Contract Agreement Between:

CONTRACT

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

Contract / Revision	Alt Order #
1853993 /	08864312

Product		
DOUG JONES FOR SENAT		
Contract Dates	Estimate #	
11/28/17 - 12/04/17	5104	
Advertiser	Original Date / Revision	
POL/Jones, Doug/D/Senate	11/27/17 / 11/27/17	

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	Account Executive	Sales Office
WSFA	Ryan Eddins	HRP-Washingtc
Special Handling		
Demographic		
Adults 35+		
Agy Code	Advertiser Code	Product 1/2
TV13041	836	967
Agency Ref	Advertiser Ref	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
2	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	12/04/17	12/10/17	1------	1	$100.00							
3	WSFA	11/28/17	11/28/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$100.00							
4	WSFA	11/29/17	11/29/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$100.00							
5	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$175.00							
6	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$175.00							
7	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	----1--	1	$175.00							
8	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$115.00							
9	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$115.00							
10	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$115.00							
N 11	WSFA	12/04/17	12/04/17	NBC Today 2	9-10am		:30			NM	0	$0.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							

(* Line Transactions: N = New, E = Edited, D = Deleted)

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(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	5104

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	12/04/17	12/10/17	1------	1	$50.00							
Spot	Ch	Date Range	Description		Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17	NBC Today 2		9-10am	M----------	:30		~~$50.00~~	NM		
	Credited											
13	WSFA	11/29/17	11/29/17	NBC Today 2	9-10am		:30			NM	1	$50.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$50.00							
N 14	WSFA	11/30/17	11/30/17	NBC Today 2	9-10am		:30			NM	0	$0.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$50.00							
Spot	Ch	Date Range	Description		Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17	NBC Today 2		9-10am	----Th-----	:30		~~$50.00~~	NM		
	Credited											
15	WSFA	12/04/17	12/04/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	12/04/17	12/10/17	1------	1	$50.00							
16	WSFA	11/28/17	11/28/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$50.00							
17	WSFA	11/30/17	11/30/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$50.00							
18	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$30.00							
19	WSFA	11/30/17	11/30/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$30.00							
20	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	----1--	1	$30.00							
21	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$30.00							
22	WSFA	11/29/17	11/29/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$30.00							
24	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	----1--	1	$30.00							
25	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$100.00							
26	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$100.00							

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
27	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$100.00						
28	WSFA	12/04/17	12/04/17	NET Days of Our Lives	1230-130p		:30			NM	1	$150.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$150.00						
N 29	WSFA	11/28/17	11/28/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$150.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	NET Days of Our Lives	1230-130p	-Tu--------	:30		~~$150.00~~	NM		
	Credited											
N 30	WSFA	11/30/17	11/30/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$150.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	NET Days of Our Lives	1230-130p	----Th-----	:30		~~$150.00~~	NM		
	Credited											
N 31	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$30.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	12/04/17-12/10/17	RIGHT THIS MINUTES	130-2p	M----------	:30		~~$30.00~~	NM		
	Credited											
N 32	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$30.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	RIGHT THIS MINUTES	130-2p	---W-------	:30		~~$30.00~~	NM		
	Credited											
N 33	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$30.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	RIGHT THIS MINUTES	130-2p	------F----	:30		~~$30.00~~	NM		
	Credited											
34	WSFA	12/04/17	12/04/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$5.00						
35	WSFA	12/04/17	12/04/17	HARRY	2-3p		:30			NM	1	$25.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$25.00						
36	WSFA	11/28/17	11/28/17	HARRY	2-3p		:30			NM	1	$25.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$25.00						
37	WSFA	11/30/17	11/30/17	HARRY	2-3p		:30			NM	1	$25.00

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Contract / Revision	Alt Order #
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Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$25.00						
38	WSFA	11/28/17	11/28/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$60.00						
39	WSFA	11/30/17	11/30/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$60.00						
40	WSFA	12/01/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$60.00						
41	WSFA	12/04/17	12/04/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$60.00						
42	WSFA	11/28/17	11/28/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$60.00						
43	WSFA	11/29/17	11/29/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$60.00						
44	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$60.00						
45	WSFA	11/29/17	11/29/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$5.00						
46	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$60.00						
47	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$60.00						
48	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$75.00						
49	WSFA	11/30/17	11/30/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$75.00						
50	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$75.00						
51	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$185.00						
52	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$185.00						

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
53	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$185.00						
54	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$350.00						
55	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$350.00						
56	WSFA	11/30/17	11/30/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$5.00						
57	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$350.00						
58	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$215.00						
59	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$215.00						
60	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$215.00						
61	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$275.00						
62	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$275.00						
N 63	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$275.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type			
	1	WSFA	11/27/17-12/03/17	WSFA 12 News at Ten - MF	10-1035pm	----Th-----	:30	~~$275.00~~	NM			
	Credited											
64	WSFA	11/28/17	11/28/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$115.00						
65	WSFA	11/29/17	11/29/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$115.00						
66	WSFA	12/01/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$115.00						
67	WSFA	11/29/17	11/29/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$85.00						
68	WSFA	12/04/17	12/04/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$10.00						
N 69	WSFA	11/30/17	11/30/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$10.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	Late Night w/ Seth Meyers	1137p-1237x	----Th-----	:30		~~$10.00~~	NM		
	Credited											
70	WSFA	12/01/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$10.00						
71	WSFA	12/04/17	12/04/17	The Voice	7-10pm		:30			NM	1	$600.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$600.00						
72	WSFA	11/28/17	11/28/17	net this is us	8-9pm		:30			NM	1	$600.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$600.00						
73	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$45.00						
74	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$50.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	Notre Dame Football	230p-6p	-------Sa--	:30		~~$50.00~~	NM		
	Credited											
75	WSFA	12/02/17	12/02/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$65.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	Nascar Daytime	11a-6p	-------Sa--	:30		~~$65.00~~	NM		
	Credited											
76	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$80.00						
77	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$175.00						
78	WSFA	11/30/17	11/30/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$85.00						
79	WSFA	12/02/17	12/02/17	NET Saturday Night Live	1030p-1203x		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$115.00						

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WSFA
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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
80	WSFA	12/02/17	12/02/17	ET WEEKEND	1203-103x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-----1-	1	$10.00						
81	WSFA	12/03/17	12/03/17	NET NBC Sunday Today Shc	7-8a		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	------1	1	$45.00						
82	WSFA	12/03/17	12/03/17	NET NBC Meet The Press	8-9a		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	------1	1	$45.00						
83	WSFA	12/03/17	12/03/17	WSFA News Sunday AM	9-930a		:30			NM	1	$20.00
Week:		11/27/17	12/03/17	------1	1	$20.00						
84	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NET Soccer	11a-1p	---------Su	:30		~~$35.00~~	NM		
	Credited											
85	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Nascar Daytime	11a-6p	---------Su	:30		~~$35.00~~	NM		
	Credited											
86	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Nascar Daytime	11a-6p	---------Su	:30		~~$65.00~~	NM		
	Credited											
87	WSFA	12/03/17	12/03/17	Nascar Daytime	2-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Nascar Daytime	2-6p	---------Su	:30		~~$65.00~~	NM		
	Credited											
88	WSFA	12/03/17	12/03/17	NET NBC Horse Racing	Various		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$100.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NET NBC Horse Racing	Various	---------Su	:30		~~$100.00~~	NM		
	Credited											
89	WSFA	12/01/17	12/01/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:		11/27/17	12/03/17	----1--	1	$85.00						
90	WSFA	12/03/17	12/03/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	$90.00

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Contract Agreement Between:

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $90.00						
91	WSFA	12/02/17	12/03/17	Notre Dame Football	630p-10p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $50.00						
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description Notre Dame Football	Start/End Time 630p-10p	Weekdays -------Sa--	Length :30		Rate ~~$50.00~~	Type NM		
	Credited											
92	WSFA	12/03/17	12/03/17	Sunday Hour 2	7-8PM		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $100.00						
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description Sunday Hour 2	Start/End Time 7-8PM	Weekdays ---------Su	Length :30		Rate ~~$100.00~~	Type NM		
	Credited											
93	WSFA	12/03/17	12/03/17	NFL Football	730p-1030p		:30			NM	2	$1,000.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------2	Spots/Week 2	Rate $500.00						
94	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $150.00						
N 95	WSFA	12/03/17	12/03/17	LF SU 11-1130p	11-1130p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $10.00						
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description LF SU 11-1130p	Start/End Time 11-1130p	Weekdays ---------Su	Length :30		Rate ~~$10.00~~	Type NM		
	Credited											
96	WSFA	12/03/17	12/03/17	LF SU 1130p-12x	1130p12x		:30			NM	1	$5.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $5.00						
D 97	WSFA	12/04/17	12/04/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
98	WSFA	11/29/17	11/29/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays --W----	Spots/Week 1	Rate $3.00						
99	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---T---	Spots/Week 1	Rate $3.00						
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description NET Early Today ON	Start/End Time 4-430x	Weekdays ----Th-----	Length :30		Rate ~~$3.00~~	Type NM		
	Credited											
D 100	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	0	$0.00
N 101	WSFA	12/02/17	12/02/17	NBC Golf	130p-4p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $75.00						
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description NBC Golf	Start/End Time 130p-4p	Weekdays -------Sa--	Length :30		Rate ~~$75.00~~	Type NM		
	Credited											
N 102	WSFA	12/03/17	12/03/17	NBC Golf	12p-5p		:30			NM	0	$0.00

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------S	1	$75.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Golf	12p-5p	---------St	:30		~~$75.00~~	NM		
Credited												
N	103 WSFA	12/01/17	12/01/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
Week:		11/27/17	12/03/17	----F--	2	$275.00						
	104 WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	----F--	1	$100.00						
	105 WSFA	12/01/17	12/01/17	RIGHT THIS MINUTE	130-2p		:30			NM	1	$30.00
Week:		11/27/17	12/03/17	----F--	1	$30.00						
D	106 WSFA	12/01/17	12/01/17	NBC Early Today	400a - 430a		:30			NM	0	$0.00
	107 WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	----F--	1	$75.00						
	108 WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	----F--	1	$185.00						
N	109 WSFA	12/01/17	12/01/17	Today in Alabama 530a	528am-6am		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	----F--	2	$100.00						
	110 WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	----F--	1	$350.00						
	111 WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	----F--	1	$175.00						
	112 WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	----F--	1	$215.00						
	113 WSFA	12/01/17	12/01/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	----F--	2	$115.00						
	114 WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		12/04/17	12/10/17	M------	1	$275.00						
	115 WSFA	12/04/17	12/04/17	WSFA 12 News at Noon	12-1230pm		:30			NM	2	$200.00
Week:		12/04/17	12/10/17	M------	2	$100.00						
	116 WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Week:		12/04/17	12/10/17	M------	1	$30.00						
	117 WSFA	12/04/17	12/04/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SE	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $185.00						
N 118	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 1	Rate $100.00						
119	WSFA	12/04/17	12/04/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $350.00						
120	WSFA	12/04/17	12/04/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $175.00						
121	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 1	Rate $215.00						
122	WSFA	12/04/17	12/04/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $115.00						
N 123	WSFA	12/04/17	12/04/17	THE VOICE	7-9pm		:30			NM	1	$600.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 1	Rate $600.00						
124	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $175.00						
N 125	WSFA	12/02/17	12/02/17	Nascar-Xfinity Phoenix	230p - 5p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar-Xfinity Phoenix*	*230p - 5p*	-------Sa--	*:30*		*~~$65.00~~*	*NM*		
	Credited											
N 126	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Notre Dame Football*	*230p-6p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											
N 127	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $80.00						
N 128	WSFA	12/03/17	12/03/17	Nascar-Charlt	1p - 5p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar-Charlt*	*1p - 5p*	---------Su	*:30*		*~~$35.00~~*	*NM*		
	Credited											
E 129	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $150.00						

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Contract Agreement Between:

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
	Start Date	End Date	Weekdays	Spots/Week	Rate							
N 130	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	1	$35.00
Week:	11/27/17	12/03/17	------S	1	$35.00							
N 131	WSFA	12/03/17	12/03/17	Nascar Phoenix	130-5p		:30			NM	0	$0.00
Week:	11/27/17	12/03/17	------S	1	$65.00							
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Phoenix*	*130-5p*	---------Su	*:30*		*~~$65.00~~*	*NM*		
	Credited											
N 132	WSFA	12/03/17	12/03/17	Nascar Miami	2-6p		:30			NM	0	$0.00
Week:	11/27/17	12/03/17	------S	1	$65.00							
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Miami*	*2-6p*	---------Su	*:30*		*~~$65.00~~*	*NM*		
	Credited											
N 133	WSFA	12/03/17	12/03/17	NBC Horse Racing Breeders	4-5p		:30			NM	0	$0.00
Week:	11/27/17	12/03/17	------S	1	$100.00							
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*NBC Horse Racing Breeders*	*4-5p*	---------Su	*:30*		*~~$100.00~~*	*NM*		
	Credited											
N 134	WSFA	12/02/17	12/02/17	Notre Dame - USC	630p-10p		:30			NM	0	$0.00
Week:	11/27/17	12/03/17	-----S-	2	$50.00							
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Notre Dame - USC*	*630p-10p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											
2	WSFA	11/27/17-12/03/17		*Notre Dame - USC*	*630p-10p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											
N 135	WSFA	12/03/17	12/03/17	Breeders Cup 2017	7-8p		:30			NM	0	$0.00
Week:	11/27/17	12/03/17	------S	2	$100.00							
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Breeders Cup 2017*	*7-8p*	---------Su	*:30*		*~~$100.00~~*	*NM*		
	Credited											
2	WSFA	11/27/17-12/03/17		*Breeders Cup 2017*	*7-8p*	---------Su	*:30*		*~~$100.00~~*	*NM*		
	Credited											
136	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:	11/27/17	12/03/17	---T---	1	$275.00							
137	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:	11/27/17	12/03/17	---T---	1	$100.00							
N 138	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
Week:	11/27/17	12/03/17	---T---	1	$3.00							
139	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$185.00						
N 140	WSFA	11/30/17	11/30/17	Today in Alabama 530a	530am-6am		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	---T---	2	$100.00						
141	WSFA	11/30/17	11/30/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
Week:		11/27/17	12/03/17	---T---	2	$350.00						
142	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	---T---	1	$175.00						
143	WSFA	11/30/17	11/30/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	2	$430.00
Week:		11/27/17	12/03/17	---T---	2	$215.00						
144	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	---T---	1	$115.00						
145	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		11/27/17	12/03/17	-T-----	1	$275.00						
146	WSFA	11/28/17	11/28/17	WSFA 12 News at Noon	12-1230pm		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	-T-----	2	$100.00						
147	WSFA	11/28/17	11/28/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	-T-----	1	$75.00						
148	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	-T-----	1	$185.00						
N 149	WSFA	11/28/17	11/28/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	-T-----	1	$100.00						
150	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	-T-----	1	$350.00						
151	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	-T-----	1	$175.00						
152	WSFA	11/28/17	11/28/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	2	$430.00
Week:		11/27/17	12/03/17	-T-----	2	$215.00						
153	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	-T-----	1	$115.00						
154	WSFA	11/28/17	11/28/17	Tuesday Hour 2	8-9pm		:30			NM	1	$600.00
Week:		11/27/17	12/03/17	-T-----	1	$600.00						

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
155	WSFA	11/29/17	11/29/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$275.00						
156	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$100.00						
157	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$30.00						
158	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	$150.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$75.00						
159	WSFA	11/29/17	11/29/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$185.00						
N 160	WSFA	11/29/17	11/29/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$100.00						
161	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$350.00						
162	WSFA	11/29/17	11/29/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$175.00						
163	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$215.00						
164	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$115.00						
N 165	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----S-	1	$45.00						
N 166	WSFA	11/28/17	12/03/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	1	$30.00						
N 167	WSFA	11/28/17	12/03/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	2	$175.00						
N 168	WSFA	11/28/17	12/03/17	Today in Alabama 5am	5-530a		:30			NM	2	$170.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	2	$85.00						
N 169	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TW----	2	$115.00						
N 170	WSFA	11/28/17	12/03/17	Last Call With Carson Daily	L1235-105x		:30			NM	1	$10.00

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/27/17 / 11/27/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
N 171	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	---TF--	2	$115.00						
N 172	WSFA	11/30/17	11/30/17	Late News	1030p-11P		:30			NM	1	$150.00
Week:		11/27/17	12/03/17	---T---	1	$150.00						
N 173	WSFA	11/28/17	12/03/17	NET Days of Our Lives	1230-130p		:30			NM	1	$225.00
Week:		11/27/17	12/03/17	-TWTF--	1	$225.00						
N 174	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L	1235-105x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
						Totals					160	$23,346.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 -12/04/17	160	$23,346.00	($3,501.90)	$19,844.10
Totals	160	$23,346.00	($3,501.90)	$19,844.10

Signature: _____ **Date:** _____

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REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
CHANGES *** WSFA-TV ***

$ ADLINE# 8864312 TRF# 1853993
$ MOD# 1: UNAPPROVED REV #1 $$$

ADV # ADV. NAME POLI/D JONES/D/SEN/AL
REP.# OFF.# SALESMAN #
AGY # AGY. NAME CANAL PARTNERS MEDIA
BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650
SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339
ORDER # 1853993 CONTRACT # 8864312
CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV28/17 DEC4/17 WK-1
DATE NOV22/17 09.33
CITY TAX STATE TAX CO-OP BILLING NEEDED

REP: REVISION
$12,660 ADDED TO THIS SCHEDULE
PLS CNF
THANKS, MICK FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
			AGENCY ADVERTISER CODE = 836			AGENCY EST# = 5104						
			AGENCY PRODUCT CODE = 967									
1		S	400A-430A	30		$3.00	12/4	12/4	0		MON	0

PROGRAM : NBC EARLY TODAY
CON COM1: NBC EARLY TODAY

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
97		S	1130A-200P	30		$35.00	12/2	12/2	0		SAT	0

PROGRAM : SOCCER
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
THIS IS A MAKE-GOOD FOR DEC1 ON LINE-23 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC2 ON LINE-74 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC2 ON LINE-75 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-84 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-85 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-86 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-87 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-88 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-91 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-92 FOR 1 SPOT/WK

