AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
WERQ - FM Radio Baltimore, MD	07/05/2016

I, Alex Nathanson
do hereby request station time concerning the following issue:

Port Covington

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	SEE ATTACHED				

Date of First Broadcast: 07/06/2016 Date of Last Broadcast: 07/12/2016

Total Charges: $********3,782.50 NET

This broadcast time will be used by: Sagamore Development

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THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (*e.g.*, any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (*e.g.*, Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ **Yes** ☑ **No**

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

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THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL IMPORTANCE"

I represent that the payment for the above described broadcast time has been furnished by (name and address):

SAGAMORE DEVELOPMENT
1000 KEY HIGHWAY EAST
BALTIMORE, MD 21230

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Kevin Plank, CEO

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TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

07/05/2016		(770) 427-0735
Date	Signature	Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☑ **Accepted** ☐ **Accepted in Part** ☐ **Rejected**

	ROBERT CARDONI	7/7/16
Signature	Printed Name	Title

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AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

Date of First Broadcast: 07/06/2016 Date of Last Broadcast: 07/12/2016

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

(1) actual air time and charges for each spot;

(2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and

(3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

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Issue Advertising Supplement to NAB PB-19

This form is to be completed every time a request is made to purchase broadcast time for any issue advertising that communicates a message relating to any political matter of national or local importance (e.g., ballot or legislative issues of public importance).

This form must be placed in the station's local public inspection file together with the NAB PB-19 Agreement Form for Non-Candidate/Issue Advertisements and retained for two years, except in the case of local issue advertising.

Date of Request: 2/26/16 **Time:** 10am

Issue Referred to: Port Covington Development

Name of Purchasing Organization: Sagamore Development

Purchaser Address: 1000 Key Highway East Balt. MD 21230

Purchaser Telephone: 410 962 1500

Purchaser Representative: Kevin Plank

Board of Directors/CEO/Officers (List Separately):

Kevin Plank CEO

Name of Agency: CANAL PARTNERS

Agency Representative: Jamie Sterling

Information Requested: ISSUE RATES

Received By: DAVE WINNER

Public File Date Prepared By: R CARDON

Rates Charged for Spot: ISSUE Non preemptible

Class of Time: Non preemptible

Schedule Details (attach order and broadcast contract): Attache!

	Jul 07, 16		
CONT#	**29899351** Mod# Ver# **1** (Last =)	DDS CONT# **0**	
REP	**CHRISTAL RADIO**	C/P/E: **na / na / na**	
TO	**WERQ-FM (Baltimore, MD)**		
FM	**LINDSAY COOPER**		
OFF	**PHILADELPHIA**	**SALESPERSON FAX#**	
AGY	**CANAL PARTNERS MEDIA**		
ADDR	**25 WHITLOCK PLACE SW SUITE 201**	**PH #**	
	MARIETTA, GA 30064		
BYR	**ALEX NATHANSON**		
ADV	**SAGAMORE DEVELOPMENT**		
PDT	**Sagamore Development**		
FLT	**Jul 06, 16 - Jul 12, 16**		

* REP ORDER COMMENT *

** 7/5/2016 3:30:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH STEPHANIE.KERR@KATZRADIOGROUP.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	..WTF..	6A - 10A	60	7/6/2016 - 7/8/2016	1W	2	$450.00	2
	1.2	..WTF..	10A - 3P	60	7/6/2016 - 7/8/2016	1W	2	$325.00	2
	1.3	..WTF..	3P - 7P	60	7/6/2016 - 7/8/2016	1W	2	$425.00	2
	1.4	..WTF..	7P - 12A	60	7/6/2016 - 7/8/2016	1W	2	$150.00	2
	1.5	.....S.	6A - 7P	60	7/9/2016 - 7/9/2016	1W	1	$200.00	1
	1.6	.....S	6A - 7P	60	7/10/2016 - 7/10/2016	1W	1	$200.00	1
				** WEEKLY FLIGHT TOTALS **			10	$3,100.00	
		FLIGHT 2							
	2.1	MT.....	6A - 10A	60	7/11/2016 - 7/12/2016	1W	1	$450.00	1
	2.2	MT.....	10A - 3P	60	7/11/2016 - 7/12/2016	1W	1	$325.00	1
	2.3	MT.....	3P - 7P	60	7/11/2016 - 7/12/2016	1W	1	$425.00	1
	2.4	MT.....	7P - 12A	60	7/11/2016 - 7/12/2016	1W	1	$150.00	1
				** WEEKLY FLIGHT TOTALS **			4	$1,350.00	

