ORDER WORKSHEET

Rep Order# 914966 **Ver#** 1 **Status** New **Traffic Order#**
EC'd Yes

Printed: 10/21/16 12:43 PM
Last Received: 10/20/16 5:41 PM
Showing Buylines: All Lines

Station KINT-TV EL PASO
Advertiser (045) PATRIOT MAJORITY
Product Issue
Estimate# 5458
Buyer Colin Lawson

Agency (759) WATERFRONT STRATEGIES
3050 K STREET NW
WASHINGTON, DC 20007
Agency C/P1/P2/E 84/91/5458
Flight Dates 11/02/16-11/08/16

Rep Firm UNIVISION
Sales Office (NY) NEW YORK-NATIONAL
Salesperson (208) NYC-NL-MULHALL, JILL
Sales Assistant MELANIE
Salesperson Phone# 212-455-5245
Salesperson Fax# 212-499-0830

— CONTRACT COMMENT —

CUTOFF: 11/8 5PM

NONDISCRIMINATION:UNIVISION AND ITS STATIONS DO NOT DISCRIM- INATE IN ADVERTISING CONTRACTS ON THE BASIS OF RACE OR ETH- NICITY. ANY PROVISION IN ANY ORDER OR AGREEMENT FOR ADVER- TISING THAT PURPORTS TO DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, EVEN IF HANDWRITTEN, TYPED OR OTHERWISE MADE PART OF A PARTICULAR CONTRACT, IS HEREBY REJECTED. **UNIVISION Y SUS ESTACIONES NO DISCRIMINAN POR MOTIVOS DE RAZA U ORIGEN ETNICO EN SUS CONTRATOS DE PUBLICIDAD. CUALQUIER PROVISION EN CUALQUIER ORDEN O ACUERDO PUBLICITARIO QUE PRETENDA DISCRIMINAR POR MOTIVOS DE RAZA U ORIGEN ETNICO, ASI SEA ESCRITO A MANO, ESCRITO A MAQUINA O DE CUALQUIER OTRA FORMA HECHO PARTE DE UN CONTRATO EN PARTICULAR, SERA RECHAZADO.

— REMARKS —

PLS NOTE NEW ORDER CUTOFF IS 5PM ON 11/8 THANKS

Ln	Day	Time	Program	Len	RTG/IMP	GRPs/ (000)	Rate	Dates	Spots/ Week	Total Spots	Total Cost
1	W-F, M-Tu	6A-8A	DESPIERTA AMERICA MORNING (NEWS/TA	30	-	-	$200.00	11/02-11/08	7	7	$1,400.00
2	W-F, M-Tu	8A-10A	DESPIERTA AMERICA DAYTIME (NEWS/TA	30	-	-	$200.00	11/02-11/08	6	6	$1,200.00
3	Su	9A-10A	SUN AL PUNTO (CURRENT AFFAIRS)	30	-	-	$145.00	11/06-11/06	1	1	$145.00
4	Sa	1P-4P	SAT SABADAZO (VARIETY)	30	-	-	$115.00	11/05-11/05	1	1	$115.00
5	W-F, M-Tu	10A-11A	M-F COMO DICE EL DICHO (DRAMA SERI	30	-	-	$225.00	11/02-11/08	3	3	$675.00
6	W-F, M-Tu	11A-12P	M-F AMORES VERDADEROS (NOVELA)	30	-	-	$225.00	11/02-11/08	3	3	$675.00
7	W-F, M-Tu	2P-3P	M-F SUENO DE AMOR (NOVELA)	30	-	-	$225.00	11/02-11/08	1	1	$225.00
8	W-F, M-Tu	4P-5P	M-F PRIMER IMPACTO (NEWS MAGAZINE)	30	-	-	$475.00	11/02-11/08	5	5	$2,375.00
9	W-F, M-Tu	3P-4P	M-F EL GORDO Y LA FLACA (ENTERTAIN	30	-	-	$475.00	11/02-11/08	5	5	$2,375.00
10	Su	530P-6P	SUN NOTICIERO UNIVISION (NETWORK N	30	-	-	$475.00	11/06-11/06	1	1	$475.00

ORDER WORKSHEET

Rep Order# 914966 **Ver#** 1 **Status** New **Traffic Order#**
EC'd Yes

Printed: 10/21/16 12:43 PM
Last Received: 10/20/16 5:41 PM
Showing Buylines: All Lines