98		S	130P-400P	30		$75.00	12/2	12/2	0		SAT	0

PROGRAM : GOLF
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

99		S	1200N-500P	30		$75.00	12/3	12/3	0		SUN	0

PROGRAM : GOLF
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

100		S	600P-700P	30		$80.00	12/2	12/2	0		SAT	0

PROGRAM : WSFA SAT NEWS @ 6P
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

101		S	800P-1000P	30		$300.00	11/29	11/29	0		WED	0

PROGRAM : DOLLY PARTON CHRISTMAS
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

102		S	400A-430A	30		$3.00	11/28	11/30	0		TU-TH	0

PROGRAM : NBC EARLY TODAY
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 1: UNAPPROVED REV #1 $$$

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
31		S	130P-200P	30		$30.00	12/4	12/4	0		MON	0
	PROGRAM : RIGHT THIS MINUTE CON COM1: RIGHT THIS MINUTE											
32		S	130P-200P	30		$30.00	11/29	11/29	0		WED	0
	PROGRAM : RIGHT THIS MINUTE CON COM1: RIGHT THIS MINUTE											
33		S	130P-200P	30		$30.00	12/1	12/1	0		FRI	0
	PROGRAM : RIGHT THIS MINUTE CON COM1: RIGHT THIS MINUTE											
103		A	1000P-1035P	30		$275.00	12/1	12/1	2		FRI	2
	PROGRAM : WSFA 12 NEWS AT 10P CON COM1: WSFA 12 NEWS AT 10P											
104		A	1200N-1230P	30		$100.00	12/1	12/1	1		FRI	1
	PROGRAM : WSFA 12 NEWS AT 12P CON COM1: WSFA 12 NEWS AT 12P											
105		A	130P-200P	30		$30.00	12/1	12/1	1		FRI	1
	PROGRAM : THE INSIDER Right This Minute CON COM1: THE INSIDER											
106		A	400A-430A	30		$3.00	12/1	12/1	1	NA	FRI	1
	PROGRAM : NBC EARLY TODAY CON COM1: NBC EARLY TODAY											
107		A	430P-500P	30		$75.00	12/1	12/1	1		FRI	1
	PROGRAM : WSFA 12 NEWS AT 4:30P CON COM1: WSFA 12 NEWS AT 4:30P											
108		A	500P-530P	30		$185.00	12/1	12/1	1		FRI	1
	PROGRAM : WSFA 12 NEWS AT 5P CON COM1: WSFA 12 NEWS AT 5P											

Program Changes

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 1: UNAPPROVED REV #1 $$$

CHANGES *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	109	A	530A-600A	30		$100.00	12/1	12/1	2		FRI	2
	PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA											
	110	A	600P-630P	30		$350.00	12/1	12/1	1		FRI	1
	PROGRAM : WSFA 12 NEWS AT 6P CON COM1: WSFA 12 NEWS AT 6P											
	111	A	600A-700A	30		$175.00	12/1	12/1	1		FRI	1
	PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA											
	112	A	630P-700P	30		$215.00	12/1	12/1	1		FRI	1
	PROGRAM : ENTERTAINMENT TONIGHT CON COM1: ENTERTAINMENT TONIGHT											
	113	A	700A-900A	30		$115.00	12/1	12/1	2		FRI	2
	PROGRAM : TODAY SHOW CON COM1: TODAY SHOW											
	114	A	1000P-1035P	30		$275.00	12/4	12/4	1		MON	1
	PROGRAM : WSFA 12 NEWS AT 10P CON COM1: WSFA 12 NEWS AT 10P											
	115	A	1200N-1230P	30		$100.00	12/4	12/4	2		MON	2
	PROGRAM : WSFA 12 NEWS AT 12P CON COM1: WSFA 12 NEWS AT 12P											
	116	A	130P-200P	30		$30.00	12/4	12/4	1		MON	1
	PROGRAM : THE INSIDER CON COM1: THE INSIDER											
	117	A	500P-530P	30		$185.00	12/4	12/4	2		MON	2
	PROGRAM : WSFA 12 NEWS AT 5P CON COM1: WSFA 12 NEWS AT 5P											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	118	A	530A-600A	30		$100.00	12/4	12/4	1		MON	1
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	119	A	600P-630P	30		$350.00	12/4	12/4	2		MON	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
	120	A	600A-700A	30		$175.00	12/4	12/4	2		MON	2
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	121	A	630P-700P	30		$215.00	12/4	12/4	1		MON	1
	PROGRAM : ENTERTAINMENT TONIGHT											
	CON COM1: ENTERTAINMENT TONIGHT											
	122	A	700A-900A	30		$115.00	12/4	12/4	2		MON	2
	PROGRAM : TODAY SHOW											
	CON COM1: TODAY SHOW											
	123	A	700P-900P	30		$600.00	12/4	12/4	1		MON	1
	PROGRAM : THE VOICE-FALL											
	CON COM1: THE VOICE-FALL											
	124	A	1000P-1030P	30		$175.00	12/2	12/2	1		SAT	1
	PROGRAM : WSFA 12 NEWS AT 10P SAT											
	CON COM1: WSFA 12 NEWS AT 10P SAT											
	125	A	230P-500P	30		$65.00	12/2	12/2	1	NA	SAT	1
	PROGRAM : XFINITY PHOENIX 11/11											
	CON COM1: XFINITY PHOENIX 11/11											
	126	A	230P-600P	30		$50.00	12/2	12/2	1	NA	SAT	1
	PROGRAM : ND FTBL - NC ST 10/28											
	CON COM1: ND FTBL - NC ST 10/28											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	127	A	600P-700P	30		$80.00	12/2	12/2	1	✓	SAT	1
	PROGRAM : WSFA 12 NEWS AT 6P SAT CON COM1: WSFA 12 NEWS AT 6P SAT											
	128	A	100P-500P	30		$35.00	12/3	12/3	1	✓	SUN	1
	PROGRAM : NASCAR CHARLT 10/8 CON COM1: NASCAR CHARLT 10/8											
	129	A	1030P-1100P	30		$150.00	12/3	12/3	1	✓	SUN	1
	PROGRAM : WSFA 12 NEWS AT 10:30P CON COM1: WSFA 12 NEWS AT 10:30P											
	130	A	1100A-100P	30		$35.00	12/3	12/3	1	✓	SUN	1
	PROGRAM : PREM LG SOCCER 10/29 CON COM1: PREM LG SOCCER 10/29											
	131	A	130P-500P	30		$65.00	12/3	12/3	1	✓	SUN	1
	PROGRAM : NASCAR PHOENIX 11/12 CON COM1: NASCAR PHOENIX 11/12											
	132	A	200P-600P	30		$65.00	12/3	12/3	1	✓	SUN	1
	PROGRAM : NASCAR MIAMI 11/19 CON COM1: NASCAR MIAMI 11/19											
	133	A	400P-500P	30		$100.00	12/3	12/3	1	✓	SUN	1
	PROGRAM : BREEDERS(BOURBON) 2017 CON COM1: BREEDERS(BOURBON) 2017											
	134	A	630P-1000P	30		$50.00	12/3	12/3	2	✓	SUN	2
	PROGRAM : ND FTBL - USC 10/21 CON COM1: ND FTBL - USC 10/21 Sat or Sun?											
	135	A	700P-800P	30		$100.00	12/3	12/3	2	✓	SUN	2
	PROGRAM : BREEDERS CUP 2017 CON COM1: BREEDERS CUP 2017											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	136	A	1000P-1035P	30		$275.00	11/30	11/30	1		THU	1
	PROGRAM : WSFA 12 NEWS AT 10P											
	CON COM1: WSFA 12 NEWS AT 10P											
	137	A	1200N-1230P	30		$100.00	11/30	11/30	1		THU	1
	PROGRAM : WSFA 12 NEWS AT 12P											
	CON COM1: WSFA 12 NEWS AT 12P											
	138	A	400A-430A	30		$3.00	11/30	11/30	1		THU	1
	PROGRAM : NBC EARLY TODAY											
	CON COM1: NBC EARLY TODAY											
	139	A	500P-530P	30		$185.00	11/30	11/30	1		THU	1
	PROGRAM : WSFA 12 NEWS AT 5P											
	CON COM1: WSFA 12 NEWS AT 5P											
	140	A	530A-600A	30		$100.00	11/30	11/30	2		THU	2
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	141	A	600P-630P	30		$350.00	11/30	11/30	2		THU	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
	142	A	600A-700A	30		$175.00	11/30	11/30	1		THU	1
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	143	A	630P-700P	30		$215.00	11/30	11/30	2		THU	2
	PROGRAM : ENTERTAINMENT TONIGHT											
	CON COM1: ENTERTAINMENT TONIGHT											
	144	A	700A-900A	30		$115.00	11/30	11/30	1		THU	1
	PROGRAM : TODAY SHOW											
	CON COM1: TODAY SHOW											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!

REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	145	A	1000P-1035P	30		$275.00	11/28	11/28	1		TUE	1
	PROGRAM : WSFA 12 NEWS AT 10P											
	CON COM1: WSFA 12 NEWS AT 10P											
	146	A	1200N-1230P	30		$100.00	11/28	11/28	2		TUE	2
	PROGRAM : WSFA 12 NEWS AT 12P											
	CON COM1: WSFA 12 NEWS AT 12P											
	147	A	430P-500P	30		$75.00	11/28	11/28	1		TUE	1
	PROGRAM : WSFA 12 NEWS AT 4:30P											
	CON COM1: WSFA 12 NEWS AT 4:30P											
	148	A	500P-530P	30		$185.00	11/28	11/28	1		TUE	1
	PROGRAM : WSFA 12 NEWS AT 5P											
	CON COM1: WSFA 12 NEWS AT 5P											
	149	A	530A-600A	30		$100.00	11/28	11/28	1		TUE	1
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	150	A	600P-630P	30		$350.00	11/28	11/28	1		TUE	1
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
	151	A	600A-700A	30		$175.00	11/28	11/28	1		TUE	1
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	152	A	630P-700P	30		$215.00	11/28	11/28	2		TUE	2
	PROGRAM : ENTERTAINMENT TONIGHT											
	CON COM1: ENTERTAINMENT TONIGHT											
	153	A	700A-900A	30		$115.00	11/28	11/28	1		TUE	1
	PROGRAM : TODAY SHOW											
	CON COM1: TODAY SHOW											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	154	A	800P-900P	30		$600.00	11/28	11/28	1		TUE	1
	PROGRAM : THIS IS US-FALL											
	CON COM1: THIS IS US-FALL											
	155	A	1000P-1035P	30		$275.00	11/29	11/29	2		WED	2
	PROGRAM : WSFA 12 NEWS AT 10P											
	CON COM1: WSFA 12 NEWS AT 10P											
	156	A	1200N-1230P	30		$100.00	11/29	11/29	1		WED	1
	PROGRAM : WSFA 12 NEWS AT 12P											
	CON COM1: WSFA 12 NEWS AT 12P											
	157	A	130P-200P	30		$30.00	11/29	11/29	1		WED	1
	PROGRAM : THE INSIDER											
	CON COM1: THE INSIDER											
	158	A	430P-500P	30		$75.00	11/29	11/29	2		WED	2
	PROGRAM : WSFA 12 NEWS AT 4:30P											
	CON COM1: WSFA 12 NEWS AT 4:30P											
	159	A	500P-530P	30		$185.00	11/29	11/29	2		WED	2
	PROGRAM : WSFA 12 NEWS AT 5P											
	CON COM1: WSFA 12 NEWS AT 5P											
	160	A	530A-600A	30		$100.00	11/29	11/29	1		WED	1
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											
	161	A	600P-630P	30		$350.00	11/29	11/29	1		WED	1
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
	162	A	600A-700A	30		$175.00	11/29	11/29	2		WED	2
	PROGRAM : TODAY IN ALABAMA											
	CON COM1: TODAY IN ALABAMA											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV22/17 09.33
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	163	A	630P-700P	30		$215.00	11/29	11/29	1		WED	1
	PROGRAM : ENTERTAINMENT TONIGHT											
	CON COM1: ENTERTAINMENT TONIGHT											
	164	A	700A-900A	30		$115.00	11/29	11/29	1		WED	1
	PROGRAM : TODAY SHOW											
	CON COM1: TODAY SHOW											

DEC/17 23274.00

CONTRACT TOTAL 23274.00
TOTAL SPOTS 164

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV26/17 12.15

REP: REVISION
$12,660 ADDED TO THIS SCHEDULE
PLS CNF
THANKS, MICK FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

offered
MS

1	S	400A-430A	30	$3.00	12/4	12/4	0	MON	0

PROGRAM : NBC EARLY TODAY
CON COM1: NBC EARLY TODAY

97	S	1130A-200P	30	$35.00	12/2	12/2	0	SAT	0

PROGRAM : SOCCER
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
THIS IS A MAKE-GOOD FOR DEC1 ON LINE-23 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC2 ON LINE-74 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC2 ON LINE-75 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-84 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-85 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-86 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-87 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-88 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-91 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-92 FOR 1 SPOT/WK

98	S	130P-400P	30	$75.00	12/2	12/2	0	SAT	0

PROGRAM : GOLF
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

99	S	1200N-500P	30	$75.00	12/3	12/3	0	SUN	0

PROGRAM : GOLF
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

100	S	600P-700P	30	$80.00	12/2	12/2	0	SAT	0

PROGRAM : WSFA SAT NEWS @ 6P
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

101	S	800P-1000P	30	$300.00	11/29	11/29	0	WED	0

PROGRAM : DOLLY PARTON CHRISTMAS
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

102	S	400A-430A	30	$3.00	11/28	11/30	0	TU-TH	0

PROGRAM : NBC EARLY TODAY
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

31	S	130P-200P	30	$30.00	12/4	12/4	0	MON	0

PROGRAM : RIGHT THIS MINUTE
CON COM1: RIGHT THIS MINUTE

32	S	130P-200P	30	$30.00	11/29	11/29	0	WED	0

PROGRAM : RIGHT THIS MINUTE
CON COM1: RIGHT THIS MINUTE

33	S	130P-200P	30	$30.00	12/1	12/1	0	FRI	0

PROGRAM : RIGHT THIS MINUTE
CON COM1: RIGHT THIS MINUTE

103	A	1000P-1035P	30	$275.00	12/1	12/1	2	FRI	2

PROGRAM : WSFA 12 NEWS AT 10P
CON COM1: WSFA 12 NEWS AT 10P

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

104	A	1200N-1230P	30	$100.00	12/1	12/1	1	FRI	1
PROGRAM :	WSFA 12 NEWS AT 12P								
CON COM1:	WSFA 12 NEWS AT 12P								
105	A	130P-200P	30	$30.00	12/1	12/1	1	FRI	1
PROGRAM :	THE INSIDER								
CON COM1:	THE INSIDER								
106	A	400A-430A	30	$3.00	12/1	12/1	1	FRI	1
PROGRAM :	NBC EARLY TODAY								
CON COM1:	NBC EARLY TODAY								
107	A	430P-500P	30	$75.00	12/1	12/1	1	FRI	1
PROGRAM :	WSFA 12 NEWS AT 4:30P								
CON COM1:	WSFA 12 NEWS AT 4:30P								
108	A	500P-530P	30	$185.00	12/1	12/1	1	FRI	1
PROGRAM :	WSFA 12 NEWS AT 5P								
CON COM1:	WSFA 12 NEWS AT 5P								
109	A	530A-600A	30	$100.00	12/1	12/1	2	FRI	2
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
110	A	600P-630P	30	$350.00	12/1	12/1	1	FRI	1
PROGRAM :	WSFA 12 NEWS AT 6P								
CON COM1:	WSFA 12 NEWS AT 6P								
111	A	600A-700A	30	$175.00	12/1	12/1	1	FRI	1
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
112	A	630P-700P	30	$215.00	12/1	12/1	1	FRI	1
PROGRAM :	ENTERTAINMENT TONIGHT								
CON COM1:	ENTERTAINMENT TONIGHT								
113	A	700A-900A	30	$115.00	12/1	12/1	2	FRI	2
PROGRAM :	TODAY SHOW								
CON COM1:	TODAY SHOW								

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 1: UNAPPROVED REV #1 $$$

114	A	1000P-1035P	30	$275.00	12/4	12/4	1	MON	1
PROGRAM :	WSFA 12 NEWS AT 10P								
CON COM1:	WSFA 12 NEWS AT 10P								
115	A	1200N-1230P	30	$100.00	12/4	12/4	2	MON	2
PROGRAM :	WSFA 12 NEWS AT 12P								
CON COM1:	WSFA 12 NEWS AT 12P								
116	A	130P-200P	30	$30.00	12/4	12/4	1	MON	1
PROGRAM :	THE INSIDER								
CON COM1:	THE INSIDER								
117	A	500P-530P	30	$185.00	12/4	12/4	2	MON	2
PROGRAM :	WSFA 12 NEWS AT 5P								
CON COM1:	WSFA 12 NEWS AT 5P								
118	A	530A-600A	30	$100.00	12/4	12/4	1	MON	1
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
119	A	600P-630P	30	$350.00	12/4	12/4	2	MON	2
PROGRAM :	WSFA 12 NEWS AT 6P								
CON COM1:	WSFA 12 NEWS AT 6P								
120	A	600A-700A	30	$175.00	12/4	12/4	2	MON	2
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
121	A	630P-700P	30	$215.00	12/4	12/4	1	MON	1
PROGRAM :	ENTERTAINMENT TONIGHT								
CON COM1:	ENTERTAINMENT TONIGHT								
122	A	700A-900A	30	$115.00	12/4	12/4	2	MON	2
PROGRAM :	TODAY SHOW								
CON COM1:	TODAY SHOW								
123	A	700P-900P	30	$600.00	12/4	12/4	1	MON	1
PROGRAM :	THE VOICE-FALL								
CON COM1:	THE VOICE-FALL								

