Sales Order

Station: WIBC-FM Contract#: 0
Contract Name: GREGG / 10241030 WIBC
Proposal#: FD2C80E2-B4F3-4952-8549-EFCB353CBAE
E
Start Date: 10/25/16 End Date: 10/28/16
Revenue Type: NATIONAL POLITICAL Type: Cash
Advertiser: GREGG/DEM/GOV (A)
Address:
City: State: Zip:
Product Name: Gregg/10241030
Estimate #: 10241030
Competitive Code: PO-POLITICAL CANDIDATES

Agency: KATZ MEDIA GROUP
Address: 125 WEST 55TH STREET 3RD FL.
City: NEW YORK State: NY Zip: 10019
Buyer:
Tax Schedule: (None)
Agency Commission %: 15
Billing Cycle: Standard
Salesperson: EASTMANPHILADEL Comm %: 8.50
Makegood Policy: WITHIN CONTRACT DATES

No	DATES		Alt	TIMES		LEN	DISTRIBUTION									RATE	TOTALS		PTY
	START	END	wks	START	END		M	T	W	T	F	SA	SU	Per Wk	D/W		SPOTS	$$	
1	10/25/16	10/28/16		6:00 AM	10:00 AM	60		X	X	X	X			10	W	70.00	10	700.00	
2	10/25/16	10/28/16		10:00 AM	3:00 PM	60		X	X	X	X			10	W	70.00	10	700.00	
3	10/25/16	10/28/16		3:00 PM	7:00 PM	60		X	X	X	X			10	W	70.00	10	700.00	

Billing Projections: By Month

	Oct 16
CA	2,100.00
ST	2,100.00

☑ Print Spot Prices

TOTAL SPOTS 30
GROSS TOTAL $ 2,100.00
ADJUSTED SPOTS 30
ADJUSTED TOTAL $ 2,100.00

APPROVE	DECLINE	
◯	◯	General Manager
◯	◯	Sales Manager
◯	◯	National Sales Manager
◯	◯	Local Sales Manager

✓	# of Spots
✓	Total Dollars
✓	Days
✓	
✓	
	Length
✓	Station
✓	Spot Length

D 10/24

10/21/16

	Oct 24, 16		
CONT#	30192430 Mod# Ver# 1 (Last =)	DDS CONT# 0	
REP	EASTMAN	C/P/E: na / na / 10241030	
TO	WIBC-FM (Indianapolis IN)		
FM	PATRICK MCGEE		
OFF	PHILADELPHIA	SALESPERSON FAX#	
AGY	Katz Media Group		
ADDR	125 West 55th Street 3rd Floor New York, NY 10019	PH # 202-965-5060	
BYR	Helen Hanratty		
ADV	JOHN GREGG FOR GOVERNOR		
PDT	Gregg for Governor		
FLT	Oct 24, 16 - Oct 30, 16		

* REP ORDER COMMENT *
** 10/21/2016 5:05:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.
** 10/21/2016 5:05:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	MTWTF..	6A - 10A	60	10/24/2016 - 10/28/2016	1W	10	$70.00	10
	1.2	MTWTF..	10A - 3P	60	10/24/2016 - 10/28/2016	1W	10	$70.00	10
	1.3	MTWTF..	3P - 7P	60	10/24/2016 - 10/28/2016	1W	10	$70.00	10
				** WEEKLY FLIGHT TOTALS **			30	$2,100.00	

	Oct 16						
SPOTS	30						
CASH	2100.00						
TRADE	0.00						
NSL	0.00						
TOTAL	2100.00						

							TOTAL
SPOTS							30
CASH							2,100.00
TRADE							0.00
NSL							0.00
TOTAL							2,100.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ FEDERAL CANDIDATE ■ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date: 2016

I, Buying Time, LLC,

being/on behalf of: Gregg for Indiana,

a legally qualified candidate of the Democrat

political party for the office of: Governor

in the General

election to be held on: November 8, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	AS	ORDERED			

Attach proposed schedule with charges (if available):

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I represent that the payment for the above described broadcast time has been furnished by:

Gregg for Indiana, P.O. Box 44224, Indianapolis, IN 46244

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mike Claytor

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

4/25/2015	
Date	**Signature**

To Be Signed By Station Representative

☐ **Accepted** ☐ **Accepted in Part** ☐ **Rejected**

Signature	**Printed Name**	**Title**

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