Station KINT-TV EL PASO
Advertiser (045) PATRIOT MAJORITY
Product Issue
Estimate# 5458
Buyer Colin Lawson

Agency (759) WATERFRONT STRATEGIES
3050 K STREET NW
WASHINGTON, DC 20007
Agency C/P1/P2/E 84/91/5458
Flight Dates 11/02/16-11/08/16

Rep Firm UNIVISION
Sales Office (NY) NEW YORK-NATIONAL
Salesperson (208) NYC-NL-MULHALL, JILL
Sales Assistant MELANIE
Salesperson Phone# 212-455-5245
Salesperson Fax# 212-499-0830

Ln	Day	Time	Program	Len	RTG/IMP	GRPs/ (000)	Rate	Dates	Spots/ Week	Total Spots	Total Cost
11	W-F, M	530P-6P	M-F NOTICIERO UNIVISION (NETWORK N	30	-	-	$850.00	11/02-11/07	4	4	$3,400.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									
12	W-F, M	5P-530P	M-F NOTICIAS 26 (LOCAL NEWS)	30	-	-	$850.00	11/02-11/07	4	4	$3,400.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									
13	Sa	5P-6P	SAT LA ROSA DE GUADALUPE (DRAMA)	30	-	-	$425.00	11/05-11/05	1	1	$425.00
14	W-F, M	6P-7P	M-F LA ROSA DE GUADALUPE (DRAMA)	30	-	-	$700.00	11/02-11/07	3	3	$2,100.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									
15	Sa	10P-11P	SAT CRONICAS DE SABADO (NEWS)	30	-	-	$425.00	11/05-11/05	1	1	$425.00
16	W-F, M	9P-10P	NACROS	30	-	-	$800.00	11/02-11/07	1	1	$800.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									
17	Su	9P-10P	SUN SAL Y PIMENTA (ENTERTAINMENT M	30	-	-	$325.00	11/06-11/06	1	1	$325.00
18	W-F, M	8P-9P	M-F TRES VECES ANA (NOVELA)	30	-	-	$800.00	11/02-11/07	2	2	$1,600.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									
19	W-F, M	7P-8P	M-F UN CAMINO HACIA-DESTINO (NOVEL	30	-	-	$700.00	11/02-11/07	2	2	$1,400.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									

ORDER WORKSHEET

Rep Order# 914966 **Ver#** 1 **Status** New **Traffic Order#**
EC'd Yes

Printed: 10/21/16 12:43 PM
Last Received: 10/20/16 5:41 PM
Showing Buylines: All Lines

Station KINT-TV EL PASO
Advertiser (045) PATRIOT MAJORITY
Product Issue
Estimate# 5458
Buyer Colin Lawson

Agency (759) WATERFRONT STRATEGIES
3050 K STREET NW
WASHINGTON, DC 20007
Agency C/P1/P2/E 84/91/5458
Flight Dates 11/02/16-11/08/16

Rep Firm UNIVISION
Sales Office (NY) NEW YORK-NATIONAL
Salesperson (208) NYC-NL-MULHALL, JILL
Sales Assistant MELANIE
Salesperson Phone# 212-455-5245
Salesperson Fax# 212-499-0830

Ln	Day	Time	Program	Len	RTG/IMP	GRPs/ (000)	Rate	Dates	Spots/ Week	Total Spots	Total Cost
20	W-F, M	10P-1035P	M-F NOTICIAS 26 (LOCAL NEWS)	30	-	-	$1,300.00	11/02-11/07	3	3	$3,900.00
		Buy Comment: CUTOFF IS 5PM ON 11/8									
		V1 More than 2 codes changed									
21	W-F, M-Tu	11P-12A	M-F CONTACTO DEPORTIVO (SPORTS NEW	30	-	-	$125.00	11/02-11/08	3	3	$375.00

—REPORT TOTALS—

Report Totals: 58 / $27,810.00

—SALES MONTHLY TOTALS—

Nov2016: 58/ $27,810.00

Order Totals: 58 / $27,810.00 Total GRPS: 0.0

— COMPETITIVE —

Market Totals $29,273.68

HJCI	.00%	KDBC	.00%	KFOX	.00%	KINT	95.00%	KJUP	.00%
KSCE	.00%	KTDO	.00%	KTFN	5.00%	KTSM	.00%	KVIA	.00%
XEPM	.00%	XHIJ	.00%						

Books [null]
Demos RA35+

— CREDIT RISK —

STANDARD CREDIT TERMS