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

124	A	1000P-1030P	30	$175.00	12/2	12/2	1	SAT	1

PROGRAM : WSFA 12 NEWS AT 10P SAT
CON COM1: WSFA 12 NEWS AT 10P SAT

125	A	230P-500P	30	$65.00	12/2	12/2	1	SAT	1

PROGRAM : XFINITY PHOENIX 11/11
CON COM1: XFINITY PHOENIX 11/11

126	A	230P-600P	30	$50.00	12/2	12/2	1	SAT	1

PROGRAM : ND FTBL - NC ST 10/28
CON COM1: ND FTBL - NC ST 10/28

127	A	600P-700P	30	$80.00	12/2	12/2	1	SAT	1

PROGRAM : WSFA 12 NEWS AT 6P SAT
CON COM1: WSFA 12 NEWS AT 6P SAT

128	A	100P-500P	30	$35.00	12/3	12/3	1	SUN	1

PROGRAM : NASCAR CHARLT 10/8
CON COM1: NASCAR CHARLT 10/8

129	A	1030P-1100P	30	$150.00	12/3	12/3	1	SUN	1

PROGRAM : WSFA 12 NEWS AT 10:30P
CON COM1: WSFA 12 NEWS AT 10:30P

130	A	1100A-100P	30	$35.00	12/3	12/3	1	SUN	1

PROGRAM : PREM LG SOCCER 10/29
CON COM1: PREM LG SOCCER 10/29

131	A	130P-500P	30	$65.00	12/3	12/3	1	SUN	1

PROGRAM : NASCAR PHOENIX 11/12
CON COM1: NASCAR PHOENIX 11/12

132	A	200P-600P	30	$65.00	12/3	12/3	1	SUN	1

PROGRAM : NASCAR MIAMI 11/19
CON COM1: NASCAR MIAMI 11/19

133	A	400P-500P	30	$100.00	12/3	12/3	1	SUN	1

PROGRAM : BREEDERS(BOURBON) 2017
CON COM1: BREEDERS(BOURBON) 2017

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

134	A	630P-1000P	30	$50.00	12/3	12/3	2	SUN	2
PROGRAM :	ND FTBL - USC 10/21								
CON COM1:	ND FTBL - USC 10/21								
135	A	700P-800P	30	$100.00	12/3	12/3	2	SUN	2
PROGRAM :	BREEDERS CUP 2017								
CON COM1:	BREEDERS CUP 2017								
136	A	1000P-1035P	30	$275.00	11/30	11/30	1	THU	1
PROGRAM :	WSFA 12 NEWS AT 10P								
CON COM1:	WSFA 12 NEWS AT 10P								
137	A	1200N-1230P	30	$100.00	11/30	11/30	1	THU	1
PROGRAM :	WSFA 12 NEWS AT 12P								
CON COM1:	WSFA 12 NEWS AT 12P								
138	A	400A-430A	30	$3.00	11/30	11/30	1	THU	1
PROGRAM :	NBC EARLY TODAY								
CON COM1:	NBC EARLY TODAY								
139	A	500P-530P	30	$185.00	11/30	11/30	1	THU	1
PROGRAM :	WSFA 12 NEWS AT 5P								
CON COM1:	WSFA 12 NEWS AT 5P								
140	A	530A-600A	30	$100.00	11/30	11/30	2	THU	2
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
141	A	600P-630P	30	$350.00	11/30	11/30	2	THU	2
PROGRAM :	WSFA 12 NEWS AT 6P								
CON COM1:	WSFA 12 NEWS AT 6P								
142	A	600A-700A	30	$175.00	11/30	11/30	1	THU	1
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
143	A	630P-700P	30	$215.00	11/30	11/30	2	THU	2
PROGRAM :	ENTERTAINMENT TONIGHT								
CON COM1:	ENTERTAINMENT TONIGHT								

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

144	A	700A-900A	30	$115.00	11/30	11/30	1	THU	1

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW

145	A	1000P-1035P	30	$275.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 10P
CON COM1: WSFA 12 NEWS AT 10P

146	A	1200N-1230P	30	$100.00	11/28	11/28	2	TUE	2

PROGRAM : WSFA 12 NEWS AT 12P
CON COM1: WSFA 12 NEWS AT 12P

147	A	430P-500P	30	$75.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 4:30P
CON COM1: WSFA 12 NEWS AT 4:30P

148	A	500P-530P	30	$185.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 5P
CON COM1: WSFA 12 NEWS AT 5P

149	A	530A-600A	30	$100.00	11/28	11/28	1	TUE	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

150	A	600P-630P	30	$350.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 6P
CON COM1: WSFA 12 NEWS AT 6P

151	A	600A-700A	30	$175.00	11/28	11/28	1	TUE	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

152	A	630P-700P	30	$215.00	11/28	11/28	2	TUE	2

PROGRAM : ENTERTAINMENT TONIGHT
CON COM1: ENTERTAINMENT TONIGHT

153	A	700A-900A	30	$115.00	11/28	11/28	1	TUE	1

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

154	A	800P-900P	30	$600.00	11/28	11/28	1	TUE	1
PROGRAM : THIS IS US-FALL CON COM1: THIS IS US-FALL									
155	A	1000P-1035P	30	$275.00	11/29	11/29	2	WED	2
PROGRAM : WSFA 12 NEWS AT 10P CON COM1: WSFA 12 NEWS AT 10P									
156	A	1200N-1230P	30	$100.00	11/29	11/29	1	WED	1
PROGRAM : WSFA 12 NEWS AT 12P CON COM1: WSFA 12 NEWS AT 12P									
157	A	130P-200P	30	$30.00	11/29	11/29	1	WED	1
PROGRAM : THE INSIDER CON COM1: THE INSIDER									
158	A	430P-500P	30	$75.00	11/29	11/29	2	WED	2
PROGRAM : WSFA 12 NEWS AT 4:30P CON COM1: WSFA 12 NEWS AT 4:30P									
159	A	500P-530P	30	$185.00	11/29	11/29	2	WED	2
PROGRAM : WSFA 12 NEWS AT 5P CON COM1: WSFA 12 NEWS AT 5P									
160	A	530A-600A	30	$100.00	11/29	11/29	1	WED	1
PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA									
161	A	600P-630P	30	$350.00	11/29	11/29	1	WED	1
PROGRAM : WSFA 12 NEWS AT 6P CON COM1: WSFA 12 NEWS AT 6P									
162	A	600A-700A	30	$175.00	11/29	11/29	2	WED	2
PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA									
163	A	630P-700P	30	$215.00	11/29	11/29	1	WED	1
PROGRAM : ENTERTAINMENT TONIGHT CON COM1: ENTERTAINMENT TONIGHT									

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.15
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

164	A	700A-900A	30	$115.00	11/29	11/29	1	WED	1

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW
STATION MAKEGOOD OFFERS:
M2 UNRESL MISSED:BONUS (NOV26/17)
OFFER:SAT/600A-800A DEC2 30S $45.00 PLS ADVISE.
& TU-F/130P-200P NOV28 30S $30.00
CMT:ADDING MONEY FROM NA'S ON HDL #8864311. PLEASE CONFIRM. THANKS,
CMT:DENICE

DEC/17 23274.00

CONTRACT TOTAL 23274.00
TOTAL SPOTS 164

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV26/17 12.46

REP: REVISION
$12,660 ADDED TO THIS SCHEDULE
PLS CNF
THANKS, MICK FOR RYAN

added m4

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

1	S	400A-430A	30	$3.00	12/4	12/4	0	MON	0

PROGRAM : NBC EARLY TODAY
CON COM1: NBC EARLY TODAY

97	S	1130A-200P	30	$35.00	12/2	12/2	0	SAT	0

PROGRAM : SOCCER
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
THIS IS A MAKE-GOOD FOR DEC1 ON LINE-23 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC2 ON LINE-74 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC2 ON LINE-75 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-84 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-85 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-86 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-87 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-88 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-91 FOR 1 SPOT/WK
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-92 FOR 1 SPOT/WK

98	S	130P-400P	30	$75.00	12/2	12/2	0	SAT	0

PROGRAM : GOLF
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

99	S	1200N-500P	30	$75.00	12/3	12/3	0	SUN	0

PROGRAM : GOLF
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

100	S	600P-700P	30	$80.00	12/2	12/2	0	SAT	0

PROGRAM : WSFA SAT NEWS @ 6P
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

101	S	800P-1000P	30	$300.00	11/29	11/29	0	WED	0

PROGRAM : DOLLY PARTON CHRISTMAS
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

102	S	400A-430A	30	$3.00	11/28	11/30	0	TU-TH	0

PROGRAM : NBC EARLY TODAY
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 97-102

31	S	130P-200P	30	$30.00	12/4	12/4	0	MON	0

PROGRAM : RIGHT THIS MINUTE
CON COM1: RIGHT THIS MINUTE

32	S	130P-200P	30	$30.00	11/29	11/29	0	WED	0

PROGRAM : RIGHT THIS MINUTE
CON COM1: RIGHT THIS MINUTE

33	S	130P-200P	30	$30.00	12/1	12/1	0	FRI	0

PROGRAM : RIGHT THIS MINUTE
CON COM1: RIGHT THIS MINUTE

103	A	1000P-1035P	30	$275.00	12/1	12/1	2	FRI	2

PROGRAM : WSFA 12 NEWS AT 10P
CON COM1: WSFA 12 NEWS AT 10P

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

104	A	1200N-1230P	30	$100.00	12/1	12/1	1	FRI	1

PROGRAM : WSFA 12 NEWS AT 12P
CON COM1: WSFA 12 NEWS AT 12P

105	A	130P-200P	30	$30.00	12/1	12/1	1	FRI	1

PROGRAM : THE INSIDER
CON COM1: THE INSIDER

106	A	400A-430A	30	$3.00	12/1	12/1	1	FRI	1

PROGRAM : NBC EARLY TODAY
CON COM1: NBC EARLY TODAY

107	A	430P-500P	30	$75.00	12/1	12/1	1	FRI	1

PROGRAM : WSFA 12 NEWS AT 4:30P
CON COM1: WSFA 12 NEWS AT 4:30P

108	A	500P-530P	30	$185.00	12/1	12/1	1	FRI	1

PROGRAM : WSFA 12 NEWS AT 5P
CON COM1: WSFA 12 NEWS AT 5P

109	A	530A-600A	30	$100.00	12/1	12/1	2	FRI	2

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

110	A	600P-630P	30	$350.00	12/1	12/1	1	FRI	1

PROGRAM : WSFA 12 NEWS AT 6P
CON COM1: WSFA 12 NEWS AT 6P

111	A	600A-700A	30	$175.00	12/1	12/1	1	FRI	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

112	A	630P-700P	30	$215.00	12/1	12/1	1	FRI	1

PROGRAM : ENTERTAINMENT TONIGHT
CON COM1: ENTERTAINMENT TONIGHT

113	A	700A-900A	30	$115.00	12/1	12/1	2	FRI	2

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

114	A	1000P-1035P	30	$275.00	12/4	12/4	1	MON	1

PROGRAM : WSFA 12 NEWS AT 10P
CON COM1: WSFA 12 NEWS AT 10P

115	A	1200N-1230P	30	$100.00	12/4	12/4	2	MON	2

PROGRAM : WSFA 12 NEWS AT 12P
CON COM1: WSFA 12 NEWS AT 12P

116	A	130P-200P	30	$30.00	12/4	12/4	1	MON	1

PROGRAM : THE INSIDER
CON COM1: THE INSIDER

117	A	500P-530P	30	$185.00	12/4	12/4	2	MON	2

PROGRAM : WSFA 12 NEWS AT 5P
CON COM1: WSFA 12 NEWS AT 5P

118	A	530A-600A	30	$100.00	12/4	12/4	1	MON	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

119	A	600P-630P	30	$350.00	12/4	12/4	2	MON	2

PROGRAM : WSFA 12 NEWS AT 6P
CON COM1: WSFA 12 NEWS AT 6P

120	A	600A-700A	30	$175.00	12/4	12/4	2	MON	2

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

121	A	630P-700P	30	$215.00	12/4	12/4	1	MON	1

PROGRAM : ENTERTAINMENT TONIGHT
CON COM1: ENTERTAINMENT TONIGHT

122	A	700A-900A	30	$115.00	12/4	12/4	2	MON	2

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW

123	A	700P-900P	30	$600.00	12/4	12/4	1	MON	1

PROGRAM : THE VOICE-FALL
CON COM1: THE VOICE-FALL

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

124	A	1000P-1030P	30	$175.00	12/2	12/2	1	SAT	1

PROGRAM : WSFA 12 NEWS AT 10P SAT
CON COM1: WSFA 12 NEWS AT 10P SAT

125	A	230P-500P	30	$65.00	12/2	12/2	1	SAT	1

PROGRAM : XFINITY PHOENIX 11/11
CON COM1: XFINITY PHOENIX 11/11

126	A	230P-600P	30	$50.00	12/2	12/2	1	SAT	1

PROGRAM : ND FTBL - NC ST 10/28
CON COM1: ND FTBL - NC ST 10/28

127	A	600P-700P	30	$80.00	12/2	12/2	1	SAT	1

PROGRAM : WSFA 12 NEWS AT 6P SAT
CON COM1: WSFA 12 NEWS AT 6P SAT

128	A	100P-500P	30	$35.00	12/3	12/3	1	SUN	1

PROGRAM : NASCAR CHARLT 10/8
CON COM1: NASCAR CHARLT 10/8

129	A	1030P-1100P	30	$150.00	12/3	12/3	1	SUN	1

PROGRAM : WSFA 12 NEWS AT 10:30P
CON COM1: WSFA 12 NEWS AT 10:30P

130	A	1100A-100P	30	$35.00	12/3	12/3	1	SUN	1

PROGRAM : PREM LG SOCCER 10/29
CON COM1: PREM LG SOCCER 10/29

131	A	130P-500P	30	$65.00	12/3	12/3	1	SUN	1

PROGRAM : NASCAR PHOENIX 11/12
CON COM1: NASCAR PHOENIX 11/12

132	A	200P-600P	30	$65.00	12/3	12/3	1	SUN	1

PROGRAM : NASCAR MIAMI 11/19
CON COM1: NASCAR MIAMI 11/19

133	A	400P-500P	30	$100.00	12/3	12/3	1	SUN	1

PROGRAM : BREEDERS(BOURBON) 2017
CON COM1: BREEDERS(BOURBON) 2017

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

134	A	630P-1000P	30	$50.00	12/3	12/3	2	SUN	2
PROGRAM :	ND FTBL - USC 10/21								
CON COM1:	ND FTBL - USC 10/21								
135	A	700P-800P	30	$100.00	12/3	12/3	2	SUN	2
PROGRAM :	BREEDERS CUP 2017								
CON COM1:	BREEDERS CUP 2017								
136	A	1000P-1035P	30	$275.00	11/30	11/30	1	THU	1
PROGRAM :	WSFA 12 NEWS AT 10P								
CON COM1:	WSFA 12 NEWS AT 10P								
137	A	1200N-1230P	30	$100.00	11/30	11/30	1	THU	1
PROGRAM :	WSFA 12 NEWS AT 12P								
CON COM1:	WSFA 12 NEWS AT 12P								
138	A	400A-430A	30	$3.00	11/30	11/30	1	THU	1
PROGRAM :	NBC EARLY TODAY								
CON COM1:	NBC EARLY TODAY								
139	A	500P-530P	30	$185.00	11/30	11/30	1	THU	1
PROGRAM :	WSFA 12 NEWS AT 5P								
CON COM1:	WSFA 12 NEWS AT 5P								
140	A	530A-600A	30	$100.00	11/30	11/30	2	THU	2
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
141	A	600P-630P	30	$350.00	11/30	11/30	2	THU	2
PROGRAM :	WSFA 12 NEWS AT 6P								
CON COM1:	WSFA 12 NEWS AT 6P								
142	A	600A-700A	30	$175.00	11/30	11/30	1	THU	1
PROGRAM :	TODAY IN ALABAMA								
CON COM1:	TODAY IN ALABAMA								
143	A	630P-700P	30	$215.00	11/30	11/30	2	THU	2
PROGRAM :	ENTERTAINMENT TONIGHT								
CON COM1:	ENTERTAINMENT TONIGHT								

144	A	700A-900A	30	$115.00	11/30	11/30	1	THU	1

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW

145	A	1000P-1035P	30	$275.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 10P
CON COM1: WSFA 12 NEWS AT 10P

146	A	1200N-1230P	30	$100.00	11/28	11/28	2	TUE	2

PROGRAM : WSFA 12 NEWS AT 12P
CON COM1: WSFA 12 NEWS AT 12P

147	A	430P-500P	30	$75.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 4:30P
CON COM1: WSFA 12 NEWS AT 4:30P

148	A	500P-530P	30	$185.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 5P
CON COM1: WSFA 12 NEWS AT 5P

149	A	530A-600A	30	$100.00	11/28	11/28	1	TUE	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

150	A	600P-630P	30	$350.00	11/28	11/28	1	TUE	1

PROGRAM : WSFA 12 NEWS AT 6P
CON COM1: WSFA 12 NEWS AT 6P

151	A	600A-700A	30	$175.00	11/28	11/28	1	TUE	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

152	A	630P-700P	30	$215.00	11/28	11/28	2	TUE	2

PROGRAM : ENTERTAINMENT TONIGHT
CON COM1: ENTERTAINMENT TONIGHT

153	A	700A-900A	30	$115.00	11/28	11/28	1	TUE	1

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

154	A	800P-900P	30	$600.00	11/28	11/28	1	TUE	1
PROGRAM : THIS IS US-FALL CON COM1: THIS IS US-FALL									
155	A	1000P-1035P	30	$275.00	11/29	11/29	2	WED	2
PROGRAM : WSFA 12 NEWS AT 10P CON COM1: WSFA 12 NEWS AT 10P									
156	A	1200N-1230P	30	$100.00	11/29	11/29	1	WED	1
PROGRAM : WSFA 12 NEWS AT 12P CON COM1: WSFA 12 NEWS AT 12P									
157	A	130P-200P	30	$30.00	11/29	11/29	1	WED	1
PROGRAM : THE INSIDER CON COM1: THE INSIDER									
158	A	430P-500P	30	$75.00	11/29	11/29	2	WED	2
PROGRAM : WSFA 12 NEWS AT 4:30P CON COM1: WSFA 12 NEWS AT 4:30P									
159	A	500P-530P	30	$185.00	11/29	11/29	2	WED	2
PROGRAM : WSFA 12 NEWS AT 5P CON COM1: WSFA 12 NEWS AT 5P									
160	A	530A-600A	30	$100.00	11/29	11/29	1	WED	1
PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA									
161	A	600P-630P	30	$350.00	11/29	11/29	1	WED	1
PROGRAM : WSFA 12 NEWS AT 6P CON COM1: WSFA 12 NEWS AT 6P									
162	A	600A-700A	30	$175.00	11/29	11/29	2	WED	2
PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA									
163	A	630P-700P	30	$215.00	11/29	11/29	1	WED	1
PROGRAM : ENTERTAINMENT TONIGHT CON COM1: ENTERTAINMENT TONIGHT									

