollege.edu Cedar Valley College – cedarvalleycollege.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
19.	**Capital City African American Chamber of Commerce** 5407 North IH 35, Suite 304 Austin, TX 78723 512-459-1181 admin@capcitychamber.org	No	0
20.	**League United Latin American Citizens** (LULAC) 9090 Lake Carolyn Parkway, #1700 Irving, TX 75039 214-219-2133 Joe Campos (jcampos@lulac.org)	No	0
21.	**All Access Website** www.allaccess.com	No	0
23.	**University of Texas at Dallas/utdallas.edu** UTD Career Center PO Box 830688, MC-16 Richardson, TX 75083-0688 972-883-29443 972-883-2431 (fax) Jody Everson, Employer Relations Coordinator recruit@utdallas.edu	No	0
24.	**University of Texas at Arlington/uta.edu** PO Box 19156 Arlington, TX 76019-0156 817-272-2932 817-272-5792 (fax) Barbara Peet, Director of Career Services careers@uta.edu	No	0
26.	**The Art Institute of Dallas** Two Northpark East 8080 Park Lane, Suite 100 Dallas, TX 75231 469-587-1213 Jennifer Magee (jmagee@aii.edu)	No	0
27.	**Texas Women's University** 304 Administration Drive PO Box 425589 Denton, TX 76204 940-TWU-2000 Sherri Williams - careers@twu.edu	No	0

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
28.	**University of North Texas** 1155 Union Circle #311277 Denton, TX 76203-5017 940-565-2000 Dan Naegeli- naegeli@unt.edu	No	0
29.	**Austin College** 900 N. Grand Avenue Sherman, TX 75090-4400 903-813-2000 Lance Ott - career@austincollege.edu	No	0
30.	**Dallas Baptist University** 3000 Mountain Creek Pkwy Dallas, TX 75211 214-333-5360 Marion Hill - Marion@dbu.edu	No	0
31.	**Tarrant County College** 817-515-8223 Northeast Campus (necareerservices@tccd.edu) 828 West Harwood Rd., Hurst, TX 76054-3299 Northwest Campus (nw.ccarerrservices@tccd.edu) 1500 Houston St, Ft. Worth, TX 76102 South Campus (monica.bettle@tccd.edu) 5301 Campus Drive, Ft. Worth, TX 76119 Southeast Campus (tracy.williams@tccd.edu) 2100 Southeast Pkwy, Arlington, TX 760182100 Southeast Pkwy, Arlington, TX 76018	No	0
33.	**Greater Dallas Indo-American Chamber of Commerce** 5930 LBJ Freeway, Suite 350 Dallas, TX 75240 214-346-9559 gdiacc@gdiacc.org	No	0
34.	**Texas Association of Broadcasters** (TAB) 502 E. 11th Street, Suite 200 Austin, TX 78701 512-322-9944 Craig Bean (craig@tab.org)	No	1

RS#	RS Information	Source Entitled to Vacancy Notification?	Number of Interviewees Referred by RS for the Full-Time Vacancy
38.	**Dallas Urban League** (ulgdnctx.com) 4315 S. Lancaster Road Dallas, TX 75216 214-915-4600 phone 214-915-4601 fax Felicia Brooks (fbrooks@ulgdnctx.com)	No	0
		Total Interviewees	6

Leslie Garrett

From: Leslie Garrett
Sent: Tuesday, September 25, 2012 4:35 PM
To: Leslie Garrett
Subject: Job Posting- Sales Manager Needed
Attachments: Job Posting - WBAP KLIF-AM Local Sales Manager.doc

Thanks for adding to your positions available!

Leslie Garrett
Asst. Business Manager | Cumulus Dallas
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✉:: 3090 olive st | west victory plaza | ste 400 | dallas, tx 75219
:: leslie.garrett@cumulus.com

Looking for our next Sales Management Leader in Big D

Cumulus-Dallas is seeking a Local Sales Manager to lead our team and continue driving our revenue growth on KILF News 570 News and Information, our dynamic News Station, and WBAP 820AM/96.7 FM, our Heritage News/Talk station celebrating our 90th Anniversary. Cumulus provides our teams with great products to sell, superior training tools and a sales management system that supports business development and rewards performance. Cumulus encourages innovation and supports efforts to drive new business.

Our successful candidate will have a proven track record of sales and sales management success along with these qualities:

- Documented training expertise and the ability to embrace and execute the Cumulus CSOS sales system
- Strong recruiter of new sales talent
- Maintain a constant focus and priority on new business development
- Manage inventory effectively
- Demonstrate the importance of utilizing our sales assets, including: spec spots, custom proposals and qualitative research
- Maintain systems of accountability to insure outstanding rep performance
- Be a effective communicator
- Provide creative sales promotions and client focused partnerships for continued revenue growth
- Be able to forecast and project revenue accurately
- Background in News/Talk preferred but not mandatory
- Proficiency in digital sales and the need to include interactive in all proposals
- Possess an undergraduate degree
- Competitive compensation and benefits offered

Forward your resume to: David Smith, General Sales Manager WBAP 820AM/96.7FM and KLIF 570AM News and Information: David.smith@cumulus.com

www.dfwradio.com

Cumulus Media is an equal opportunity employer.

Leslie Garrett

Distribution List Name: Recruitment- Job Posting List

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