	Jul 16
SPOTS	14
CASH	4450.00
TRADE	0.00
NSL	0.00
TOTAL	4450.00

Jul 07, 16

CONT# **29899351** Mod# Ver# **1** (Last =)

REP **CHRISTAL RADIO**

DDS CONT# **0**

C/P/E: **na / na / na**

						TOTAL
SPOTS						14
CASH						4,450.00
TRADE						0.00
NSL						0.00
TOTAL						4,450.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

CONTRACT

WERQ-FM
1705 Whitehead RD
Baltimore, MD 21207
(410) 332-8200

http://92q.com

And:

Canal Partners Media
Attention: Alex Nathanson
1027 33rd Street nw
Suite 140
washington, DC 20007

Contract / Revision	Alt Order #
304942 /	

Product
Sagamore Development

Contract Dates	Estimate #	
07/07/16 - 07/12/16		

Advertiser	Original Date / Revision
Sagamore Development	07/06/16 / 07/06/16

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
WERQ-FM	Christal Philadelphia	National Philade

Special Handling

Demographic
Adults 25-54

Agy Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
E 1	WERQ	07/07/16	07/08/16	M-F	6a-10a		1:00				NM	2	$900.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/04/16	07/10/16	---TF--	2	$450.00								
E 2	WERQ	07/07/16	07/08/16	M-F	10a-3p		1:00				NM	2	$650.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/04/16	07/10/16	---TF--	2	$325.00								
E 3	WERQ	07/07/16	07/08/16	M-F	3p-7p		1:00				NM	2	$850.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/04/16	07/10/16	---TF--	2	$425.00								
E 4	WERQ	07/07/16	07/08/16	M-F	7p-12m		1:00				NM	2	$300.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/04/16	07/10/16	---TF--	2	$150.00								
E 5	WERQ	07/09/16	07/09/16	M-Su Prime Rotator	6a-7p		1:00				NM	1	$200.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/04/16	07/10/16	-----S-	1	$200.00								
E 6	WERQ	07/10/16	07/10/16	Su	6a-7p		1:00				NM	1	$200.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/04/16	07/10/16	------S	1	$200.00								
E 7	WERQ	07/11/16	07/12/16	M-F	6a-10a		1:00				NM	1	$450.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/11/16	07/17/16	MT-----	1	$450.00								
E 8	WERQ	07/11/16	07/12/16	M-F	10a-3p		1:00				NM	1	$325.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/11/16	07/17/16	MT-----	1	$325.00								
E 9	WERQ	07/11/16	07/12/16	M-F	3p-7p		1:00				NM	1	$425.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/11/16	07/17/16	MT-----	1	$425.00								
E 10	WERQ	07/11/16	07/12/16	M-F	7p-12m		1:00				NM	1	$150.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/11/16	07/17/16	MT-----	1	$150.00								
						Totals		0.00				14	$4,450.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

WERQ-FM
1705 Whitehead RD
Baltimore, MD 21207
(410) 332-8200

http://92q.com

Contract / Revision	Alt Order #
304942 /	

Contract Dates	Product	Estimate #
07/07/16 - 07/12/16	Sagamore Development	

Advertiser	Original Date / Revision
Sagamore Development	07/06/16 / 07/06/16

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/27/16 -07/12/16	14	$4,450.00	($667.50)	$3,782.50
Totals	14	$4,450.00	($667.50)	$3,782.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

TERMS AND CONDITIONS-STANDARD SALES AGREEMENT

1. BILLING AND PAYMENT.

a. The station identified on the accompanying document ("Station") will bill the Advertiser or Agency, as applicable, using the standard broadcast month, unless otherwise provided thereupon.

b. Payment is due by Advertiser or Agency within 30 days of the billing date as set forth on the invoice. If accounts become past due, credit may be revoked. In addition, Advertiser or Agency agrees to pay late fees equal to an interest rate equal to the prime rate plus 10% compounded monthly on past due amounts, which shall be paid in addition to amounts paid for advertising. Further Advertiser or Agency agrees to pay collection fees and reasonable attorney fees and such fees shall be payable as liquidated damages in that amount equal to the greater of 30% of the total amount of fees invoiced for advertising services and applicable late fees due or actual collection and attorneys fees due.

c. Invoices shall contain dates, advertiser, time and length of commercial announcement and/or size of website advertisement, cost and, if commercial code identifying each commercial announcement and/or website advertisement is requested in advance and supplied by the Advertiser or Agency, such code for each commercial announcement and/or website advertisement.