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV26/17 12.46
$$$ MOD# 1: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

164 A 700A-900A 30 $115.00 11/29 11/29 1 WED 1

PROGRAM : TODAY SHOW
CON COM1: TODAY SHOW
STATION MAKEGOOD OFFERS:

M2	UNRESL		MISSED:	BONUS					(NOV26/17)
			OFFER:	SAT/600A-800A	DEC2	30S	$45.00		PLS ADVISE.
			&	TU-F/130P-200P	NOV28	30S	$30.00		
			CMT:	ADDING MONEY FROM NA'S ON HDL #8864311. PLEASE CONFIRM. THANKS,					
			CMT:	DENICE					
M3	UNRESL	BUY#11	MISSED:	MON/900A-1000A	DEC4	30S	$50.00		(NOV26/17)
		BUY#14		THU/900A-1000A	NOV30	30S	$50.00		
		BUY#29		TUE/1230P-130P	NOV28	30S	$150.00		
		BUY#30		THU/1230P-130P	NOV30	30S	$150.00		
		BUY#63		THU/1000P-1035P	NOV30	30S	$275.00		
		BUY#69		THU/1135P-1235A	NOV30	30S	$10.00		
		BUY#95		SUN/1100P-1130P	DEC3	30S	$10.00		
		BUY#125		SAT/230P-500P	DEC2	30S	$65.00		
			OFFER:	TU-F/600A-700A	NOV28(2/WK)	30S	$175.00		PLS ADVISE.
			&	TU-F/500A-530A	NOV28(2/WK)	30S	$85.00		
			&	TU-F/700A-900A	NOV28(2/WK)	30S	$115.00		
			&	TU-F/1235A-105A	NOV28	30S	$10.00		
			CMT:	NO AVAILS. PLEASE CONFIRM. THANKS,DENICE					
M4	UNRESL	BUY#126	MISSED:	SAT/230P-600P	DEC2	30S	$50.00		(NOV26/17)
		BUY#128		SUN/100P-500P	DEC3	30S	$35.00		
		BUY#131		SUN/130P-500P	DEC3	30S	$65.00		
		BUY#132		SUN/200P-600P	DEC3	30S	$65.00		
		BUY#133		SUN/400P-500P	DEC3	30S	$100.00		
		BUY#134		SUN/630P-1000P	DEC3(2/WK)	30S	$50.00		
		BUY#135		SUN/700P-800P	DEC3(2/WK)	30S	$100.00		
			OFFER:	TU-F/700A-900A	NOV28(2/WK)	30S	$115.00		PLS ADVISE.
			&	THU/1030P-1105P	NOV30	30S	$150.00		
			&	TU-F/1230P-130P	NOV28	30S	$225.00		
			&	TU-F/1235A-105A	NOV28	30S	$10.00		
			CMT:	NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE					

DEC/17 23274.00 CONTRACT TOTAL 23274.00
TOTAL SPOTS 164

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV27/17 09.43
$$$ MOD# 1: UNAPPROVED REV #2 $$$ **CHANGES** *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV27/17 09.43

REP: REVISED ORDER
M2-4 OKD AS LINES 165-174
PREVIOUS TTL $23,274
REVISED TTL, $23,349
$75 WAS MOVED FROM HEADLINE: 8864311
PLS CONFM
THANKD JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
			AGENCY ADVERTISER CODE = 836			AGENCY EST# = 5104						
			AGENCY PRODUCT CODE = 967									
11		S	900A-1000A	30		$50.00	12/4	12/4	0	✓	MON	0

PROGRAM : TODAY SHOW HOUR 3
CON COM1: TODAY SHOW HOUR 3

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV27/17 09.43
$$$ MOD# 1: UNAPPROVED REV #2 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	167	A	600A-700A		30	$175.00	11/28	12/1	2		TU-F	2
	PROGRAM : TODAY IN AL											
	ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS,DENICE											
	THIS IS A MAKE-GOOD FOR DEC4 ON LINE-11 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR NOV30 ON LINE-14 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR NOV28 ON LINE-29 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR NOV30 ON LINE-30 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR NOV30 ON LINE-63 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR NOV30 ON LINE-69 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-95 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC2 ON LINE-125 FOR 1 SPOT/WK											
	168	A	500A-530A		30	$85.00	11/28	12/1	2		TU-F	2
	PROGRAM : TODAY IN AL @ 5A											
	ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS,DENICE											
	PART OF A MAKEGOOD MADE UP OF LINES 167-170											
	169	A	700A-900A		30	$115.00	11/28	12/1	2		TU-F	2
	PROGRAM : TODAY SHOW											
	ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS,DENICE											
	PART OF A MAKEGOOD MADE UP OF LINES 167-170											
	170	A	1235A-105A		30	$10.00	11/28	12/1	1		TU-F	1
	PROGRAM : LAST CALL WITH CARSON											
	ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS,DENICE											
	PART OF A MAKEGOOD MADE UP OF LINES 167-170											
	14	S	900A-1000A		30	$50.00	11/30	11/30	0		THU	0
	PROGRAM : TODAY SHOW HOUR 3											
	CON COM1: TODAY SHOW HOUR 3											
	29	S	1230P-130P		30	$150.00	11/28	11/28	0		TUE	0
	PROGRAM : DAYS OF OUR LIVES											
	CON COM1: DAYS OF OUR LIVES											
	30	S	1230P-130P		30	$150.00	11/30	11/30	0		THU	0
	PROGRAM : DAYS OF OUR LIVES											
	CON COM1: DAYS OF OUR LIVES											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV27/17 09.43
$$$ MOD# 1: UNAPPROVED REV #2 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
63		S	1000P-1035P	30		$275.00	11/30	11/30	0		THU	0
	PROGRAM : WSFA 12 NEWS AT 10P											
	CON COM1: WSFA 12 NEWS AT 10P											
69		S	1135P-1235A	30		$10.00	11/30	11/30	0		THU	0
	PROGRAM : LATE NIGHT W SETH MYERS											
	CON COM1: LATE NIGHT W SETH MYERS											
95		S	1100P-1130P	30		$10.00	12/3	12/3	0		SUN	0
	PROGRAM : THE BEASLEY ALLEN REPORT											
	CON COM1: THE BEASLEY ALLEN REPORT											
125		S	230P-500P	30		$65.00	12/2	12/2	0		SAT	0
	PROGRAM : XFINITY PHOENIX 11/11											
	CON COM1: XFINITY PHOENIX 11/11											
126		S	230P-600P	30		$50.00	12/2	12/2	0		SAT	0
	PROGRAM : ND FTBL - NC ST 10/28											
	CON COM1: ND FTBL - NC ST 10/28											
171		A	700A-900A	30		$115.00	11/28	12/1	2		TU-F	2
	PROGRAM : TODAY SHOW											
	ORD COM1: NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE											
	THIS IS A MAKE-GOOD FOR DEC2 ON LINE-126 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-128 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-131 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-132 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-133 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-134 FOR 2 SPOTS/WK											
	THIS IS A MAKE-GOOD FOR DEC3 ON LINE-135 FOR 2 SPOTS/WK											
172		A	1030P-1105P	30		$150.00	11/30	11/30	1		THU	1
	PROGRAM : WSFA LATE NEWS AFTER NFL											
	ORD COM1: NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE											
	PART OF A MAKEGOOD MADE UP OF LINES 171-174											
173		A	1230P-130P	30		$225.00	11/28	12/1	1		TU-F	1
	PROGRAM : DAYS OF OUR LIVES											
	ORD COM1: NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE											
	PART OF A MAKEGOOD MADE UP OF LINES 171-174											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV27/17 09.43
$$$ MOD# 1: UNAPPROVED REV #2 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
	174	A	1235A-105A	30		$10.00	11/28	12/1	1		TU-F	1
	PROGRAM : LAST CALL WITH CARSON ORD COM1: NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 171-174											
	128	S	100P-500P	30		$35.00	12/3	12/3	0		SUN	0
	PROGRAM : NASCAR CHARLT 10/8 CON COM1: NASCAR CHARLT 10/8											
	131	S	130P-500P	30		$65.00	12/3	12/3	0		SUN	0
	PROGRAM : NASCAR PHOENIX 11/12 CON COM1: NASCAR PHOENIX 11/12											
	132	S	200P-600P	30		$65.00	12/3	12/3	0		SUN	0
	PROGRAM : NASCAR MIAMI 11/19 CON COM1: NASCAR MIAMI 11/19											
	133	S	400P-500P	30		$100.00	12/3	12/3	0		SUN	0
	PROGRAM : BREEDERS(BOURBON) 2017 CON COM1: BREEDERS(BOURBON) 2017											
	134	S	630P-1000P	30		$50.00	12/3	12/3	0		SUN	0
	PROGRAM : ND FTBL - USC 10/21 CON COM1: ND FTBL - USC 10/21											
	135	S	700P-800P	30		$100.00	12/3	12/3	0		SUN	0
	PROGRAM : BREEDERS CUP 2017 CON COM1: BREEDERS CUP 2017											
	165	A	600A-800A	30		$45.00	12/2	12/2	1		SAT	1
	PROGRAM : SAT TODAY SHOW ORD COM1: ADDING MONEY FROM NA'S ON HDL #8864311. PLEASE CONFIRM. THANKS, ORD COM2: DENICE											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV27/17 09.43
$$$ MOD# 1: UNAPPROVED REV #2 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
166		A	130P-200P	30		$30.00	11/28	12/1	1		TU-F	1

PROGRAM : RIGHT THIS MINUTE
ORD COM1: ADDING MONEY FROM NA'S ON HDL #8864311. PLEASE CONFIRM. THANKS,
ORD COM2: DENICE
PART OF A MAKEGOOD MADE UP OF LINES 165-166

STATION MAKEGOOD OFFERS:

M2	OK'D		MISSED:	BONUS				(NOV27/17)
			OFFER:	SAT/600A-800A	DEC2	30S	$45.00	PLS ADVISE.
			&	TU-F/130P-200P	NOV28	30S	$30.00	
			CMT:	ADDING MONEY FROM NA'S ON HDL #8864311. PLEASE CONFIRM. THANKS,				
			CMT:	DENICE				
M3	OK'D	BUY#11	MISSED:	MON/900A-1000A	DEC4	30S	$50.00	(NOV26/17)
		BUY#14		THU/900A-1000A	NOV30	30S	$50.00	
		BUY#29		TUE/1230P-130P	NOV28	30S	$150.00	
		BUY#30		THU/1230P-130P	NOV30	30S	$150.00	
		BUY#63		THU/1000P-1035P	NOV30	30S	$275.00	
		BUY#69		THU/1135P-1235A	NOV30	30S	$10.00	
		BUY#95		SUN/1100P-1130P	DEC3	30S	$10.00	
		BUY#125		SAT/230P-500P	DEC2	30S	$65.00	
			OFFER:	TU-F/600A-700A	NOV28(2/WK)	30S	$175.00	PLS ADVISE.
			&	TU-F/500A-530A	NOV28(2/WK)	30S	$85.00	
			&	TU-F/700A-900A	NOV28(2/WK)	30S	$115.00	
			&	TU-F/1235A-105A	NOV28	30S	$10.00	
			CMT:	NO AVAILS. PLEASE CONFIRM. THANKS,DENICE				
M4	OK'D	BUY#126	MISSED:	SAT/230P-600P	DEC2	30S	$50.00	(NOV26/17)
		BUY#128		SUN/100P-500P	DEC3	30S	$35.00	
		BUY#131		SUN/130P-500P	DEC3	30S	$65.00	
		BUY#132		SUN/200P-600P	DEC3	30S	$65.00	
		BUY#133		SUN/400P-500P	DEC3	30S	$100.00	
		BUY#134		SUN/630P-1000P	DEC3(2/WK)	30S	$50.00	
		BUY#135		SUN/700P-800P	DEC3(2/WK)	30S	$100.00	
			OFFER:	TU-F/700A-900A	NOV28(2/WK)	30S	$115.00	PLS ADVISE.
			&	THU/1030P-1105P	NOV30	30S	$150.00	
			&	TU-F/1230P-130P	NOV28	30S	$225.00	
			&	TU-F/1235A-105A	NOV28	30S	$10.00	
			CMT:	NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE				

DEC/17 23349.00

CONTRACT TOTAL 23349.00
TOTAL SPOTS 161

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV27/17 09.43
$$$ MOD# 1: UNAPPROVED REV #2 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV27/17 12.56
$$$ MOD# 1: APPROVED REV #2 $$$ *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV27/17 12.56

REP: REVISED ORDER
M2-4 OKD AS LINES 165-174
PREVIOUS TTL $23,274
REVISED TTL, $23,349
$75 WAS MOVED FROM HEADLINE: 8864311
PLS CONFM
THANKD JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:

M2	OK'D	MISSED:BONUS				(NOV27/17)
		OFFER:SAT/600A-800A	DEC2	30S	$45.00	PLS ADVISE.
		& TU-F/130P-200P	NOV28	30S	$30.00	
		CMT:ADDING MONEY FROM NA'S ON HDL #8864311. PLEASE CONFIRM. THANKS,				
		CMT:DENICE				

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV27/17 12.56
*** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 1: APPROVED REV #2 $$$

STATION MAKEGOOD OFFERS:

M3	OK'D	BUY#11	MISSED:	MON/900A-1000A	DEC4	30S	$50.00	(NOV26/17)
		BUY#14		THU/900A-1000A	NOV30	30S	$50.00	
		BUY#29		TUE/1230P-130P	NOV28	30S	$150.00	
		BUY#30		THU/1230P-130P	NOV30	30S	$150.00	
		BUY#63		THU/1000P-1035P	NOV30	30S	$275.00	
		BUY#69		THU/1135P-1235A	NOV30	30S	$10.00	
		BUY#95		SUN/1100P-1130P	DEC3	30S	$10.00	
		BUY#125		SAT/230P-500P	DEC2	30S	$65.00	
			OFFER:	TU-F/600A-700A	NOV28(2/WK)	30S	$175.00	PLS ADVISE.
			&	TU-F/500A-530A	NOV28(2/WK)	30S	$85.00	
			&	TU-F/700A-900A	NOV28(2/WK)	30S	$115.00	
			&	TU-F/1235A-105A	NOV28	30S	$10.00	
			CMT:	NO AVAILS. PLEASE CONFIRM. THANKS,DENICE				
M4	OK'D	BUY#126	MISSED:	SAT/230P-600P	DEC2	30S	$50.00	(NOV26/17)
		BUY#128		SUN/100P-500P	DEC3	30S	$35.00	
		BUY#131		SUN/130P-500P	DEC3	30S	$65.00	
		BUY#132		SUN/200P-600P	DEC3	30S	$65.00	
		BUY#133		SUN/400P-500P	DEC3	30S	$100.00	
		BUY#134		SUN/630P-1000P	DEC3(2/WK)	30S	$50.00	
		BUY#135		SUN/700P-800P	DEC3(2/WK)	30S	$100.00	
			OFFER:	TU-F/700A-900A	NOV28(2/WK)	30S	$115.00	PLS ADVISE.
			&	THU/1030P-1105P	NOV30	30S	$150.00	
			&	TU-F/1230P-130P	NOV28	30S	$225.00	
			&	TU-F/1235A-105A	NOV28	30S	$10.00	
			CMT:	NO AVAILS AND PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE				

CONTRACT TOTAL 23349.00
TOTAL SPOTS 161

CONTRACT

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

Contract / Revision	Alt Order #
1853993 /	08864312

Product
DOUG JONES FOR SENAT

Contract Dates	Estimate #
11/28/17 - 12/04/17	5104

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Senate	11/28/17 / 11/28/17

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
WSFA	Ryan Eddins	HRP-Washingtc

Special Handling

Demographic
Adults 35+

Agy Code	Advertiser Code	Product 1/2
TV13041	836	967

Agency Ref	Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
2	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	12/04/17	12/10/17	1------	1	$100.00							
3	WSFA	11/28/17	11/28/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$100.00							
4	WSFA	11/29/17	11/29/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$100.00							
5	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$175.00							
6	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$175.00							
7	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	----1--	1	$175.00							
8	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$115.00							
9	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$115.00							
10	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$115.00							
E 11	WSFA	12/04/17	12/04/17	NBC Today 2	9-10am		:30			NM	0	$0.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							

(* Line Transactions: N = New, E = Edited, D = Deleted)

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powered by WideOrbit

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $50.00						
Spot 1	Ch WSFA	Date Range 12/04/17-12/10/17		Description NBC Today 2	Start/End Time 9-10am	Weekdays M----------	Length :30		Rate ~~$50.00~~	Type NM		
Credited												
13	WSFA	11/29/17	11/29/17	NBC Today 2	9-10am		:30			NM	1	$50.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $50.00						
E 14	WSFA	11/30/17	11/30/17	NBC Today 2	9-10am		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $50.00						
Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17		Description NBC Today 2	Start/End Time 9-10am	Weekdays ----Th-----	Length :30		Rate ~~$50.00~~	Type NM		
Credited												
15	WSFA	12/04/17	12/04/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $50.00						
16	WSFA	11/28/17	11/28/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $50.00						
17	WSFA	11/30/17	11/30/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $50.00						
18	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $30.00						
19	WSFA	11/30/17	11/30/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $30.00						
20	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $30.00						
21	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $30.00						
22	WSFA	11/29/17	11/29/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $30.00						
24	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $30.00						
25	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $100.00						
26	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $100.00						

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
27	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$100.00						
28	WSFA	12/04/17	12/04/17	NET Days of Our Lives	1230-130p		:30			NM	1	$150.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$150.00						
E 29	WSFA	11/28/17	11/28/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$150.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	*WSFA*	*11/27/17-12/03/17*	*NET Days of Our Lives*	*1230-130p*	-Tu--------	*:30*		*~~$150.00~~*	*NM*		
		Credited										
E 30	WSFA	11/30/17	11/30/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$150.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	*WSFA*	*11/27/17-12/03/17*	*NET Days of Our Lives*	*1230-130p*	----Th-----	*:30*		*~~$150.00~~*	*NM*		
		Credited										
E 31	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$30.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	*WSFA*	*12/04/17-12/10/17*	*RIGHT THIS MINUTES*	*130-2p*	M----------	*:30*		*~~$30.00~~*	*NM*		
		Credited										
E 32	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$30.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	*WSFA*	*11/27/17-12/03/17*	*RIGHT THIS MINUTES*	*130-2p*	---W-------	*:30*		*~~$30.00~~*	*NM*		
		Credited										
E 33	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$30.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	*WSFA*	*11/27/17-12/03/17*	*RIGHT THIS MINUTES*	*130-2p*	------F----	*:30*		*~~$30.00~~*	*NM*		
		Credited										
34	WSFA	12/04/17	12/04/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$5.00						
35	WSFA	12/04/17	12/04/17	HARRY	2-3p		:30			NM	1	$25.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$25.00						
36	WSFA	11/28/17	11/28/17	HARRY	2-3p		:30			NM	1	$25.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$25.00						
37	WSFA	11/30/17	11/30/17	HARRY	2-3p		:30			NM	1	$25.00

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www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$25.00						
38	WSFA	11/28/17	11/28/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	-1-----	1	$60.00						
39	WSFA	11/30/17	11/30/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	---1---	1	$60.00						
40	WSFA	12/01/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	----1--	1	$60.00						
41	WSFA	12/04/17	12/04/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:		12/04/17	12/10/17	1------	1	$60.00						
42	WSFA	11/28/17	11/28/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	-1-----	1	$60.00						
43	WSFA	11/29/17	11/29/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	--1----	1	$60.00						
44	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:		12/04/17	12/10/17	1------	1	$60.00						
45	WSFA	11/29/17	11/29/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Week:		11/27/17	12/03/17	--1----	1	$5.00						
46	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	--1----	1	$60.00						
47	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:		11/27/17	12/03/17	----1--	1	$60.00						
48	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		12/04/17	12/10/17	1------	1	$75.00						
49	WSFA	11/30/17	11/30/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	---1---	1	$75.00						
50	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	----1--	1	$75.00						
51	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	-1-----	1	$185.00						
52	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	---1---	1	$185.00						

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
53	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$185.00						
54	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$350.00						
55	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$350.00						
56	WSFA	11/30/17	11/30/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$5.00						
57	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$350.00						
58	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$215.00						
59	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$215.00						
60	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$215.00						
61	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$275.00						
62	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$275.00						
E 63	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$275.00						
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	*WSFA*	*11/27/17-12/03/17*	*WSFA 12 News at Ten - MF*	*10-1035pm*	----Th-----	*:30*		*~~$275.00~~*	*NM*		
	Credited											
64	WSFA	11/28/17	11/28/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$115.00						
65	WSFA	11/29/17	11/29/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$115.00						
66	WSFA	12/01/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$115.00						
67	WSFA	11/29/17	11/29/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00

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1853993 /	08864312

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11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $85.00							
68	WSFA	12/04/17	12/04/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $10.00							
E 69	WSFA	11/30/17	11/30/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $10.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	*WSFA*	*11/27/17-12/03/17*	*Late Night w/ Seth Meyers*	*1137p-1237x*	----Th-----	*:30*	*~~$10.00~~*	*NM*				
	Credited											
70	WSFA	12/01/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $10.00							
71	WSFA	12/04/17	12/04/17	The Voice	7-10pm		:30			NM	1	$600.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $600.00							
72	WSFA	11/28/17	11/28/17	net this is us	8-9pm		:30			NM	1	$600.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $600.00							
73	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $45.00							
74	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $50.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	*WSFA*	*11/27/17-12/03/17*	*Notre Dame Football*	*230p-6p*	-------Sa--	*:30*	*~~$50.00~~*	*NM*				
	Credited											
75	WSFA	12/02/17	12/02/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $65.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	*WSFA*	*11/27/17-12/03/17*	*Nascar Daytime*	*11a-6p*	-------Sa--	*:30*	*~~$65.00~~*	*NM*				
	Credited											
76	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $80.00							
77	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $175.00							
78	WSFA	11/30/17	11/30/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $85.00							
79	WSFA	12/02/17	12/02/17	NET Saturday Night Live	1030p-1203x		:30			NM	1	$115.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $115.00							

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1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
80	WSFA	12/02/17	12/02/17	ET WEEKEND	1203-103x		:30			NM	1	$10.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----1-	1	$10.00						
81	WSFA	12/03/17	12/03/17	NET NBC Sunday Today Shc	7-8a		:30			NM	1	$45.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$45.00						
82	WSFA	12/03/17	12/03/17	NET NBC Meet The Press	8-9a		:30			NM	1	$45.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$45.00						
83	WSFA	12/03/17	12/03/17	WSFA News Sunday AM	9-930a		:30			NM	1	$20.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$20.00						
84	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*NET Soccer*	*11a-1p*	---------Su	*:30*		*~~$35.00~~*	*NM*		
	Credited											
85	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	---------Su	*:30*		*~~$35.00~~*	*NM*		
	Credited											
86	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	---------Su	*:30*		*~~$65.00~~*	*NM*		
	Credited											
87	WSFA	12/03/17	12/03/17	Nascar Daytime	2-6p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*2-6p*	---------Su	*:30*		*~~$65.00~~*	*NM*		
	Credited											
88	WSFA	12/03/17	12/03/17	NET NBC Horse Racing	Various		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	------1	1	$100.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*NET NBC Horse Racing*	*Various*	---------Su	*:30*		*~~$100.00~~*	*NM*		
	Credited											
89	WSFA	12/01/17	12/01/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$85.00						
90	WSFA	12/03/17	12/03/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	$90.00

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $90.00							
91	WSFA	12/02/17	12/03/17	Notre Dame Football	630p-10p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $50.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description Notre Dame Football	Start/End Time 630p-10p	Weekdays -------Sa--	Length :30		Rate ~~$50.00~~	Type NM		
	Credited											
92	WSFA	12/03/17	12/03/17	Sunday Hour 2	7-8PM		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $100.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description Sunday Hour 2	Start/End Time 7-8PM	Weekdays ---------Su	Length :30		Rate ~~$100.00~~	Type NM		
	Credited											
93	WSFA	12/03/17	12/03/17	NFL Football	730p-1030p		:30			NM	2	$1,000.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------2	Spots/Week 2	Rate $500.00							
94	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $150.00							
E 95	WSFA	12/03/17	12/03/17	LF SU 11-1130p	11-1130p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $10.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description LF SU 11-1130p	Start/End Time 11-1130p	Weekdays ---------Su	Length :30		Rate ~~$10.00~~	Type NM		
	Credited											
96	WSFA	12/03/17	12/03/17	LF SU 1130p-12x	1130p12x		:30			NM	1	$5.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $5.00							
D 97	WSFA	12/04/17	12/04/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
98	WSFA	11/29/17	11/29/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --W----	Spots/Week 1	Rate $3.00							
99	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---T---	Spots/Week 1	Rate $3.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description NET Early Today ON	Start/End Time 4-430x	Weekdays ----Th-----	Length :30		Rate ~~$3.00~~	Type NM		
	Credited											
D 100	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	0	$0.00
E 101	WSFA	12/02/17	12/02/17	NBC Golf	130p-4p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $75.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description NBC Golf	Start/End Time 130p-4p	Weekdays -------Sa--	Length :30		Rate ~~$75.00~~	Type NM		
	Credited											
E 102	WSFA	12/03/17	12/03/17	NBC Golf	12p-5p		:30			NM	0	$0.00

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	------S	1	$75.00							
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Golf	12p-5p	---------Su	:30		~~$75.00~~	NM		
Credited												
E 103	WSFA	12/01/17	12/01/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
Week:	11/27/17	12/03/17	----F--	2	$275.00							
104	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:	11/27/17	12/03/17	----F--	1	$100.00							
105	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTE	130-2p		:30			NM	1	$30.00
Week:	11/27/17	12/03/17	----F--	1	$30.00							
D 106	WSFA	12/01/17	12/01/17	NBC Early Today	400a - 430a		:30			NM	0	$0.00
107	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	11/27/17	12/03/17	----F--	1	$75.00							
108	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:	11/27/17	12/03/17	----F--	1	$185.00							
E 109	WSFA	12/01/17	12/01/17	Today in Alabama 530a	528am-6am		:30			NM	2	$200.00
Week:	11/27/17	12/03/17	----F--	2	$100.00							
110	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:	11/27/17	12/03/17	----F--	1	$350.00							
111	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:	11/27/17	12/03/17	----F--	1	$175.00							
112	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:	11/27/17	12/03/17	----F--	1	$215.00							
113	WSFA	12/01/17	12/01/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:	11/27/17	12/03/17	----F--	2	$115.00							
114	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:	12/04/17	12/10/17	M------	1	$275.00							
115	WSFA	12/04/17	12/04/17	WSFA 12 News at Noon	12-1230pm		:30			NM	2	$200.00
Week:	12/04/17	12/10/17	M------	2	$100.00							
116	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Week:	12/04/17	12/10/17	M------	1	$30.00							
117	WSFA	12/04/17	12/04/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $185.00						
E 118	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 1	Rate $100.00						
119	WSFA	12/04/17	12/04/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $350.00						
120	WSFA	12/04/17	12/04/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $175.00						
121	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 1	Rate $215.00						
122	WSFA	12/04/17	12/04/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 2	Rate $115.00						
E 123	WSFA	12/04/17	12/04/17	THE VOICE	7-9pm		:30			NM	1	$600.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays M------	Spots/Week 1	Rate $600.00						
124	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $175.00						
E 125	WSFA	12/02/17	12/02/17	Nascar-Xfinity Phoenix	230p - 5p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar-Xfinity Phoenix*	*230p - 5p*	-------Sa--	*:30*		*~~$65.00~~*	*NM*		
	Credited											
E 126	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Notre Dame Football*	*230p-6p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											
E 127	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $80.00						
E 128	WSFA	12/03/17	12/03/17	Nascar-Charlt	1p - 5p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar-Charlt*	*1p - 5p*	---------SU	*:30*		*~~$35.00~~*	*NM*		
	Credited											
129	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $150.00						

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WSFA
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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
E 130	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				1	$35.00			
Spot 1	WSFA Credited	11/27/17-12/03/17		NET Soccer	11a-1p	---------Su	:30		~~$35.00~~	NM		
E 131	WSFA	12/03/17	12/03/17	Nascar Phoenix	130-5p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				1	$65.00			
Spot 1	WSFA Credited	11/27/17-12/03/17		Nascar Phoenix	130-5p	---------Su	:30		~~$65.00~~	NM		
E 132	WSFA	12/03/17	12/03/17	Nascar Miami	2-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				1	$65.00			
Spot 1	WSFA Credited	11/27/17-12/03/17		Nascar Miami	2-6p	---------Su	:30		~~$65.00~~	NM		
E 133	WSFA	12/03/17	12/03/17	NBC Horse Racing Breeders	4-5p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				1	$100.00			
Spot 1	WSFA Credited	11/27/17-12/03/17		NBC Horse Racing Breeders	4-5p	---------Su	:30		~~$100.00~~	NM		
E 134	WSFA	12/02/17	12/02/17	Notre Dame - USC	630p-10p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----S-				2	$50.00			
Spot 1	WSFA Credited	11/27/17-12/03/17		Notre Dame - USC	630p-10p	-------Sa--	:30		~~$50.00~~	NM		
Spot 2	WSFA Credited	11/27/17-12/03/17		Notre Dame - USC	630p-10p	-------Sa--	:30		~~$50.00~~	NM		
E 135	WSFA	12/03/17	12/03/17	Breeders Cup 2017	7-8p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				2	$100.00			
Spot 1	WSFA Credited	11/27/17-12/03/17		Breeders Cup 2017	7-8p	---------Su	:30		~~$100.00~~	NM		
Spot 2	WSFA Credited	11/27/17-12/03/17		Breeders Cup 2017	7-8p	---------Su	:30		~~$100.00~~	NM		
136	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		11/27/17	12/03/17	---T---				1	$275.00			
137	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	---T---				1	$100.00			
E 138	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	1	$3.00

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WSFA
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www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week				Rate			
Week:		11/27/17	12/03/17	---T---	1				$3.00			
139	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	---T---	1				$185.00			
E 140	WSFA	11/30/17	11/30/17	Today in Alabama 530a	530am-6am		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	---T---	2				$100.00			
141	WSFA	11/30/17	11/30/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
Week:		11/27/17	12/03/17	---T---	2				$350.00			
142	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	---T---	1				$175.00			
143	WSFA	11/30/17	11/30/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	2	$430.00
Week:		11/27/17	12/03/17	---T---	2				$215.00			
144	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	---T---	1				$115.00			
145	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		11/27/17	12/03/17	-T-----	1				$275.00			
146	WSFA	11/28/17	11/28/17	WSFA 12 News at Noon	12-1230pm		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	-T-----	2				$100.00			
147	WSFA	11/28/17	11/28/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	-T-----	1				$75.00			
148	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	-T-----	1				$185.00			
E 149	WSFA	11/28/17	11/28/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	-T-----	1				$100.00			
150	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	-T-----	1				$350.00			
151	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	-T-----	1				$175.00			
152	WSFA	11/28/17	11/28/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	2	$430.00
Week:		11/27/17	12/03/17	-T-----	2				$215.00			
153	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	-T-----	1				$115.00			

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Contract Agreement Between:

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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
154	WSFA	11/28/17	11/28/17	Tuesday Hour 2	8-9pm		:30			NM	1	$600.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-T-----	1	$600.00						
155	WSFA	11/29/17	11/29/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$275.00						
156	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$100.00						
157	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$30.00						
158	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	$150.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$75.00						
159	WSFA	11/29/17	11/29/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$185.00						
E 160	WSFA	11/29/17	11/29/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$100.00						
161	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$350.00						
162	WSFA	11/29/17	11/29/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$175.00						
163	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$215.00						
164	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	1	$115.00						
N 165	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----S-	1	$45.00						
N 166	WSFA	11/28/17	12/03/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	1	$30.00						
N 167	WSFA	11/28/17	12/03/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	2	$175.00						
N 168	WSFA	11/28/17	12/03/17	Today in Alabama 5am	5-530a		:30			NM	2	$170.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TWTF--	2	$85.00						
N 169	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-TW----	2	$115.00						
N 170	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L1235-105x			:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
N 171	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	---TF--	2	$115.00						
N 172	WSFA	11/30/17	11/30/17	Late News	1030p-11P		:30			NM	1	$150.00
Week:		11/27/17	12/03/17	---T---	1	$150.00						
N 173	WSFA	11/28/17	12/03/17	NET Days of Our Lives	1230-130p		:30			NM	1	$225.00
Week:		11/27/17	12/03/17	-TWTF--	1	$225.00						
N 174	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L1235-105x			:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
N 175	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	1	$35.00
Week:		11/27/17	12/03/17	-----S-	1	$35.00						
						Totals					160	$23,346.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 -12/04/17	160	$23,346.00	($3,501.90)	$19,844.10
Totals	160	$23,346.00	($3,501.90)	$19,844.10

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

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REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV28/17 08.53
$$$ MOD# 2: APPROVED REV #0 $$$ **CHANGES** *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV28/17 08.53

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:

M5	UNRESL	BUY#130	MISSED:SUN/1100A-100P	DEC3	30S	$35.00	(NOV28/17)
			OFFER:SAT/1130A-200P	DEC2	30S	$35.00	PLS ADVISE.

CMT:PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

DEC/17 23349.00

CONTRACT TOTAL 23349.00
TOTAL SPOTS 161

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV28/17 10.03
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 2: UNAPPROVED REV #1 $$$

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV28/17 10.03

REP: REVISED ORDER
M5 OKD AS LINE 175
TTL SAME, $23,349
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
			AGENCY ADVERTISER CODE = 836			AGENCY EST# = 5104						
			AGENCY PRODUCT CODE = 967									
130		S	1100A-100P	30		$35.00	12/3	12/3	0		SUN	0

PROGRAM : PREM LG SOCCER 10/29
CON COM1: PREM LG SOCCER 10/29

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV28/17 10.03
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 2: UNAPPROVED REV #1 $$$

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
175		A	1130A-200P	30		$35.00	12/2	12/2	1		SAT	1

PROGRAM : PREM LG SOCCER 10/29
ORD COM1: PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE
THIS IS A MAKE-GOOD FOR DEC3 ON LINE-130 FOR 1 SPOT/WK
STATION MAKEGOOD OFFERS:
M5 OK'D BUY#130 MISSED:SUN/1100A-100P DEC3 30S $35.00 (NOV28/17)
OFFER:SAT/1130A-200P DEC2 30S $35.00 PLS ADVISE.
CMT:PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

DEC/17 23349.00

CONTRACT TOTAL 23349.00
TOTAL SPOTS 161

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9000
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV28/17 10.57
*** WSFA-TV ***

HEADLINE# 8864312 TRF# 1853993
MOD# 2: APPROVED REV #1 $$$

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL

REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA

BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650

SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312

CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____

DATE NOV28/17 10.57

REP: REVISED ORDER
M5 OKD AS LINE 175
TTL SAME, $23,349
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

STATION MAKEGOOD OFFERS:

M5	OK'D	BUY#130	MISSED:	SUN/1100A-100P	DEC3	30S	$35.00	(NOV28/17)
			OFFER:	SAT/1130A-200P	DEC2	30S	$35.00	PLS ADVISE.