d. The Station warrants that all information shown on an invoice was taken from the commercial and/or website advertisement record produced and maintained at the Station, and will be made available, as will other records adequate to verify performance of conditions of sale, upon reasonable request, for inspection by the Advertiser or Agency for a period of 3 months from the month of broadcast or from the impended schedule of website advertising. This invoice shall evidence proof of performance.

e. The Station grants credit based on joint and several liability. Notwithstanding to whom bills are rendered, Advertiser, Agency and any service used by either Advertiser or Agency for the purposes of performing media buying or similar services, and/or paying such invoices ("Service"), jointly and severally shall remain fully obligated to pay to the Station the amount of any bills rendered by the Station within the time specified and until payment in full is received by the Station. **Payment by Advertiser to Agency or to Service or payment by Agency to Service shall not constitute payment to the Station.**

2. TERMINATION.

a. Unless otherwise specified on the accompanying document, either party may terminate this Agreement, without cause, upon giving the other party at least 14 days prior notice (or where this Agreement covers sponsorship or partial sponsorship of program(s), upon at least 28 days prior notice). Notwithstanding the foregoing, Advertiser or Agency may not terminate any contracts of two consecutive weeks or less. If Advertiser or Agency so terminates this Agreement, all unpaid accrued charges hereunder shall immediately become due and payable.

b. The Station may, effective upon notice to Advertiser or Agency, terminate this Agreement at any time (i) upon material breach by Advertiser or Agency, or (ii) if Advertiser's or Agency's, credit, in the sole discretion of the Station, is impaired. For the avoidance of doubt, any violation of applicable law by Advertiser or Agency automatically constitutes a material breach by Advertiser or Agency subject to immediate termination hereunder. If the Station terminates this Agreement pursuant to this Section 2(b), all unpaid accrued charges hereunder shall immediately become due and payable and Advertiser or Agency shall also pay, as liquidated damages, a sum equal to that which Advertiser or Agency would have been obligated to pay hereunder.

c. Advertiser or Agency may, effective upon notice to the Station, terminate this Agreement at any time upon material breach by the Station. Upon termination pursuant to this Section 2(b), the Station shall pay as liquidated damages, a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Advertiser or Agency through the date of such termination; or (ii) One Hundred Dollars ($100.00).

3. OMISSION OF BROADCAST AND WEBSITE ADVERTISEMENT.

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or government order, mechanical or computer breakdown or any other cause beyond the Station's reasonable control, the Station fails to broadcast any or all of the announcement(s) to be broadcast hereunder, or the Station fails to impend any or all of the advertising scheduled on the Station website advertisements to be impended hereunder, the Station shall not be in breach hereof, but Advertiser or Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast and/or impended website advertising schedule is made, a later broadcast and/or website advertisement shall be made at a reasonably satisfactory substitute date and time, and if no such time is available the time charges allocable to the omitted broadcast and/or website advertisement shall be waived; or (ii) if a material part, but not all, of a scheduled broadcast and/or website advertising schedule is omitted, the time charges relating hereto shall be appropriately reduced. The foregoing shall not deprive Advertiser or Agency of benefit of discounts which it would have earned hereunder if the broadcast and/ or website advertising schedule had been made in its entirety.

4. PREEMPTIONS.

The Station shall have the right to cancel any broadcast and/or website advertising schedule or portion thereof covered by this Agreement in order to broadcast any announcements, and/or in order to promote on the Station website advertisements, announcements, programs or events which, in its sole discretion, the Station deems to be of public interest or significance or for any other reason the Station deems necessary, and Station shall not be in breach hereof. The Station will notify Advertiser or Agency of such cancellation as promptly as reasonably possible. The Station will determine in its sole discretion whether to provide Advertiser or Agency with another broadcast announcement and/or website advertisement at a reasonably satisfactory substitute date and time ("Makegood"). In the event that Station does not provide such Makegood, Advertiser or Agency shall not be invoiced for charges allocable to missed broadcast announcement and/or website advertisement and any such preempted broadcast announcements and/or website advertisements shall not affect the rates, discounts or rights provided under this Agreement.

5. RATE PROTECTION.

The Station reserves the right at any time(s) to change the rates, discounts, or charges hereunder.

6. AGENCY MATERIAL.

All commercial materials and/or website advertising materials (and when so specified on the accompanying document, all program materials including talent) shall be furnished by Advertiser or Agency and delivered to the Station at Advertiser's or Agency's sole cost and expense. Advertiser or Agency shall deliver all materials no later than 24 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast, except in the case of website advertisements or announcements requiring Station-produced elements, which shall be delivered at least 48 hours in advance of such start date. Except with respect to qualified political advertisements, all materials furnished by Advertiser or Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to the Station's prior approval and continuing right to reject or to cause Advertiser or Agency to edit such materials. The Station will not be liable for loss or damage to Advertiser or Agency's material. If Advertiser or Agency requests within 30 days of last broadcast and/or website advertising schedule hereunder, the Station will at Advertiser or Agency expense, return Advertiser or Agency material to Advertiser or Agency. If Advertiser or Agency does not so request, the Station has the right to dispose of Advertiser or Agency material at any time after 30 days following the last broadcast and/or website advertising schedule hereunder.