CMT: PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

CONTRACT TOTAL 23349.00
TOTAL SPOTS 161

CONTRACT

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

Contract / Revision	Alt Order #
1853993 /	08864312

Product
DOUG JONES FOR SENAT

Contract Dates	Estimate #
11/28/17 - 12/04/17	5104

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Senate	11/29/17 / 11/29/17

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
WSFA	Ryan Eddins	HRP-Washingto

Special Handling

Demographic
Adults 35+

Agy Code	Advertiser Code	Product 1/2
TV13041	836	967

Agency Ref	Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
2	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	12/04/17	12/10/17	1------	1	$100.00							
3	WSFA	11/28/17	11/28/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$100.00							
4	WSFA	11/29/17	11/29/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$100.00							
5	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$175.00							
6	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$175.00							
7	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	----1--	1	$175.00							
8	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$115.00							
9	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$115.00							
10	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$115.00							
11	WSFA	12/04/17	12/04/17	NBC Today 2	9-10am		:30			NM	0	$0.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							

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powered by WideOrbit

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		NBC Today 2	9-10am	M----------	:30		~~$50.00~~	NM		
Credited												
N 13	WSFA	11/29/17	11/29/17	NBC Today 2	9-10am		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Today 2	9-10am	---W-------	:30		~~$50.00~~	NM		
Credited												
14	WSFA	11/30/17	11/30/17	NBC Today 2	9-10am		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Today 2	9-10am	----Th-----	:30		~~$50.00~~	NM		
Credited												
N 15	WSFA	12/04/17	12/04/17	NBC Today with Kathie Lee	10-11am		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		NBC Today with Kathie Lee	10-11am	M----------	:30		~~$50.00~~	NM		
Credited												
16	WSFA	11/28/17	11/28/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$50.00						
17	WSFA	11/30/17	11/30/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$50.00						
18	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$30.00						
19	WSFA	11/30/17	11/30/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$30.00						
20	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$30.00						
21	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$30.00						
22	WSFA	11/29/17	11/29/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$30.00						
24	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$30.00						

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12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SE	5104

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
25	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $100.00							
26	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $100.00							
27	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $100.00							
28	WSFA	12/04/17	12/04/17	NET Days of Our Lives	1230-130p		:30			NM	1	$150.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $150.00							
29	WSFA	11/28/17	11/28/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $150.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description NET Days of Our Lives	Start/End Time 1230-130p	Weekdays -Tu--------	Length :30		Rate ~~$150.00~~	Type NM		
	Credited											
30	WSFA	11/30/17	11/30/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $150.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description NET Days of Our Lives	Start/End Time 1230-130p	Weekdays ----Th-----	Length :30		Rate ~~$150.00~~	Type NM		
	Credited											
31	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $30.00							
	Spot 1	Ch WSFA	Date Range 12/04/17-12/10/17	Description RIGHT THIS MINUTES	Start/End Time 130-2p	Weekdays M----------	Length :30		Rate ~~$30.00~~	Type NM		
	Credited											
32	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $30.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description RIGHT THIS MINUTES	Start/End Time 130-2p	Weekdays ---W-------	Length :30		Rate ~~$30.00~~	Type NM		
	Credited											
33	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $30.00							
	Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description RIGHT THIS MINUTES	Start/End Time 130-2p	Weekdays ------F----	Length :30		Rate ~~$30.00~~	Type NM		
	Credited											
34	WSFA	12/04/17	12/04/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $5.00							
35	WSFA	12/04/17	12/04/17	HARRY	2-3p		:30			NM	1	$25.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $25.00							

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
36	WSFA	11/28/17	11/28/17	HARRY	2-3p		:30			NM	1	$25.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $25.00							
37	WSFA	11/30/17	11/30/17	HARRY	2-3p		:30			NM	1	$25.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $25.00							
38	WSFA	11/28/17	11/28/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $60.00							
39	WSFA	11/30/17	11/30/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $60.00							
40	WSFA	12/01/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $60.00							
41	WSFA	12/04/17	12/04/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $60.00							
42	WSFA	11/28/17	11/28/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $60.00							
43	WSFA	11/29/17	11/29/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $60.00							
44	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $60.00							
45	WSFA	11/29/17	11/29/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $5.00							
46	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $60.00							
47	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $60.00							
48	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $75.00							
49	WSFA	11/30/17	11/30/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $75.00							
50	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $75.00							
51	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00

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Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week				Rate			
Week:		11/27/17	12/03/17	-1-----	1				$185.00			
52	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	---1---	1				$185.00			
53	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	----1--	1				$185.00			
54	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	-1-----	1				$350.00			
55	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	--1----	1				$350.00			
56	WSFA	11/30/17	11/30/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Week:		11/27/17	12/03/17	---1---	1				$5.00			
57	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	----1--	1				$350.00			
N 58	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	0	$0.00
Week:		12/04/17	12/10/17	1------	1				$215.00			
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	12/04/17-12/10/17	ENTERTAINMENT TONIGH	630-7p	M----------	:30		~~$215.00~~	NM		
	Credited											
59	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	--1----	1				$215.00			
60	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	----1--	1				$215.00			
61	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		12/04/17	12/10/17	1------	1				$275.00			
62	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		11/27/17	12/03/17	-1-----	1				$275.00			
63	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	---1---	1				$275.00			
	Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length		Rate	Type		
	1	WSFA	11/27/17-12/03/17	WSFA 12 News at Ten - MF	10-1035pm	----Th-----	:30		~~$275.00~~	NM		
	Credited											
64	WSFA	11/28/17	11/28/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	-1-----	1				$115.00			

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1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
65	WSFA	11/29/17	11/29/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	--1----	1	$115.00						
66	WSFA	12/01/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	----1--	1	$115.00						
67	WSFA	11/29/17	11/29/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:		11/27/17	12/03/17	--1----	1	$85.00						
68	WSFA	12/04/17	12/04/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
Week:		12/04/17	12/10/17	1------	1	$10.00						
69	WSFA	11/30/17	11/30/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	---1---	1	$10.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Late Night w/ Seth Meyers*	*1137p-1237x*	----Th-----	*:30*		*~~$10.00~~*	*NM*		
	Credited											
70	WSFA	12/01/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	----1--	1	$10.00						
71	WSFA	12/04/17	12/04/17	The Voice	7-10pm		:30			NM	1	$600.00
Week:		12/04/17	12/10/17	1------	1	$600.00						
72	WSFA	11/28/17	11/28/17	net this is us	8-9pm		:30			NM	1	$600.00
Week:		11/27/17	12/03/17	-1-----	1	$600.00						
73	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	-----1-	1	$45.00						
74	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----1-	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Notre Dame Football*	*230p-6p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											
75	WSFA	12/02/17	12/02/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----1-	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	-------Sa--	*:30*		*~~$65.00~~*	*NM*		
	Credited											
76	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
Week:		11/27/17	12/03/17	-----1-	1	$80.00						
77	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00

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Contract / Revision	Alt Order #
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Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $175.00						
78	WSFA	11/30/17	11/30/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $85.00						
79	WSFA	12/02/17	12/02/17	NET Saturday Night Live	1030p-1203x		:30			NM	1	$115.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $115.00						
80	WSFA	12/02/17	12/02/17	ET WEEKEND	1203-103x		:30			NM	1	$10.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $10.00						
81	WSFA	12/03/17	12/03/17	NET NBC Sunday Today Shc	7-8a		:30			NM	1	$45.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $45.00						
82	WSFA	12/03/17	12/03/17	NET NBC Meet The Press	8-9a		:30			NM	1	$45.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $45.00						
83	WSFA	12/03/17	12/03/17	WSFA News Sunday AM	9-930a		:30			NM	1	$20.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $20.00						
84	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*NET Soccer*	*11a-1p*	---------Su	*:30*		~~$35.00~~	*NM*		
	Credited											
85	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	---------Su	*:30*		~~$35.00~~	*NM*		
	Credited											
86	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	---------Su	*:30*		~~$65.00~~	*NM*		
	Credited											
87	WSFA	12/03/17	12/03/17	Nascar Daytime	2-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*2-6p*	---------Su	*:30*		~~$65.00~~	*NM*		
	Credited											
88	WSFA	12/03/17	12/03/17	NET NBC Horse Racing	Various		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $100.00						

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Advertiser	Original Date / Revision
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Spot / Ch / Date Range / Description / Start/End Time / Weekdays / Length / Rate / Type												
1	WSFA	11/27/17-12/03/17		NET NBC Horse Racing	Various	---------Su	:30		~~$100.00~~	NM		
Credited												
89	WSFA	12/01/17	12/01/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week: 11/27/17 / 12/03/17 / ----1-- / 1 / $85.00												
90	WSFA	12/03/17	12/03/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	$90.00
Week: 11/27/17 / 12/03/17 / ------1 / 1 / $90.00												
91	WSFA	12/02/17	12/03/17	Notre Dame Football	630p-10p		:30			NM	0	$0.00
Week: 11/27/17 / 12/03/17 / -----S- / 1 / $50.00												
1	WSFA	11/27/17-12/03/17		Notre Dame Football	630p-10p	-------Sa--	:30		~~$50.00~~	NM		
Credited												
92	WSFA	12/03/17	12/03/17	Sunday Hour 2	7-8PM		:30			NM	0	$0.00
Week: 11/27/17 / 12/03/17 / ------1 / 1 / $100.00												
1	WSFA	11/27/17-12/03/17		Sunday Hour 2	7-8PM	---------Su	:30		~~$100.00~~	NM		
Credited												
93	WSFA	12/03/17	12/03/17	NFL Football	730p-1030p		:30			NM	2	$1,000.00
Week: 11/27/17 / 12/03/17 / ------2 / 2 / $500.00												
94	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week: 11/27/17 / 12/03/17 / ------1 / 1 / $150.00												
95	WSFA	12/03/17	12/03/17	LF SU 11-1130p	11-1130p		:30			NM	0	$0.00
Week: 11/27/17 / 12/03/17 / ------1 / 1 / $10.00												
1	WSFA	11/27/17-12/03/17		LF SU 11-1130p	11-1130p	---------Su	:30		~~$10.00~~	NM		
Credited												
96	WSFA	12/03/17	12/03/17	LF SU 1130p-12x	1130p12x		:30			NM	1	$5.00
Week: 11/27/17 / 12/03/17 / ------1 / 1 / $5.00												
D 97	WSFA	12/04/17	12/04/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
98	WSFA	11/29/17	11/29/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
Week: 11/27/17 / 12/03/17 / --W---- / 1 / $3.00												
99	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
Week: 11/27/17 / 12/03/17 / ---T--- / 1 / $3.00												
1	WSFA	11/27/17-12/03/17		NET Early Today ON	4-430x	----Th-----	:30		~~$3.00~~	NM		
Credited												

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
D 100	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	0	$0.00
101	WSFA	12/02/17	12/02/17	NBC Golf	130p-4p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----S-				1	$75.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Golf	130p-4p	-------Sa--	:30		~~$75.00~~	NM		
Credited												
102	WSFA	12/03/17	12/03/17	NBC Golf	12p-5p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				1	$75.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Golf	12p-5p	---------Su	:30		~~$75.00~~	NM		
Credited												
103	WSFA	12/01/17	12/01/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
Week:		11/27/17	12/03/17	----F--				2	$275.00			
104	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	----F--				1	$100.00			
105	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTE	130-2p		:30			NM	1	$30.00
Week:		11/27/17	12/03/17	----F--				1	$30.00			
D 106	WSFA	12/01/17	12/01/17	NBC Early Today	400a - 430a		:30			NM	0	$0.00
107	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	----F--				1	$75.00			
108	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	----F--				1	$185.00			
109	WSFA	12/01/17	12/01/17	Today in Alabama 530a	528am-6am		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	----F--				2	$100.00			
110	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	----F--				1	$350.00			
111	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	----F--				1	$175.00			
112	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	----F--				1	$215.00			
113	WSFA	12/01/17	12/01/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	----F--				2	$115.00			
114	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		12/04/17	12/10/17	M------				1	$275.00			

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
N 115	WSFA	12/04/17	12/04/17	WSFA 12 News at Noon	12-1230pm		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	2	$100.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		WSFA 12 News at Noon	12-1230pm	M----------	:30		~~$100.00~~	NM		
	Credited											
2	WSFA	12/04/17-12/10/17		WSFA 12 News at Noon	12-1230pm	M----------	:30		~~$100.00~~	NM		
	Credited											
116	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	1	$30.00						
117	WSFA	12/04/17	12/04/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	2	$185.00						
118	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	1	$100.00						
119	WSFA	12/04/17	12/04/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	2	$350.00						
120	WSFA	12/04/17	12/04/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	2	$175.00						
121	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	1	$215.00						
122	WSFA	12/04/17	12/04/17	NBC Today Show	7-9am		:30			NM	2	$230.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	2	$115.00						
123	WSFA	12/04/17	12/04/17	THE VOICE	7-9pm		:30			NM	1	$600.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	M------	1	$600.00						
124	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----S-	1	$175.00						
125	WSFA	12/02/17	12/02/17	Nascar-Xfinity Phoenix	230p - 5p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----S-	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Nascar-Xfinity Phoenix	230p - 5p	-------Sa--	:30		~~$65.00~~	NM		
	Credited											
126	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-----S-	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Notre Dame Football	230p-6p	-------Sa--	:30		~~$50.00~~	NM		
	Credited											

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
127	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $80.00							
128	WSFA	12/03/17	12/03/17	Nascar-Charlt	1p - 5p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $35.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Nascar-Charlt	1p - 5p	---------Su	:30	~~$35.00~~	NM				
	Credited											
129	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $150.00							
130	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $35.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	NET Soccer	11a-1p	---------Su	:30	~~$35.00~~	NM				
	Credited											
131	WSFA	12/03/17	12/03/17	Nascar Phoenix	130-5p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $65.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Nascar Phoenix	130-5p	---------Su	:30	~~$65.00~~	NM				
	Credited											
132	WSFA	12/03/17	12/03/17	Nascar Miami	2-6p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $65.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Nascar Miami	2-6p	---------Su	:30	~~$65.00~~	NM				
	Credited											
133	WSFA	12/03/17	12/03/17	NBC Horse Racing Breeders	4-5p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $100.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	NBC Horse Racing Breeders	4-5p	---------Su	:30	~~$100.00~~	NM				
	Credited											
134	WSFA	12/02/17	12/02/17	Notre Dame - USC	630p-10p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 2	Rate $50.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Notre Dame - USC	630p-10p	-------Sa--	:30	~~$50.00~~	NM				
	Credited											
2	WSFA	11/27/17-12/03/17	Notre Dame - USC	630p-10p	-------Sa--	:30	~~$50.00~~	NM				
	Credited											
135	WSFA	12/03/17	12/03/17	Breeders Cup 2017	7-8p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 2	Rate $100.00							

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Contract / Revision	Alt Order #
1853993 /	08864312

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11/28/17 - 12/04/17	DOUG JONES FOR SEN	5104

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Spot	Ch	Start Date / Date Range	End Date	Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Breeders Cup 2017	7-8p	---------Su	:30		~~$100.00~~	NM		
Credited												
2	WSFA	11/27/17-12/03/17		Breeders Cup 2017	7-8p	---------Su	:30		~~$100.00~~	NM		
Credited												
136	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		11/27/17	12/03/17	---T---				1	$275.00			
137	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	---T---				1	$100.00			
138	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
Week:		11/27/17	12/03/17	---T---				1	$3.00			
139	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	---T---				1	$185.00			
140	WSFA	11/30/17	11/30/17	Today in Alabama 530a	530am-6am		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	---T---				2	$100.00			
141	WSFA	11/30/17	11/30/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
Week:		11/27/17	12/03/17	---T---				2	$350.00			
142	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	---T---				1	$175.00			
143	WSFA	11/30/17	11/30/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	2	$430.00
Week:		11/27/17	12/03/17	---T---				2	$215.00			
144	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	---T---				1	$115.00			
145	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		11/27/17	12/03/17	-T-----				1	$275.00			
146	WSFA	11/28/17	11/28/17	WSFA 12 News at Noon	12-1230pm		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	-T-----				2	$100.00			
147	WSFA	11/28/17	11/28/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	-T-----				1	$75.00			
148	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	-T-----				1	$185.00			
149	WSFA	11/28/17	11/28/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week				Rate			
Week:		11/27/17	12/03/17	-T-----	1				$100.00			
150	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	-T-----	1				$350.00			
151	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	-T-----	1				$175.00			
152	WSFA	11/28/17	11/28/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	2	$430.00
Week:		11/27/17	12/03/17	-T-----	2				$215.00			
153	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	-T-----	1				$115.00			
154	WSFA	11/28/17	11/28/17	Tuesday Hour 2	8-9pm		:30			NM	1	$600.00
Week:		11/27/17	12/03/17	-T-----	1				$600.00			
155	WSFA	11/29/17	11/29/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
Week:		11/27/17	12/03/17	--W----	2				$275.00			
156	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	--W----	1				$100.00			
157	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Week:		11/27/17	12/03/17	--W----	1				$30.00			
158	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	$150.00
Week:		11/27/17	12/03/17	--W----	2				$75.00			
159	WSFA	11/29/17	11/29/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
Week:		11/27/17	12/03/17	--W----	2				$185.00			
160	WSFA	11/29/17	11/29/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	--W----	1				$100.00			
161	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	--W----	1				$350.00			
162	WSFA	11/29/17	11/29/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Week:		11/27/17	12/03/17	--W----	2				$175.00			
163	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	--W----	1				$215.00			
164	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	--W----	1				$115.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
165	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	-----S-	1	$45.00						
166	WSFA	11/28/17	12/03/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Week:		11/27/17	12/03/17	-TWTF--	1	$30.00						
167	WSFA	11/28/17	12/03/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Week:		11/27/17	12/03/17	-TWTF--	2	$175.00						
168	WSFA	11/28/17	12/03/17	Today in Alabama 5am	5-530a		:30			NM	2	$170.00
Week:		11/27/17	12/03/17	-TWTF--	2	$85.00						
169	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	-TW----	2	$115.00						
170	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L	1235-105x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
171	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	---TF--	2	$115.00						
172	WSFA	11/30/17	11/30/17	Late News	1030p-11P		:30			NM	1	$150.00
Week:		11/27/17	12/03/17	---T---	1	$150.00						
173	WSFA	11/28/17	12/03/17	NET Days of Our Lives	1230-130p		:30			NM	1	$225.00
Week:		11/27/17	12/03/17	-TWTF--	1	$225.00						
174	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L	1235-105x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
175	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	1	$35.00
Week:		11/27/17	12/03/17	-----S-	1	$35.00						
N 176	WSFA	11/30/17	11/30/17	NET NFL Thursday Game	720-1030p		:30			NM	1	$500.00
Week:		11/27/17	12/03/17	---T---	1	$500.00						
N 177	WSFA	11/30/17	12/03/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$15.00
Week:		11/27/17	12/03/17	---TF--	1	$15.00						
						Totals					157	$23,346.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 -12/04/17	157	$23,346.00	($3,501.90)	$19,844.10
Totals	157	$23,346.00	($3,501.90)	$19,844.10

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/29/17 / 11/29/17

Signature: _____ **Date:** _____

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powered by WideOrbit

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV29/17 14.58
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 3: UNAPPROVED REV #1 $$$

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV29/17 14.58

REP: REVISED ORDER
M6 OKD AS LINES 176-177
TTL SAME, $23,349
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

Done

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
			AGENCY ADVERTISER CODE = 836			AGENCY EST# = 5104						
			AGENCY PRODUCT CODE = 967									
13		S	900A-1000A	30		$50.00	11/29	11/29	0		WED	0

PROGRAM : TODAY SHOW HOUR 3
CON COM1: TODAY SHOW HOUR 3

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV29/17 14.58
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 3: UNAPPROVED REV #1 $$$

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
176		A	720P-1100P	30		$500.00	11/30	11/30	1		THU	1
	PROGRAM : THURSDAY NIGHT NFL											
	ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS, DENICE											
	THIS IS A MAKE-GOOD FOR NOV29 ON LINE-13 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC4 ON LINE-15 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC4 ON LINE-58 FOR 1 SPOT/WK											
	THIS IS A MAKE-GOOD FOR DEC4 ON LINE-115 FOR 2 SPOTS/WK											
177		A	1135P-1235A	30		$15.00	11/30	12/1	1		TH-F	1
	PROGRAM : LATE NIGHT WITH SETH MEYERS											
	ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS, DENICE											
	PART OF A MAKEGOOD MADE UP OF LINES 176-177											
15		S	1000A-1100A	30		$50.00	12/4	12/4	0		MON	0
	PROGRAM : TODAY SHOW HOUR 4											
	CON COM1: TODAY SHOW HOUR 4											
58		S	630P-700P	30		$215.00	12/4	12/4	0		MON	0
	PROGRAM : ENTERTAINMENT TONIGHT											
	CON COM1: ENTERTAINMENT TONIGHT											
115		S	1200N-1230P	30		$100.00	12/4	12/4	0		MON	0
	PROGRAM : WSFA 12 NEWS AT 12P											
	CON COM1: WSFA 12 NEWS AT 12P											

STATION MAKEGOOD OFFERS:

M6 OK'D	BUY#13	MISSED:	WED/900A-1000A	NOV29	30S	$50.00	(NOV29/17)
	BUY#15		MON/1000A-1100A	DEC4	30S	$50.00	
	BUY#58		MON/630P-700P	DEC4	30S	$215.00	
	BUY#115		MON/1200N-1230P	DEC4(2/WK)	30S	$100.00	
		OFFER:	THU/720P-1100P	NOV30	30S	$500.00	PLS ADVISE.
			& TH-F/1135P-1235A	NOV30	30S	$15.00	
		CMT:	NO AVAILS. PLEASE CONFIRM. THANKS, DENICE				

DEC/17 23349.00

CONTRACT TOTAL 23349.00
TOTAL SPOTS 158

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 15.11
$$$ MOD# 3: APPROVED REV #1 $$$ *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV29/17 15.11

REP: REVISED ORDER
M6 OKD AS LINES 176-177
TTL SAME, $23,349
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:

M6	OK'D	BUY#13	MISSED:	WED/900A-1000A	NOV29	30S	$50.00	(NOV29/17)
		BUY#15		MON/1000A-1100A	DEC4	30S	$50.00	
		BUY#58		MON/630P-700P	DEC4	30S	$215.00	
		BUY#115		MON/1200N-1230P	DEC4(2/WK)	30S	$100.00	
			OFFER:	THU/720P-1100P	NOV30	30S	$500.00	PLS ADVISE.
				& TH-F/1135P-1235A	NOV30	30S	$15.00	

CMT:NO AVAILS. PLEASE CONFIRM. THANKS, DENICE

CONTRACT TOTAL 23349.00
TOTAL SPOTS 158

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 17.02
$$$ MOD# 4: APPROVED REV #0 $$$ **CHANGES** *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV29/17 17.02

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:

M7	UNRESL	BUY#136	MISSED:	THU/1000P-1035P	NOV30	30S	$275.00	(NOV29/17)
		BUY#177		TH-F/1135P-1235A	NOV30	30S	$15.00	
		BUY#68		MON/1135P-1235A	DEC4	30S	$10.00	
		BUY#143		THU/630P-700P	NOV30(2/WK)	30S	$215.00	
			OFFER:	THU/1030P-1105P	NOV30	30S	$150.00	PLS ADVISE.
			&	THU/1200M-100A	NOV30	30S	$15.00	
			&	FRI/800P-1000P	DEC1	30S	$510.00	
			&	SAT/600A-800A	DEC2	30S	$45.00	
			&	SUN/400A-430A	DEC3(2/WK)	30S	$5.00	

CMT:NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE

DEC/17 23349.00 CONTRACT TOTAL 23349.00
TOTAL SPOTS 158

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 13.55
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 3: APPROVED REV #0 $$$

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV29/17 13.55

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:

M6	UNRESL	BUY#13	MISSED:	WED/900A-1000A	NOV29	30S	$50.00	(NOV29/17)
		BUY#15		MON/1000A-1100A	DEC4	30S	$50.00	
		BUY#58		MON/630P-700P	DEC4	30S	$215.00	
		BUY#115		MON/1200N-1230P	DEC4(2/WK)	30S	$100.00	
			OFFER:	THU/720P-1100P	NOV30	30S	$500.00	PLS ADVISE.
				& TH-F/1135P-1235A	NOV30	30S	$15.00	

CMT:NO AVAILS. PLEASE CONFIRM. THANKS, DENICE

DEC/17 23349.00

CONTRACT TOTAL 23349.00
TOTAL SPOTS 161

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

Contract Agreement Between:

CONTRACT

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

Contract / Revision	Alt Order #
1853993 /	08864312

Product
DOUG JONES FOR SENAT

Contract Dates	Estimate #
11/28/17 - 12/04/17	5104

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Senate	11/30/17 / 11/30/17

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
WSFA	Ryan Eddins	HRP-Washingto

Special Handling

Demographic
Adults 35+

Agy Code	Advertiser Code	Product 1/2
TV13041	836	967

Agency Ref	Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
2	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	12/04/17	12/10/17	1------	1	$100.00							
3	WSFA	11/28/17	11/28/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$100.00							
4	WSFA	11/29/17	11/29/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$100.00							
5	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$175.00							
6	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$175.00							
7	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	----1--	1	$175.00							
8	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	-1-----	1	$115.00							
9	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	--1----	1	$115.00							
10	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:	11/27/17	12/03/17	---1---	1	$115.00							
11	WSFA	12/04/17	12/04/17	NBC Today 2	9-10am		:30			NM	0	$0.00
	Start Date	End Date	Weekdays	Spots/Week	Rate							

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powered by WideOrbit

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SE	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		NBC Today 2	9-10am	M----------	:30		~~$50.00~~	NM		
Credited												
E 13	WSFA	11/29/17	11/29/17	NBC Today 2	9-10am		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Today 2	9-10am	---W-------	:30		~~$50.00~~	NM		
Credited												
14	WSFA	11/30/17	11/30/17	NBC Today 2	9-10am		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Today 2	9-10am	----Th-----	:30		~~$50.00~~	NM		
Credited												
E 15	WSFA	12/04/17	12/04/17	NBC Today with Kathie Lee	10-11am		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		12/04/17	12/10/17	1------	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		NBC Today with Kathie Lee	10-11am	M----------	:30		~~$50.00~~	NM		
Credited												
16	WSFA	11/28/17	11/28/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$50.00						
17	WSFA	11/30/17	11/30/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	$50.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$50.00						
18	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$30.00						
19	WSFA	11/30/17	11/30/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---1---	1	$30.00						
20	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$30.00						
21	WSFA	11/28/17	11/28/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-1-----	1	$30.00						
22	WSFA	11/29/17	11/29/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--1----	1	$30.00						
24	WSFA	12/01/17	12/01/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	$30.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	----1--	1	$30.00						

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
25	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--1----	1	$100.00								
26	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	---1---	1	$100.00								
27	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	----1--	1	$100.00								
28	WSFA	12/04/17	12/04/17	NET Days of Our Lives	1230-130p		:30			NM	1	$150.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 12/04/17	12/10/17	1------	1	$150.00								
29	WSFA	11/28/17	11/28/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-1-----	1	$150.00								
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	NET Days of Our Lives	1230-130p	-Tu--------	:30	~~$150.00~~	NM				
Credited												
30	WSFA	11/30/17	11/30/17	NET Days of Our Lives	1230-130p		:30			NM	0	$0.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	---1---	1	$150.00								
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	NET Days of Our Lives	1230-130p	----Th-----	:30	~~$150.00~~	NM				
Credited												
31	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 12/04/17	12/10/17	1------	1	$30.00								
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	12/04/17-12/10/17	RIGHT THIS MINUTES	130-2p	M----------	:30	~~$30.00~~	NM				
Credited												
32	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--1----	1	$30.00								
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	RIGHT THIS MINUTES	130-2p	---W-------	:30	~~$30.00~~	NM				
Credited												
33	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTES	130-2p		:30			NM	0	$0.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	----1--	1	$30.00								
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	RIGHT THIS MINUTES	130-2p	------F----	:30	~~$30.00~~	NM				
Credited												
34	WSFA	12/04/17	12/04/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 12/04/17	12/10/17	1------	1	$5.00								
35	WSFA	12/04/17	12/04/17	HARRY	2-3p		:30			NM	1	$25.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 12/04/17	12/10/17	1------	1	$25.00								

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WSFA
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(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
36	WSFA	11/28/17	11/28/17	HARRY	2-3p		:30			NM	1	$25.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $25.00							
37	WSFA	11/30/17	11/30/17	HARRY	2-3p		:30			NM	1	$25.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $25.00							
38	WSFA	11/28/17	11/28/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $60.00							
39	WSFA	11/30/17	11/30/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $60.00							
40	WSFA	12/01/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $60.00							
41	WSFA	12/04/17	12/04/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $60.00							
42	WSFA	11/28/17	11/28/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $60.00							
43	WSFA	11/29/17	11/29/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $60.00							
44	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $60.00							
45	WSFA	11/29/17	11/29/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $5.00							
46	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $60.00							
47	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	$60.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $60.00							
48	WSFA	12/04/17	12/04/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $75.00							
49	WSFA	11/30/17	11/30/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $75.00							
50	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $75.00							
51	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00

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(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $185.00						
52	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $185.00						
53	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $185.00						
54	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $350.00						
55	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $350.00						
56	WSFA	11/30/17	11/30/17	Today in Alabama 430am	430-5a		:30			NM	1	$5.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $5.00						
57	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $350.00						
E 58	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	0	$0.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $215.00						
		Spot 1	Ch WSFA	Date Range 12/04/17-12/10/17	Description ENTERTAINMENT TONIGH	Start/End Time 630-7p	Weekdays M----------	Length :30	Rate ~~$215.00~~	Type NM		
		Credited										
59	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays --1----	Spots/Week 1	Rate $215.00						
60	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ----1--	Spots/Week 1	Rate $215.00						
61	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		Start Date 12/04/17	End Date 12/10/17	Weekdays 1------	Spots/Week 1	Rate $275.00						
62	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $275.00						
63	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $275.00						
		Spot 1	Ch WSFA	Date Range 11/27/17-12/03/17	Description WSFA 12 News at Ten - MF	Start/End Time 10-1035pm	Weekdays ----Th-----	Length :30	Rate ~~$275.00~~	Type NM		
		Credited										
64	WSFA	11/28/17	11/28/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -1-----	Spots/Week 1	Rate $115.00						

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
65	WSFA	11/29/17	11/29/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	--1----				1	$115.00			
66	WSFA	12/01/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	----1--				1	$115.00			
67	WSFA	11/29/17	11/29/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:		11/27/17	12/03/17	--1----				1	$85.00			
N 68	WSFA	12/04/17	12/04/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	0	$0.00
Week:		12/04/17	12/10/17	1------				1	$10.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		*Late Night w/ Seth Meyers*	*1137p-1237x*	M----------	*:30*		*~~$10.00~~*	*NM*		
	Credited											
69	WSFA	11/30/17	11/30/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	---1---				1	$10.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Late Night w/ Seth Meyers*	*1137p-1237x*	----Th-----	*:30*		*~~$10.00~~*	*NM*		
	Credited											
70	WSFA	12/01/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	----1--				1	$10.00			
71	WSFA	12/04/17	12/04/17	The Voice	7-10pm		:30			NM	1	$600.00
Week:		12/04/17	12/10/17	1------				1	$600.00			
72	WSFA	11/28/17	11/28/17	net this is us	8-9pm		:30			NM	1	$600.00
Week:		11/27/17	12/03/17	-1-----				1	$600.00			
73	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	-----1-				1	$45.00			
74	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----1-				1	$50.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Notre Dame Football*	*230p-6p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											
75	WSFA	12/02/17	12/02/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----1-				1	$65.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	-------Sa--	*:30*		*~~$65.00~~*	*NM*		
	Credited											
76	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $80.00						
77	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $175.00						
78	WSFA	11/30/17	11/30/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ---1---	Spots/Week 1	Rate $85.00						
79	WSFA	12/02/17	12/02/17	NET Saturday Night Live	1030p-1203x		:30			NM	1	$115.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $115.00						
80	WSFA	12/02/17	12/02/17	ET WEEKEND	1203-103x		:30			NM	1	$10.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays -----1-	Spots/Week 1	Rate $10.00						
81	WSFA	12/03/17	12/03/17	NET NBC Sunday Today Shc	7-8a		:30			NM	1	$45.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $45.00						
82	WSFA	12/03/17	12/03/17	NET NBC Meet The Press	8-9a		:30			NM	1	$45.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $45.00						
83	WSFA	12/03/17	12/03/17	WSFA News Sunday AM	9-930a		:30			NM	1	$20.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $20.00						
84	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*NET Soccer*	*11a-1p*	---------SU	*:30*		*~~$35.00~~*	*NM*		
	Credited											
85	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $35.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	---------SU	*:30*		*~~$35.00~~*	*NM*		
	Credited											
86	WSFA	12/03/17	12/03/17	Nascar Daytime	11a-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*11a-6p*	---------SU	*:30*		*~~$65.00~~*	*NM*		
	Credited											
87	WSFA	12/03/17	12/03/17	Nascar Daytime	2-6p		:30			NM	0	$0.00
Week:		Start Date 11/27/17	End Date 12/03/17	Weekdays ------1	Spots/Week 1	Rate $65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar Daytime*	*2-6p*	---------SU	*:30*		*~~$65.00~~*	*NM*		
	Credited											

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(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
88	WSFA	12/03/17	12/03/17	NET NBC Horse Racing	Various		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$100.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NET NBC Horse Racing	Various	---------Su	:30		~~$100.00~~	NM		
Credited												
89	WSFA	12/01/17	12/01/17	Today in Alabama 5am	5-530a		:30			NM	1	$85.00
Week:		11/27/17	12/03/17	----1--	1	$85.00						
90	WSFA	12/03/17	12/03/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	$90.00
Week:		11/27/17	12/03/17	------1	1	$90.00						
91	WSFA	12/02/17	12/03/17	Notre Dame Football	630p-10p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----S-	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Notre Dame Football	630p-10p	-------Sa--	:30		~~$50.00~~	NM		
Credited												
92	WSFA	12/03/17	12/03/17	Sunday Hour 2	7-8PM		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$100.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Sunday Hour 2	7-8PM	---------Su	:30		~~$100.00~~	NM		
Credited												
93	WSFA	12/03/17	12/03/17	NFL Football	730p-1030p		:30			NM	2	$1,000.00
Week:		11/27/17	12/03/17	------2	2	$500.00						
94	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:		11/27/17	12/03/17	------1	1	$150.00						
95	WSFA	12/03/17	12/03/17	LF SU 11-1130p	11-1130p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------1	1	$10.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		LF SU 11-1130p	11-1130p	---------Su	:30		~~$10.00~~	NM		
Credited												
96	WSFA	12/03/17	12/03/17	LF SU 1130p-12x	1130p12x		:30			NM	1	$5.00
Week:		11/27/17	12/03/17	------1	1	$5.00						
D 97	WSFA	12/04/17	12/04/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
98	WSFA	11/29/17	11/29/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
Week:		11/27/17	12/03/17	--W----	1	$3.00						
99	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	---T---	1	$3.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NET Early Today ON	4-430x	----Th-----	:30		~~$3.00~~	NM		
Credited												

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www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
D 100	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	0	$0.00
101	WSFA	12/02/17	12/02/17	NBC Golf	130p-4p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----S-				1	$75.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Golf	130p-4p	-------Sa--	:30		~~$75.00~~	NM		
Credited												
102	WSFA	12/03/17	12/03/17	NBC Golf	12p-5p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	------S				1	$75.00			
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		NBC Golf	12p-5p	---------Su	:30		~~$75.00~~	NM		
Credited												
103	WSFA	12/01/17	12/01/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
Week:		11/27/17	12/03/17	----F--				2	$275.00			
104	WSFA	12/01/17	12/01/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Week:		11/27/17	12/03/17	----F--				1	$100.00			
105	WSFA	12/01/17	12/01/17	RIGHT THIS MINUTE	130-2p		:30			NM	1	$30.00
Week:		11/27/17	12/03/17	----F--				1	$30.00			
D 106	WSFA	12/01/17	12/01/17	NBC Early Today	400a - 430a		:30			NM	0	$0.00
107	WSFA	12/01/17	12/01/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Week:		11/27/17	12/03/17	----F--				1	$75.00			
108	WSFA	12/01/17	12/01/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Week:		11/27/17	12/03/17	----F--				1	$185.00			
109	WSFA	12/01/17	12/01/17	Today in Alabama 530a	528am-6am		:30			NM	2	$200.00
Week:		11/27/17	12/03/17	----F--				2	$100.00			
110	WSFA	12/01/17	12/01/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Week:		11/27/17	12/03/17	----F--				1	$350.00			
111	WSFA	12/01/17	12/01/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	----F--				1	$175.00			
112	WSFA	12/01/17	12/01/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	----F--				1	$215.00			
113	WSFA	12/01/17	12/01/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	----F--				2	$115.00			
114	WSFA	12/04/17	12/04/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
Week:		12/04/17	12/10/17	M------				1	$275.00			