7. INDEMNIFICATION.

Advertiser and/or Agency will indemnify and hold harmless the Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast and/or website advertising schedule, preparation for broadcast and/or website advertisement or contemplated broadcast and/or impended website advertisement of materials furnished by or on behalf of Advertiser or Agency or furnished by the Station at Advertiser's or Agency's request for use in connection with Advertiser's or Agency's commercial material. The Station shall properly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this Agreement.

8. GENERAL.

a. The Station will broadcast the announcements, and impend the website advertisements, and programs covered by this Agreement on the dates at the approximate hourly times provided on the accompanying document. Station may also, at its sole discretion, broadcast the announcements and/or impend the website advertisements hereunder on its associate FM and AM transmitter and the Internet.

b. If this Agreement is with a recognized advertising agency, a commission not to exceed 15% will be allowed on all time charges unless otherwise provided on the accompanying document and provided that the Station's bills are paid when due. Nothing herein contained relating to the payment of billings by Advertiser or Agency shall be construed as to relieve Advertiser or Agency of or diminish Advertiser or Agency's liability for breach of its obligations hereunder. If this Agreement is with a Service, all references herein to Agency shall apply to the media buying service.

c. Neither the Advertiser nor Agency shall assign this Agreement except Agency may assign to another agency which succeeds its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may upon notice to the Station change its agency and only the successor agency shall be entitled to commissions if any, on billings for broadcasts and/or website advertisements thereafter. The Station is not required to broadcast or impend website advertising hereunder for the benefit of any person other than Advertiser, or for a product or service other than named on the accompanying document.

d. Neither party will disclose to any person or entity, directly or indirectly, without the prior approval of the other party (i) the terms of this Agreement, or (ii) any other non-public information relating to the other party obtained by virtue of this Agreement or the transactions contemplated by this Agreement, except on a confidential basis to its business, legal and financial advisors or as is required to be disclosed under applicable law or by legal process.

e. The Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

f. This Agreement may be executed simultaneously in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

g. THE STATION AND ITS PARENT AND/OR SUBSIDIARIES MAKE NO REPRESENTATIONS OR WARRANTIES OF ANY KIND, NATURE OR DESCRIPTION, EXPRESS OR IMPLIED. NO ORAL OR WRITTEN INFORMATION OR ADVICE GIVEN BY THE STATION OR ITS REPRESENTATIVE SHALL CREATE A WARRANTY OR IN ANY WAY INCREASE THE SCOPE OF THIS WARRANTY.

h. This Agreement contains the entire understanding between the parties, cannot be modified or terminated orally, and shall be construed in accordance with the laws of the jurisdiction in which the Station is located. When there is any inconsistency between these standard conditions and a provision on the accompanying document, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Par. 4) shall be in writing given only by prepaid overnight delivery or mail, addressed to the other party at the address on the accompanying document, and shall be deemed given on the date of dispatch.

INVOICE

DUPLICATE

WERQ-FM
1705 Whitehead RD
Baltimore, MD 21207
Main: (410) 332-8200
Billing: (410) 332-8200

http://92q.com

Invoice #	Invoice Date	Invoice Month	Invoice Period
304942-1	07/17/16	July 2016	06/27/16 - 07/12/16

Property	Account Executive	Sales Office	Sales Region
WERQ-FM	Christal Philadelphia	National Philade	National

Advertiser	Product	Estimate Number
Sagamore Development	Sagamore Development	

Flight Dates	Order #	Alt Order #
07/07/16 - 07/12/16	304942	

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Billing Address:

Canal Partners Media
Attention: Chris Brimer
1027 33rd Street nw
Suite 140
washington, DC 20007

Send Payment To:

WERQ-FM
PO Box 402030
Atlanta, GA 30384-2030

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	07/07/16	07/08/16	M-F	6a-10a	---TF--	1:00	2	$450.00	NM

Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate
	07/04/16	07/10/16	---TF--	2	$450.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Th	07/07/16	9:39 AM	M-F	6a-10a	1:00	SDR 16-02-60	RESILIENCE	$450.00	NM
2	WERQ	F	07/08/16	7:56 AM	M-F	6a-10a	1:00	SDR 16-02-60	RESILIENCE	$450.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
2	07/07/16	07/08/16	M-F	10a-3p	---TF--	1:00	2	$325.00	NM

Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate
	07/04/16	07/10/16	---TF--	2	$325.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
2	WERQ	Th	07/07/16	10:40 AM	M-F	10a-3p	1:00	SDR 16-02-60	RESILIENCE	$325.00	NM
1	WERQ	F	07/08/16	11:19 AM	M-F	10a-3p	1:00	SDR 16-02-60	RESILIENCE	$325.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	07/07/16	07/08/16	M-F	3p-7p	---TF--	1:00	2	$425.00	NM

Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate
	07/04/16	07/10/16	---TF--	2	$425.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Th	07/07/16	3:33 PM	M-F	3p-7p	1:00	SDR 16-02-60	RESILIENCE	$425.00	NM
2	WERQ	F	07/08/16	5:33 PM	M-F	3p-7p	1:00	SDR 16-02-60	RESILIENCE	$425.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
4	07/07/16	07/08/16	M-F	7p-12m	---TF--	1:00	2	$150.00	NM

Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate
	07/04/16	07/10/16	---TF--	2	$150.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
2	WERQ	Th	07/07/16	8:35 PM	M-F	7p-12m	1:00	SDR 16-02-60	RESILIENCE	$150.00	NM
1	WERQ	F	07/08/16	7:53 PM	M-F	7p-12m	1:00	SDR 16-02-60	RESILIENCE	$150.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
5	07/09/16	07/09/16	M-Su Prime Rotator	6a-7p	-----S-	1:00	1	$200.00	NM

Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate
	07/04/16	07/10/16	-----S-	1	$200.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Sa	07/09/16	8:33 AM	M-Su Prime Rotator	6a-7p	1:00	SDR 16-02-60	RESILIENCE	$200.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
6	07/10/16	07/10/16	Su	6a-7p	------S	1:00	1	$200.00	NM

We warrant that the actual broadcast information shown on this invoice was taken from the program log.

INVOICE

DUPLICATE

Send Payment To:

WERQ-FM
PO Box 402030
Atlanta, GA 30384-2030

http://92q.com

Invoice #	Invoice Date	Invoice Month	Invoice Period
304942-1	07/17/16	July 2016	06/27/16 - 07/12/16

Advertiser	Product	Estimate Number
Sagamore Development	Sagamore Development	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
6	07/10/16	07/10/16	Su	6a-7p	------S	1:00	1	$200.00	NM

Weeks: Start Date 07/04/16 | End Date 07/10/16 | MTWTFSS ------S | Spots/Week 1 | Rate $200.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Su	07/10/16	6:26 AM	Su	6a-7p	1:00	SDR 16-02-60	RESILIENCE	$200.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
7	07/11/16	07/12/16	M-F	6a-10a	MT-----	1:00	1	$450.00	NM

Weeks: Start Date 07/11/16 | End Date 07/17/16 | MTWTFSS MT----- | Spots/Week 1 | Rate $450.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Tu	07/12/16	9:44 AM	M-F	6a-10a	1:00	SDR 16-02-60	RESILIENCE	$450.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
8	07/11/16	07/12/16	M-F	10a-3p	MT-----	1:00	1	$325.00	NM

Weeks: Start Date 07/11/16 | End Date 07/17/16 | MTWTFSS MT----- | Spots/Week 1 | Rate $325.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	M	07/11/16	1:56 PM	M-F	10a-3p	1:00	SDR 16-02-60	RESILIENCE	$325.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
9	07/11/16	07/12/16	M-F	3p-7p	MT-----	1:00	1	$425.00	NM

Weeks: Start Date 07/11/16 | End Date 07/17/16 | MTWTFSS MT----- | Spots/Week 1 | Rate $425.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Tu	07/12/16	6:46 PM	M-F	3p-7p	1:00	SDR 16-02-60	RESILIENCE	$425.00	NM

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
10	07/11/16	07/12/16	M-F	7p-12m	MT-----	1:00	1	$150.00	NM

Weeks: Start Date 07/11/16 | End Date 07/17/16 | MTWTFSS MT----- | Spots/Week 1 | Rate $150.00

Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID		Rate	Type
1	WERQ	Tu	07/12/16	10:17 PM	M-F	7p-12m	1:00	SDR 16-02-60	RESILIENCE	$150.00	NM

Total Spots 14

Payment Terms 30 Days

Gross Total	**$4,450.00**
Agency Commission	**$667.50**
Net Amount Due	**$3,782.50**

We warrant that the actual broadcast information shown on this invoice was taken from the program log.