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
E 115	WSFA	12/04/17	12/04/17	WSFA 12 News at Noon	12-1230pm		:30			NM	0	$0.00
Week:		12/04/17	12/10/17	M------	2	$100.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	12/04/17-12/10/17		*WSFA 12 News at Noon*	*12-1230pm*	M----------	*:30*		*~~$100.00~~*	*NM*		
	Credited											
2	WSFA	12/04/17-12/10/17		*WSFA 12 News at Noon*	*12-1230pm*	M----------	*:30*		*~~$100.00~~*	*NM*		
	Credited											
116	WSFA	12/04/17	12/04/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Week:		12/04/17	12/10/17	M------	1	$30.00						
117	WSFA	12/04/17	12/04/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
Week:		12/04/17	12/10/17	M------	2	$185.00						
118	WSFA	12/04/17	12/04/17	Today in Alabama 530a	528am-6am		:30			NM	1	$100.00
Week:		12/04/17	12/10/17	M------	1	$100.00						
119	WSFA	12/04/17	12/04/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
Week:		12/04/17	12/10/17	M------	2	$350.00						
120	WSFA	12/04/17	12/04/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Week:		12/04/17	12/10/17	M------	2	$175.00						
121	WSFA	12/04/17	12/04/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	1	$215.00
Week:		12/04/17	12/10/17	M------	1	$215.00						
122	WSFA	12/04/17	12/04/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		12/04/17	12/10/17	M------	2	$115.00						
123	WSFA	12/04/17	12/04/17	THE VOICE	7-9pm		:30			NM	1	$600.00
Week:		12/04/17	12/10/17	M------	1	$600.00						
124	WSFA	12/02/17	12/02/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	$175.00
Week:		11/27/17	12/03/17	-----S-	1	$175.00						
125	WSFA	12/02/17	12/02/17	Nascar-Xfinity Phoenix	230p - 5p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----S-	1	$65.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Nascar-Xfinity Phoenix*	*230p - 5p*	-------Sa--	*:30*		*~~$65.00~~*	*NM*		
	Credited											
126	WSFA	12/02/17	12/02/17	Notre Dame Football	230p-6p		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	-----S-	1	$50.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		*Notre Dame Football*	*230p-6p*	-------Sa--	*:30*		*~~$50.00~~*	*NM*		
	Credited											

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Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
127	WSFA	12/02/17	12/02/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	$80.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 1	Rate $80.00							
128	WSFA	12/03/17	12/03/17	Nascar-Charlt	1p - 5p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $35.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Nascar-Charlt	1p - 5p	---------Su	:30	~~$35.00~~	NM				
	Credited											
129	WSFA	12/03/17	12/03/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $150.00							
130	WSFA	12/03/17	12/03/17	NET Soccer	11a-1p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $35.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	NET Soccer	11a-1p	---------Su	:30	~~$35.00~~	NM				
	Credited											
131	WSFA	12/03/17	12/03/17	Nascar Phoenix	130-5p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $65.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Nascar Phoenix	130-5p	---------Su	:30	~~$65.00~~	NM				
	Credited											
132	WSFA	12/03/17	12/03/17	Nascar Miami	2-6p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $65.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Nascar Miami	2-6p	---------Su	:30	~~$65.00~~	NM				
	Credited											
133	WSFA	12/03/17	12/03/17	NBC Horse Racing Breeders	4-5p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 1	Rate $100.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	NBC Horse Racing Breeders	4-5p	---------Su	:30	~~$100.00~~	NM				
	Credited											
134	WSFA	12/02/17	12/02/17	Notre Dame - USC	630p-10p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays -----S-	Spots/Week 2	Rate $50.00							
Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type				
1	WSFA	11/27/17-12/03/17	Notre Dame - USC	630p-10p	-------Sa--	:30	~~$50.00~~	NM				
	Credited											
2	WSFA	11/27/17-12/03/17	Notre Dame - USC	630p-10p	-------Sa--	:30	~~$50.00~~	NM				
	Credited											
135	WSFA	12/03/17	12/03/17	Breeders Cup 2017	7-8p		:30			NM	0	$0.00
Week:	Start Date 11/27/17	End Date 12/03/17	Weekdays ------S	Spots/Week 2	Rate $100.00							

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powered by WideOrbit

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SE	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA Credited	11/27/17-12/03/17		*Breeders Cup 2017*	*7-8p*	---------St	*:30*		~~*$100.00*~~	*NM*		
2	WSFA Credited	11/27/17-12/03/17		*Breeders Cup 2017*	*7-8p*	---------St	*:30*		~~*$100.00*~~	*NM*		
E 136	WSFA	11/30/17	11/30/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$275.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA Credited	11/27/17-12/03/17		*WSFA 12 News at Ten - MF*	*10-1035pm*	----Th-----	*:30*		~~*$275.00*~~	*NM*		
137	WSFA	11/30/17	11/30/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$100.00						
138	WSFA	11/30/17	11/30/17	NET Early Today ON	4-430x		:30			NM	1	$3.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$3.00						
139	WSFA	11/30/17	11/30/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$185.00						
140	WSFA	11/30/17	11/30/17	Today in Alabama 530a	530am-6am		:30			NM	2	$200.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	2	$100.00						
141	WSFA	11/30/17	11/30/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	$700.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	2	$350.00						
142	WSFA	11/30/17	11/30/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$175.00						
N 143	WSFA	11/30/17	11/30/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	0	$0.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	2	$215.00						
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate	Type		
1	WSFA Credited	11/27/17-12/03/17		*ENTERTAINMENT TONIGH*	*1630-7p*	----Th-----	*:30*		~~*$215.00*~~	*NM*		
2	WSFA Credited	11/27/17-12/03/17		*ENTERTAINMENT TONIGH*	*1630-7p*	----Th-----	*:30*		~~*$215.00*~~	*NM*		
144	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	$115.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	---T---	1	$115.00						
145	WSFA	11/28/17	11/28/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	$275.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-T-----	1	$275.00						
146	WSFA	11/28/17	11/28/17	WSFA 12 News at Noon	12-1230pm		:30			NM	2	$200.00
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	-T-----	2	$100.00						

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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SE	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
147	WSFA	11/28/17	11/28/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	$75.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$75.00								
148	WSFA	11/28/17	11/28/17	WSFA 12 News at Five	5-530pm		:30			NM	1	$185.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$185.00								
149	WSFA	11/28/17	11/28/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$100.00								
150	WSFA	11/28/17	11/28/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$350.00								
151	WSFA	11/28/17	11/28/17	Today In Alabama	6a-7a		:30			NM	1	$175.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$175.00								
152	WSFA	11/28/17	11/28/17	ENTERTAINMENT TONIGH	630-7p		:30			NM	2	$430.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	2	$215.00								
153	WSFA	11/28/17	11/28/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$115.00								
154	WSFA	11/28/17	11/28/17	Tuesday Hour 2	8-9pm		:30			NM	1	$600.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	-T-----	1	$600.00								
155	WSFA	11/29/17	11/29/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	$550.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	2	$275.00								
156	WSFA	11/29/17	11/29/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	$100.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	1	$100.00								
157	WSFA	11/29/17	11/29/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	1	$30.00								
158	WSFA	11/29/17	11/29/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	$150.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	2	$75.00								
159	WSFA	11/29/17	11/29/17	WSFA 12 News at Five	5-530pm		:30			NM	2	$370.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	2	$185.00								
160	WSFA	11/29/17	11/29/17	Today in Alabama 530a	530am-6am		:30			NM	1	$100.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	1	$100.00								
161	WSFA	11/29/17	11/29/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	$350.00
Start Date	End Date	Weekdays	Spots/Week	Rate								
Week: 11/27/17	12/03/17	--W----	1	$350.00								
162	WSFA	11/29/17	11/29/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Start Date	End Date	Weekdays	Spots/Week	Rate								

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WSFA
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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEN	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate						
Week:		11/27/17	12/03/17	--W----	2	$175.00						
163	WSFA	11/29/17	11/29/17	ENTERTAINMENT TONIGH	1630-7p		:30			NM	1	$215.00
Week:		11/27/17	12/03/17	--W----	1	$215.00						
164	WSFA	11/29/17	11/29/17	NBC Today Show	7-9am		:30			NM	1	$115.00
Week:		11/27/17	12/03/17	--W----	1	$115.00						
165	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	-----S-	1	$45.00						
166	WSFA	11/28/17	12/03/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	$30.00
Week:		11/27/17	12/03/17	-TWTF--	1	$30.00						
167	WSFA	11/28/17	12/03/17	Today In Alabama	6a-7a		:30			NM	2	$350.00
Week:		11/27/17	12/03/17	-TWTF--	2	$175.00						
168	WSFA	11/28/17	12/03/17	Today in Alabama 5am	5-530a		:30			NM	2	$170.00
Week:		11/27/17	12/03/17	-TWTF--	2	$85.00						
169	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	-TW----	2	$115.00						
170	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L	1235-105x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
171	WSFA	11/28/17	12/03/17	NBC Today Show	7-9am		:30			NM	2	$230.00
Week:		11/27/17	12/03/17	---TF--	2	$115.00						
172	WSFA	11/30/17	11/30/17	Late News	1030p-11P		:30			NM	1	$150.00
Week:		11/27/17	12/03/17	---T---	1	$150.00						
173	WSFA	11/28/17	12/03/17	NET Days of Our Lives	1230-130p		:30			NM	1	$225.00
Week:		11/27/17	12/03/17	-TWTF--	1	$225.00						
174	WSFA	11/28/17	12/03/17	Last Call With Carson Daily L	1235-105x		:30			NM	1	$10.00
Week:		11/27/17	12/03/17	-TWTF--	1	$10.00						
175	WSFA	12/02/17	12/02/17	NET Soccer	1130a-2p		:30			NM	1	$35.00
Week:		11/27/17	12/03/17	-----S-	1	$35.00						
N 176	WSFA	11/30/17	11/30/17	NET NFL Thursday Game	720-1030p		:30			NM	1	$500.00
Week:		11/27/17	12/03/17	---T---	1	$500.00						
N 177	WSFA	11/30/17	12/03/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	0	$0.00
Week:		11/27/17	12/03/17	---TF--	1	$15.00						

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Contract Agreement Between:

WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1853993 /	08864312

Contract Dates	Product	Estimate #
11/28/17 - 12/04/17	DOUG JONES FOR SEI	**5104**

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
Spot	Ch	Start Date / Date Range	End Date	Weekdays / Description	Spots/Week / Start/End Time	Rate / Weekdays	Length		Rate	Type		
1	WSFA	11/27/17-12/03/17		Late Night w/ Seth Meyers	1137p-1237x	----ThF----	:30		~~$15.00~~	NM		
Credited												
N 178	WSFA	11/30/17	11/30/17	Late News	1030p-11p		:30			NM	1	$150.00
Week:		11/27/17	12/03/17	---T---	1	$150.00						
N 179	WSFA	11/30/17	11/30/17	DELAY Late Night	1206-106x		:30			NM	1	$15.00
Week:		11/27/17	12/03/17	---T---	1	$15.00						
N 180	WSFA	12/01/17	12/01/17	Friday Prime Other	8-10pm		:30			NM	1	$510.00
Week:		11/27/17	12/03/17	----F--	1	$510.00						
N 181	WSFA	12/02/17	12/02/17	NBC Saturday Today Show	6-8am		:30			NM	1	$45.00
Week:		11/27/17	12/03/17	-----S-	1	$45.00						
N 182	WSFA	12/03/17	12/03/17	NET Early Today ON	4-430x		:30			NM	2	$10.00
Week:		11/27/17	12/03/17	------S	2	$5.00						
						Totals					158	$23,346.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 -12/04/17	158	$23,346.00	($3,501.90)	$19,844.10
Totals	158	$23,346.00	($3,501.90)	$19,844.10

Signature: _____ **Date:** _____

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REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV30/17 11.38
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 4: UNAPPROVED REV #1 $$$

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV30/17 11.38

REP: REVISED ORDER
M7 OKD AS LINES 178-182
TTL SAME, $23,349
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

Done

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
			AGENCY ADVERTISER CODE = 836 AGENCY EST# = 5104 AGENCY PRODUCT CODE = 967									
177		S	1135P-1235A	30		$15.00	11/30	12/1	0	✓	TH-F	0

PROGRAM : LATE NIGHT WITH SETH MEYERS
ORD COM1: NO AVAILS. PLEASE CONFIRM. THANKS, DENICE
PART OF A MAKEGOOD MADE UP OF LINES 176-177

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM REP NOV30/17 11.38
$$$ MOD# 4: UNAPPROVED REV #1 $$$ **CHANGES** *** WSFA-TV ***

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
68		S	1135P-1235A	30		$10.00	12/4	12/4	0	✓	MON	0
	PROGRAM : LATE NIGHT W SETH MYERS CON COM1: LATE NIGHT W SETH MYERS											
136		S	1000P-1035P	30		$275.00	11/30	11/30	0		THU	0
	PROGRAM : WSFA 12 NEWS AT 10P CON COM1: WSFA 12 NEWS AT 10P									OK ~~REJECT~~		
178		A	1030P-1105P	30		$150.00	11/30	11/30	1		THU	1
	PROGRAM : LATE NEWS AFTER NFL ORD COM1: NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE THIS IS A MAKE-GOOD FOR NOV30 ON LINE-136 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR NOV30 ON LINE-177 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR DEC4 ON LINE-68 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR NOV30 ON LINE-143 FOR 2 SPOTS/WK											
179		A	1200M-100A	30		$15.00	11/30	11/30	1	OK	THU	1
	PROGRAM : DELAYED LATE NIGHT ORD COM1: NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 178-182											
180		A	800P-1000P	30		$510.00	12/1	12/1	1	✓	FRI	1
	PROGRAM : DATELINE NBC ORD COM1: NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 178-182											
181		A	600A-800A	30		$45.00	12/2	12/2	1	✓	SAT	1
	PROGRAM : SATURDAY TODAY SHOW ORD COM1: NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 178-182											
182		A	400A-430A	30		$5.00	12/3	12/3	2	✓	SUN	2
	PROGRAM : NBC EARLY TODAY ORD COM1: NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 178-182											
143		S	630P-700P	30		$215.00	11/30	11/30	0	✓	THU	0
	PROGRAM : ENTERTAINMENT TONIGHT CON COM1: ENTERTAINMENT TONIGHT											

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV30/17 11.38
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864312 TRF# 1853993
$$$ MOD# 4: UNAPPROVED REV #1 $$$

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS

STATION MAKEGOOD OFFERS:

M7	OK'D	BUY#136	MISSED:	THU/1000P-1035P	NOV30	30S	$275.00	(NOV29/17)	
		BUY#177		TH-F/1135P-1235A	NOV30	30S	$15.00		
		BUY#68		MON/1135P-1235A	DEC4	30S	$10.00		
		BUY#143		THU/630P-700P	NOV30(2/WK)	30S	$215.00		
			OFFER:	THU/1030P-1105P	NOV30	30S	$150.00	PLS ADVISE.	
			&	THU/1200M-100A	NOV30	30S	$15.00		
			&	FRI/800P-1000P	DEC1	30S	$510.00		
			&	SAT/600A-800A	DEC2	30S	$45.00		
			&	SUN/400A-430A	DEC3(2/WK)	30S	$5.00		

CMT:NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE

DEC/17 23349.00

CONTRACT TOTAL 23349.00
TOTAL SPOTS 159

MARKET TOTALS $27,215 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
REP HEADLINE# 8864312 TRF# 1853993 ORDER WORKSHEET HARRIS REPORT FROM STATION NOV30/17 12.01
$$$ MOD# 4: APPROVED REV #1 $$$ *** WSFA-TV ***

ADV #_____ ADV. NAME POLI/D JONES/D/SEN/AL REP.#_____ OFF.#_____ SALESMAN #_____

AGY #_____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD

900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)

ATLANTA, GA 30339

ORDER #_____ CONTRACT # 8864312 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5104 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES NOV28/17 DEC4/17 WK-1

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____ DATE NOV30/17 12.01

REP: REVISED ORDER
M7 OKD AS LINES 178-182
TTL SAME, $23,349
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:

M7	OK'D	BUY#136	MISSED:	THU/1000P-1035P	NOV30	30S	$275.00 (NOV29/17)
		BUY#177		TH-F/1135P-1235A	NOV30	30S	$15.00
		BUY#68		MON/1135P-1235A	DEC4	30S	$10.00
		BUY#143		THU/630P-700P	NOV30(2/WK)	30S	$215.00
			OFFER:	THU/1030P-1105P	NOV30	30S	$150.00 PLS ADVISE.
				& THU/1200M-100A	NOV30	30S	$15.00
				& FRI/800P-1000P	DEC1	30S	$510.00
				& SAT/600A-800A	DEC2	30S	$45.00
				& SUN/400A-430A	DEC3(2/WK)	30S	$5.00

CMT:NA DUE TO PROGRAM CHANGE & OVERSOLD. PLEASE CONFIRM. THANKS, DENICE

CONTRACT TOTAL 23349.00
TOTAL SPOTS 159

(770) 427-0735
Jeff Scattergood
20171127139776v2

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☑ FEDERAL CANDIDATE ☐ STATE/LOCAL CANDIDATE

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	**Date:**
WSFA - TV Montgomery, AL	11/27/2017

I, Jeff Scattergood,

being/on behalf of: Jones, Doug, a legally

qualified candidate of the Democratic political

party for the office of: United State Senate

in the Special

election to be held on: 12/12/2017

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

SEE ATTACHED

Date of First Broadcast: 11/28/2017 Date of Last Broadcast: 12/04/2017

Total Charges: $*******19,782.90 NET

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I represent that the payment for the above described broadcast time has been furnished by:

DOUG JONES FOR SENATE COMMITTEE

and you are authorized to announce the time as paid for by such person or entity.
I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

JAMES DOUGLAS TURNER JR, TREASUER

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

11/27/2017
Date

Signature

To Be Signed By Station Representative

☐ **Accepted** ☐ **Accepted in Part** ☐ **Rejected**

Signature | Printed Name | Title

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(770) 427-0735
Jeff Scattergood
20171127139776v2

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, DOUG JONES FOR SENATE COMMITTEE
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ **does** ☑ **does not**

refer to an opposing candidate (check applicable box). I further cetify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☑ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

signature of candidate or authorized committee

Jeff Scattergood — 11/27/2017

printed name — **date**

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